EXHIBIT 7 Part 1



BY EMAIL

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Re: Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action, *Medical Properties Trust, Inc. v. Viceroy Research LLC*, et al., No. 23-cv-408 (N.D. Ala.) (the "Alabama Proceeding")

Dear Counsel:

On behalf of Cheyne Capital US L.P. ("Cheyne Capital US"), enclosed please find Responses and Objections to Medical Properties Trust, Inc.'s ("MPT") Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action, dated April 9, 2024 (the "Subpoena"). Notwithstanding service of these Responses and Objections, Cheyne Capital US demands that you immediately withdraw the Subpoena, which is both overbroad and has been served for the improper purpose of harassing Cheyne Capital US. Cheyne Capital US had no involvement whatsoever in any of the events underlying the Alabama Proceeding and, as your Subpoena makes clear, MPT plainly is attempting to access the files of a UK entity (Cheyne Capital Management (UK) LLP) by issuing the Subpoena on a US entity, even though that entity is not even directly related to the UK entity whose documents MPT seeks. Worse still, MPT's harassing actions appear calculated to try to circumvent the Hague Convention and the English legal system, which correspondence from MPT to the UK entity acknowledges must be used in order to obtain any documents from Cheyne Capital Management (UK) LLP.

Given these substantial issues with your Subpoena, we expect to receive correspondence from you no later than May 10th, acknowledging that you will withdraw your Subpoena. If we do not hear from you by that time, we intend to move to quash the Subpoena and will seek fees and costs in connection with any such action since, among other things, the Subpoena is baseless and improper and fails to meet all applicable legal standards.

Sincerely,

/s/ Shireen Barday

Shireen Barday

Pallas Partners (US) LLP

Enclosed: Responses & Objections

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UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ALABAMA

MEDICAL PROPERTIES TRUST, INC.

Plaintiff,

v.

VICEROY RESEARCH LLC; FRASER JOHN PERRING; GABRIEL BERNARDE; and AIDAN LAU

Defendants

Case No. 2:23-CV-00408-RDP

RESPONDENT CHEYNE CAPITAL US, L.P.'S RESPONSES AND OBJECTIONS TO PLAINTIFF MEDICAL PROPERTIES TRUST, INC.'S SUBPOENA TO PRODUCE DOCUMENTS, INFORMATION, OR OBJECTS OR TO PERMIT INSPECTION OF PREMISES IN A CIVIL ACTION

Pursuant to Rules 26 and 45 of the Federal Rules of Civil Procedure, Cheyne Capital US, L.P. ("Cheyne Capital US"), by and through its undersigned counsel, responds and objects to the Subpoena to Produce Documents, Information, or Objects or to Permit Inspection of Premises in a Civil Action (the "Subpoena"; each request therein, a "Request" and, collectively, the "Requests"), dated April 9, 2024, propounded by Medical Properties Trust, Inc. ("Plaintiff") in connection with the above-captioned Action, as follows.

GENERAL OBJECTIONS

Cheyne Capital US asserts the following general objections, which are hereby incorporated into each of the Specific Objections and Responses set forth below:

1. These responses and objections ("Responses") represent Cheyne Capital US's reasonable effort to identify responsive information and documents in its possession, custody or

control (if any). Cheyne Capital US reserves the right to amend or supplement these Responses in accordance with the Federal Rules of Civil Procedure, the Federal Rules of Evidence, the Local Rules of the Southern District of New York, and any other applicable law or applicable rule (collectively, the "Rules").

- 2. These Responses are solely on behalf of Cheyne Capital US, headquartered in New York and formed in Delaware, and are not on behalf of any affiliates or non-U.S. Cheyne entities. These Responses are served solely for the limited purpose of responding to the Subpoena, and not for any other litigation or business purpose. By serving these Responses, Cheyne Capital US does not consent to the jurisdiction of any court and does not waive any of its rights.
- 3. Cheyne Capital US objects to the Subpoena as an improper and unlawful attempt to circumvent the Hague Convention of 18 March 1970 on the Taking of Evidence Abroad in Civil or Commercial Matters, as adopted and implemented in the United States of America at 18 U.S.C. § 1781 (the "Hague Convention"). On January 18, 2024, the United States District Court for the Northern District of Alabama issued a "Request for International Judicial Assistance Pursuant to the Hague Convention of 18 March 1970 on the Taking of Evidence Abroad in Civil or Commercial Matters" on the ground that "it would further the interests of justice to obtain documents in the possession of non-party Cheyne Capital Management (UK) LLP" (the "Letter Rogatory)." On March 6, 2024, Plaintiff contacted a different entity, Cheyne Capital UK Ltd. (though referring in its letter to "Cheyne Capital Management ('Cheyne Capital')"), regarding the Letter Rogatory. In that communication, annexed hereto as Exhibit A, Plaintiff stated that it intended to file the so-called Intended Hague Application to obtain an English Court order to seek discovery from "Cheyne Capital," without being clear that was Cheyne Capital UK Ltd. or Cheyne Capital Management (UK) LLP, the only subject of the Letter Rogatory. As of the date hereof, it is believed the Plaintiff has not obtained any English Court order and instead has determined to

circumvent the English law process by attempting to obtain what is in fact foreign discovery through Cheyne Capital US, a domestic company. Cheyne Capital US objects to the Subpoena as harassing in that it is an improper and unlawful attempt by Plaintiff to avoid the expense and burden of pursuing the discovery it seeks through the proper legal channels by making an end run around the English court system.

- 4. Cheyne Capital US has made reasonable efforts to respond to each Request as Cheyne Capital US understands and interprets that Request. Should Plaintiff subsequently assert any different interpretation of any Request, Cheyne Capital US reserves the right to amend or supplement its Responses.
- 5. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they purport to impose obligations different from or greater than those imposed by the Rules. For the purposes of the responses, Cheyne Capital US will respond to the Requests in accordance with the Rules. Cheyne Capital US does not agree to undertake any obligations beyond those required by applicable law and/or rules.
- 6. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, on the grounds that it will impose an unwarranted, substantial, and costly burden on Cheyne Capital US, and the Subpoena is vague, ambiguous, overly broad, unduly burdensome, and unlikely to lead to the discovery of admissible evidence.
- 7. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, on the grounds that the Requests do not identify the documents sought with reasonable particularity.
- 8. Cheyne Capital US objects to the Requests, including the definitions and instructions, to the extent they demand "all" or "any" documents and communications "concerning" a particular subject, because such demands are inherently overbroad, unduly

burdensome, and not reasonably calculated to lead to the discovery of admissible evidence. Cheyne Capital US will apply a good-faith definition of these terms.

- 9. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they call for the production of documents and communications that are not maintained in the ordinary course of business and are not reasonably retrievable at reasonable expense. Cheyne Capital US further objects to the Requests to the extent they purport to require Cheyne Capital US to perform anything more than a reasonable and diligent search for documents and communications where responsive documents and communications would reasonably be expected to be found.
- 10. Cheyne Capital US objects to the Requests, including the definitions and instructions, to the extent that they call for documents or information that does not exist, or documents or information outside Cheyne Capital US's possession, custody or control. To the extent Cheyne Capital US responds to any Request, such response is by and on behalf of Cheyne Capital US and shall be limited to information currently available to Cheyne Capital US. Furthermore, any such response is not intended as a representation that such documents and communications exist or that such documents and communications are or could be in the possession, custody or control of Cheyne Capital US.
- 11. Cheyne Capital US objects to the Requests, including the definitions and instructions, to the extent they seek information that is already within Plaintiff's possession, custody or control or that is more appropriately sought from other parties or non-parties to whom discovery requests may be directed.
- 12. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they seek information that is publicly available, within

Plaintiff's possession, or otherwise available to Plaintiff from another source that is more convenient, less burdensome, or less expensive.

- 13. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they are vague or ambiguous and therefore require subjective judgment on the part of Cheyne Capital US as to what information is requested. Notwithstanding this objection, Cheyne Capital US will respond to each Request (unless otherwise objected to) based upon Cheyne Capital US's understanding of what Plaintiff has requested, endeavoring to interpret the language of each Request, definition, or instruction, as applicable, in accordance with its commonly understood plain meaning to the extent feasible.
- 14. Cheyne Capital US objects to the Requests insofar as they seek production or disclosure of information subject to the conciliation privilege, attorney-client privilege, work product doctrine, the European Union's General Data Protection Regulation ("EU GDPR"), the United Kingdom's General Data Protection Regulation ("UK GDPR"), the German Federal Data Protection Act (Bundesdatenschutzgesetz or "BDSG"), or any other applicable privilege, protection, or immunity. Inadvertent disclosure of any documents or other information that is protected by attorney-client privilege, work product doctrine, EU GDPR, UK GDPR, BDSG, or other applicable privilege, protection, or immunity is not intended to be and shall not operate as a waiver of any claim of privilege, protection, or immunity, whether in whole or in part, nor is any such inadvertent disclosure intended to be nor shall it constitute, a waiver of the right to object to any use of such information contained therein.
- 15. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, to the extent it seeks the production of information or documents subject to any third-party confidentiality or nondisclosure agreement to which Cheyne Capital US is a party. To the

extent production of such information or documents would violate any such agreement, contract, or court order, Cheyne Capital US will not produce such information or documents.

- 16. Cheyne Capital US objects to producing documents or communications, if any, until an appropriate, mutually agreed upon protective order can be entered ensuring appropriate confidentiality and other reasonable protections such as a provision relating to the treatment of inadvertently produced documents and communications protective by attorney-client privilege, work product doctrine, EU GDPR, UK GDPR, BDSG, or any other applicable privilege, rule, doctrine or immunity, whether created by statute or common law.
- 17. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, on the grounds that it contains or is predicated on legal or factual assumptions that are incorrect.
- 18. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, on the grounds that it purports to require Cheyne Capital US to produce information in a format other than that in which it is ordinarily kept by Cheyne Capital US.
- 19. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, to the extent it seeks to impose an obligation to identify or search for documents or information at any location other than locations at which they would be expected to be stored in the ordinary course of business.
- 20. By responding to any Request, Cheyne Capital US does not adopt Plaintiff's definitions of words and phrases contained in these Requests. Cheyne Capital US objects to words and phrases to the extent they are undefined and/or inconsistent with (a) the ordinary and customary meaning of such words and phrases and/or (b) the rules governing the permissible scope of discovery.

6

- 21. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they call for information that is not relevant to the subject matter of this action, not relevant to any party's claims or defenses in *Medical Properties Trust, Inc. v. Viceroy Research LLC et al.*, Civil Action No. 2:23-CV-00408-RDP (N.D. Ala.) (the "Alabama Proceeding"), or not proportional to the needs of the case. Cheyne Capital US further objects to the Requests to the extent they call for information that is not relevant to the subject matter of the Alabama Proceeding or not relevant to any party's claims or defenses in the Alabama Proceeding.
- 22. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, to the extent it seeks documents or information for use in any proceeding other than the Alabama Proceeding.
- 23. Cheyne Capital US objects to the Subpoena, including the definitions and instructions, to the extent it seeks documents or information that are not proportional in light of the scope of the Alabama Proceeding.
- 24. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they assume disputed facts, state legal conclusions, or purport to characterize facts. Cheyne Capital US's responses or objections to any Request should not be taken as an admission that Cheyne Capital US accepts or admits any such "facts," legal conclusions, or characterizations set forth or assumed by such Requests. Cheyne Capital US objects to the Requests, including the definitions and instructions contained therein, to the extent they purport to require the disclosure of information that Cheyne Capital US is restricted from disclosing by law or by contract. Cheyne Capital US further objects to the Requests to the extent they require the production of documents and communications reflecting trade secrets and/or

proprietary business information or documents and communications that would impinge on privacy rights of non-parties.

- 25. Cheyne Capital US's responses and objections are based solely upon information presently known to Cheyne Capital US. Cheyne Capital US has investigated whether additional information responsive to the Requests exists; thus, Cheyne Capital US reserves the right to modify, supplement, add to or amend its responses and objections to the Requests in the event it acquires additional responsive documents, and otherwise to the extent required or permitted by applicable law.
- 26. Any response stating that Cheyne Capital US will produce responsive documents does not indicate that such documents in fact exist, but only that Cheyne Capital US will produce such responsive, non-privileged documents in its possession, custody or control as may be located after a reasonable, good faith search.
- 27. The applicable foregoing General Objections are incorporated into each of the Specific Responses and Objections that follow. The assertion of the same, similar, or additional objections and specific objections to an individual Request, or the failure to assert any additional objection to an individual Request, shall not be construed as a waiver of any objection by Cheyne Capital US.

OBJECTIONS TO DEFINITIONS

- 1. Cheyne Capital US objects to each and every one of the "Definitions" to the extent that they are vague, deviate from, conflict with, impose a greater obligation on Cheyne Capital US than the Rules, or are not used in the actual text of the Requests.
- 2. Cheyne Capital US objects to the definitions of the words "Action" and "Complaint" and on the grounds that their definitions are vague and ambiguous and fail to identify with requisite specificity the operative matter to which they purport to refer.

8

- 3. Cheyne Capital US objects to the definition of "Communication" on the grounds that the definition is overbroad, unduly burdensome, vague, and ambiguous, in that the definition includes "the transmittal of information (in the form of facts, ideas, inquiries, queries, data, or otherwise)," and purports to demand documents and communications subject to applicable privileges, including the attorney-client privilege or work product doctrine, EU GDPR, UK GDPR, BDSG or any other privilege and immunity. Further, Cheyne Capital US objects to the definition of "Communication" to the extent it purports to require Cheyne Capital US to identify, search for, review, or produce documents and communications not in Cheyne Capital US's possession, custody, or control and on the grounds that it is overbroad and unduly burdensome.
- 4. Cheyne Capital US objects to the definition of "Cheyne Capital" as vague, ambiguous, overbroad, unduly burdensome, and not reasonably calculated to lead to discovery of admissible information in that the definition includes not only Cheyne Capital US, but "any of its divisions, subsidiaries, parents or affiliates, or other entities from whom Cheyne Capital US, L.P. has the practical ability to obtain the documents requested herein," and "each of their respective employees, partners, associates, shareholders, officers, directors, and agents and all other Persons acting or purporting to act on their behalf," regardless of their relationship to the allegations, claims, or defenses in the Alabama Proceeding.
- 5. Cheyne Capital US objects to the definition of "Defendant" or "Defendants" as overbroad, unduly burdensome, vague, ambiguous and not reasonably calculated to lead to discovery of admissible information in that the definition includes not only "Persons named as defendants in the Complaint" but also "all Persons acting or purporting to act on their behalf," regardless of their relationship to the allegations, claims or defenses in the Alabama Proceeding.

- 6. Cheyne Capital US objects to the definition of "Concerning" on the grounds that it is overbroad, unduly burdensome, vague, and ambiguous and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.
- 7. Cheyne Capital US objections to the definition of "Document" or "Documents" on the grounds that it is overbroad, unduly burdensome, vague, and ambiguous and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules. Cheyne Capital US further objects to the definition of "Document" as overly broad and unduly burdensome in that it seeks information not relevant to the Alabama Proceeding and for which the burden and expense of locating and producing is not proportional to the needs of the Alabama Proceeding.
- 8. Cheyne Capital US objections to the definition of "ESI" on the grounds that it is overbroad, unduly burdensome, vague, and ambiguous and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules and not proportional to the needs of the Alabama Proceeding.
- 9. Cheyne Capital US objects to the definitions of "Hedgeye" and "MPT" as vague, ambiguous, overbroad, unduly burdensome, and not reasonably calculated to lead to discovery of admissible information in that the definitions includes not only "Hedgeye" and "MPT" but also "any of" either's "divisions, subsidiaries, or affiliates, together with each of their respective employees, partners, associates, shareholders, officers, directors, and agents and any other person or entity acting or purporting to act on their behalf," regardless of their relationship to the allegations, claims, or defenses in the Alabama Proceeding. Cheyne Capital US further objects to the definition of "MPT" as vague, ambiguous, overbroad, unduly burdensome, and not reasonably calculated to lead to discovery of admissible information in that the definition also includes "individually and collectively" MPT Securities.

- 10. Cheyne Capital US objects to the definition of "MPT Securities" as vague, ambiguous, overbroad, unduly burdensome, and not reasonably calculated to lead to discovery of admissible information in that the definition purports to include not only common stock traded under the ticker symbol MPW but also "any options, swaps, hedges, or derivative instruments related thereto."
- 11. Cheyne Capital US objects to the definition of "Person" and "Persons" as overbroad, unduly burdensome, vague, ambiguous and not reasonably calculated to lead to discovery of admissible information in that the definition purports to include "any individual, corporation, partnership, firm, association, government agency, or other organization recognizable at law" as well as "its agents, employees and representatives."
- 12. Cheyne Capital US objects to the definition of "Reports" as overbroad, unduly burdensome, vague, ambiguous and not reasonably calculated to lead to discovery of admissible information in that it purports to cover "all documents authored or published by any Person concerning MPT," including other unspecified "written materials" and regardless of the relationship of the content of any such document to the allegations, claims or defenses in the Alabama Proceeding.
- 13. Cheyne Capital US objects to the definition of "Transaction" as overbroad, unduly burdensome, vague, ambiguous and not reasonably calculated to lead to discovery of admissible information in that the definition purports to incorporate by reference the definition of MPT Security.
- 14. Cheyne Capital US objects to the definition of "Tweet" as overbroad, unduly burdensome, vague, ambiguous and not reasonably calculated to lead to discovery of admissible information in that the definition includes the undefined term "Retweets" as well as "replies."

- Cheyne Capital US objects to the definition of "You," "Your," and "Yours" on the grounds that it is vague, ambiguous, overbroad, unduly burdensome, and not reasonably calculated to lead to discovery of admissible information in that the definition includes not only Cheyne Capital US and "any of its divisions, subsidiaries, parents, or affiliates, or other entities from whom Cheyne Capital US, L.P. has the practical ability to obtain the documents requested herein" but also "each of their respective employees, partners, associates, shareholders, officers, directors, members, and agents, and all other Persons acting or purporting to act on their behalf," regardless of their relationship to the allegations, claims, or defenses in Medical Properties Trust, Inc. v. Viceroy Research LLC et al., Civil Action No. 2:23-CV-00408-RDP (N.D. Ala.). Further, Cheyne Capital US objects to this Definition to the extent it purports to seek documents and communications relating to persons or entities other than Cheyne Capital US and/or that are not directly controlled by Cheyne Capital US, and to the extent it purports to seek documents and communications that are not in Cheyne Capital US's possession, custody, or control. Further, Cheyne Capital US objects to this Definition to the extent it purports to seek documents and communications that are in possession or control of any foreign (non-U.S.) Cheyne Capital US parent or affiliate.
- 16. Cheyne Capital US objects to the definition of "including" on the grounds that it is overbroad, unduly burdensome, vague, and ambiguous and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.
- 17. Cheyne Capital US objects to the definition of "and" and "all" as vague, ambiguous, overly broad and unduly burdensome to the extent they are to be construed "either disjunctively or conjunctively" and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.

- 18. Cheyne Capital US objects to the definition of "any" and "each" as vague, ambiguous, overly broad and unduly burdensome to the extent they are to be construed as referring to "each' and 'every" and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.
- 19. Cheyne Capital US objects to the definition contained in Paragraph 20 of the Subpoena on the ground that it is vague, ambiguous, overly broad and unduly burdensome in that it is not a definition but instead is an instruction and further requires that all "singular" words "include the plural and vice versa" and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.
- 20. Cheyne Capital US objects to the definitions contained in Paragraph 21 of the Subpoena on the ground that they are vague, ambiguous, overly broad and unduly burdensome in that they are not definitions but instead are instructions and require "concerning," "regarding," "relating to," and/or "related to" to "be read and applied as interchangeable" and otherwise to "be construed in the broadest sense" possible and purports to impose burdens that are greater than, more burdensome than, or inconsistent with the obligations imposed by the Rules.

OBJECTIONS TO INSTRUCTIONS

1. Cheyne Capital US objects to each and every one of the "Instructions," including without limitation the unnumbered preamble, to the extent that they are vague, deviate from, conflict with, or impose greater obligations on Cheyne Capital US than the Rules. Cheyne Capital US further objects to each and every one of the "Instructions" to the extent that they purport to demand documents and communications subject to applicable privileges, including the attorney-client privilege or work product doctrine, EU GDPR, UK GDPR, BDSG or any other privilege and immunity. Cheyne Capital US does not agree to undertake any obligations beyond those required by the Rules.

- 2. Cheyne Capital US objects to Instruction No. 1 as unduly broad, overly burdensome, not proportional to the needs of the Alabama Proceeding and not relevant to any party's claims or defense in the Alabama Proceeding.
- 3. Cheyne Capital US objections to Instruction No. 8 to the extent it requires Cheyne Capital US to produce a privilege log with information beyond what is required under the Rules.

SPECIFIC RESPONSES AND OBJECTIONS

In addition to the foregoing General Objections, which apply to each Request as if set forth fully below, Cheyne Capital US makes the following Specific Responses and Objections.

REQUEST NO. 1

Documents and Communications related to any Defendant, or any Person working on behalf of or in concert with any Defendant. For the avoidance of doubt, this Request encompasses:

- A. Documents or Communications sent to, or received from, any Defendant, including but not limited to communications exchanged pursuant to any agreement between You and any Defendant;
- B. Documents and Communications concerning any payments made to, or received from, any Defendant, or any Person working on behalf of or in concert with any Defendant; and
- C. Documents and Communications concerning contracts, memoranda of understanding, letters of intent, confidentiality agreements, non-disclosure agreements, profit-, risk-, loss-, or cost-sharing agreements, or other agreements or draft agreements of any kind, whether written or oral, between You and any Defendant, or any Person working on behalf of or in concert with any Defendant.

RESPONSE TO REQUEST NO. 1

Cheyne Capital US objections to this Request as harassing, overly broad, unduly burdensome, and not proportional to the needs of the Alabama Proceeding as it asks for all "Documents and Communications related to any Defendant, or any Person working on behalf of or in concert with any Defendant," when a subset would suffice. Cheyne Capital US also objects

to this Request because it calls for the production of documents and communications that are irrelevant to the claims, defenses, or subject matter of the Alabama Proceeding. Cheyne Capital US further objects to this Request as vague and ambiguous to the extent it includes terms, such as "contracts, memoranda of understanding, letters of intent, confidentiality agreements, non-disclosure agreements, profit-, risk-, loss-, or cost-sharing agreements, or other agreements or draft agreements of any kind, whether written or oral," that are undefined and subject to multiple interpretations. Cheyne Capital US further objects to this Request to the extent it seeks documents protected by the attorney-client or work-product privileges, or any other applicable privilege, immunity, or exemption. Cheyne Capital US objects to the Request as harassing to the extent it improperly seeks documents from Cheyne Capital US that are located abroad and subject to the Letter Rogatory issued by the United States District Court for the Northern District of Alabama and legal process of the English courts and should be pursued, if at all, through those means.

Cheyne Capital US further objects to this Request to the extent it seeks materials equally available to Plaintiff through other sources, and better obtained from those sources, including the parties to the Alabama Proceeding. *Breaking Media, Inc. v. Jowers*, 2021 WL 1299108, at *7 (S.D.N.Y. Apr. 7, 2021) (quashing nonparty subpoena because the issuing parties failed to take reasonable steps to obtain the requested information through other sources); *Bernstein v. Cengage Learning, Inc.*, 2022 WL 20053732, at *5 (S.D.N.Y. Sept. 8, 2022) (quashing nonparty subpoena where issuing parties could have obtained the requested information by deposing a key witness or following up on the opposing party's objections to their discovery request). Subject to and without waiving the foregoing, Cheyne Capital US will not produce documents in response to this Request.

REQUEST NO. 2

Documents and Communications relating to MPT or MPT Securities. For the avoidance of doubt, this Request encompasses:

- A. Documents and communications concerning any communications, interactions, discussions, or meetings between You and any other Person(s) concerning MPT, including, without limitation, communications between You and Hedgeye Risk Management, LLC, Robert Simone (Hedgeye), Keith McCullough (Hedgeye), Matthew Pascale (formerly of Point 72 Asset Management), Richard Mortell (Third Coast Real Estate Capital), Edwin Dorsey (Bear Cave), Greg Gillespie (formerly of Tacet Global Limited), Nick Helsby, Romaine Beurr, Jacques Griesel, Brian Spegele (The Wall Street Journal), Jonathan Weil (The Wall Street Journal), Laura Benitez (Bloomberg), Charlie Conchie, Moe Tkacik (The American Prospect), Teri Buhl (Buhl Reports), David Lindsay (The Shift), Aurelia Seidlhofer (Reorg), Claude Risner (Debtwire), or Peter Shalson;
- B. Documents and Communications concerning contracts, memoranda of understanding, letters of intent, confidentiality agreements, non-disclosure agreements, profit-, risk-, loss-, or cost-sharing agreements, or other agreements or draft agreements of any kind, whether written or oral, between You and any other Person, including without limitation the Persons listed in Request No. 2 above, concerning MPT;
- C. All Documents and Communications concerning or relating to any payments or other consideration paid by You to any other Person, whether actual or potential, in exchange for or in connection with the creation or dissemination of Tweets, Reports, statements, or other material concerning MPT;
- D. Documents and Communications related to the value of MPT Securities and any recommendation to purchase, sell, or short-sell MPT Securities;
- E. Documents and Communications related to any Reports or other public statements concerning MPT, including Documents and Communications regarding any decision to create or publish any Report, Tweet, or other public statement concerning MPT, and any records of or related to any meetings concerning the foregoing; and
- F. Documents and Communications concerning any Transaction in MPT Securities by You or Any Person acting on behalf of You, including any short sales of MPT Securities.

RESPONSE TO REQUEST NO. 2

Cheyne Capital US objections to this Request as harassing, overly broad, unduly burdensome, and not proportional to the needs of the Alabama Proceeding as it asks for all "Documents and Communications relating to MPT or MPT Securities," when a subset would suffice. Cheyne Capital US also objects to this Request because it calls for the production of

documents and communications that are irrelevant to the claims, defenses, or subject matter of the Alabama Proceeding. Cheyne Capital US further objects to this Request as vague and ambiguous to the extent it includes terms, such as "Bear Cave," "Bloomberg" and "The Shift," that are undefined and subject to multiple interpretations. Cheyne Capital US further objects to this Request to the extent it seeks documents protected by the attorney-client or work-product privileges, or any other applicable privilege, immunity, or exemption. Cheyne Capital US objects to the Request as harassing to the extent it improperly seeks documents from Cheyne Capital US that are located abroad and subject to the Letter Rogatory issued by the United States District Court for the Northern District of Alabama and legal process of the English courts and should be pursued, if any all, through those means.

Cheyne Capital US further objects to this Request to the extent it seeks materials equally available to Plaintiff through other sources, and better obtained from those sources, including the parties to the Alabama Proceeding. *Breaking Media, Inc. v. Jowers*, 2021 WL 1299108, at *7 (S.D.N.Y. Apr. 7, 2021) (quashing nonparty subpoena because the issuing parties failed to take reasonable steps to obtain the requested information through other sources); *Bernstein v. Cengage Learning, Inc.*, 2022 WL 20053732, at *5 (S.D.N.Y. Sept. 8, 2022) (quashing nonparty subpoena where issuing parties could have obtained the requested information by deposing a key witness or following up on the opposing party's objections to their discovery request). Subject to and without waiving the foregoing, Cheyne Capital US will not produce documents in response to this Request.

Dated: May 9, 2024 New York, New York

PALLAS PARTNERS (US) LLP

By: <u>/s/ Shireen Barday</u>

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6 March 2024

VIA E-MAIL (PETER.HEAD@CHEYNECAPITAL.COM)

Peter Head Chief Compliance Offer Cheyne Capital UK Ltd. ("Cheyne Capital") Stornoway House 13 Cleveland Row London, SW1A 1DH United Kingdom

Our ref: 11732-00001

Your ref:

Re: Document Requests to Chevne Capital

Dear Sir,

- 1. We represent Medical Properties Trust, Inc. ("MPT"). We write in respect of production of documents by Cheyne Capital Management ("Cheyne Capital") in connection with a U.S. court proceeding currently pending before the Honorable R. David Proctor, federal district court judge, in the case captioned *Medical Properties Trust, Inc. v. Viceroy Research LLC et al.*, No. 23-cv-408 (N.D. Ala., filed March 30, 2023) (the "U.S. Proceeding").
- 2. On 18 January 2024, Judge Proctor issued a letter of request in the U.S. Proceeding, addressed to the English Court, concerning production of documents in Cheyne Capital's possession, pursuant to the Hague Convention on the Taking of Evidence Abroad in Civil or Commercial Matters Dated March 18, 1970 (the "Request"). The Request contains details of documents sought to be produced by Cheyne Capital (the "Document Production Requests"), which documents would be evidence for direct use in, and

quinn emanuel urquhart & sullivan uk llp

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relevant to, issues for trial in the U.S. Proceeding. MPT intends shortly to file an application with the English Court for an order requiring Cheyne Capital to comply with the Document Production Requests pursuant to section 2 of the Evidence (Proceedings in Other Jurisdictions) Act 1975 (the "Intended Hague Application"). A signed copy of the Request is enclosed as Attachment A.

- 3. Before making the Intended Hague Application, in an effort to save time, costs, and court resources, MPT invites Cheyne Capital to co-operate with MPT by (1) confirming the existence and scope of documents in its possession, custody, or control that respond to the Document Production Requests, (2) agreeing in principle voluntarily to provide copies of such documents to MPT, and (3) voluntarily producing as a matter of urgency a subset of such documents within two weeks, with further production to follow as necessary.
- 4. By way of background, MPT is a U.S.-based real estate investment trust that acquires, develops, and invests in community healthcare facilities across the United States and internationally. MPT is a publicly traded company on the New York Stock Exchange. In the U.S. Proceeding, MPT is suing Viceroy Research LLC and three of its principals—Fraser John Perring, Gabriel Bernarde, and Aidan Lau (together with Viceroy Research LLC, "Viceroy")—for numerous civil claims, including defamation, tortious interference, and civil conspiracy. MPT's claims arise from a "short-and-distort" attack that Viceroy has mounted and continues to pursue against MPT. In summary, MPT asserts that Viceroy has knowingly or recklessly published false, misleading, and defamatory statements about MPT in an effort to drive down the price of MPT's stock, thereby allowing Viceroy and its co-conspirators to profit off their short positions in MPT. For your convenience, a copy of the complaint in this action (the "Complaint") is attached hereto as Attachment B.
- 5. After Judge Proctor denied all aspects of Viceroy's motions to dismiss MPT's Complaint, the U.S. Proceeding is now at the stage of discovery. During discovery, Viceroy has disclosed the existence of its agreement with Cheyne Capital (the "Agreement") by which Cheyne Capital pays Viceroy a monthly sum in exchange for Viceroy's research on various companies. We note that the Agreement, which Viceroy has since produced to MPT, also gives Viceroy the right to share in any profits that Cheyne Capital earns from its short positions in these companies. Viceroy has indicated that this Agreement covers Viceroy's research on MPT, and that Cheyne Capital has taken a short position in MPT.
- 6. In light of these disclosures, MPT applied to Judge Proctor for the Request to be issued, to compel (if necessary) the production by Cheyne Capital of documents responsive to the Document Production Requests. After argument, Judge Proctor held that the documents sought are relevant to Viceroy's state of mind in publishing research about MPT and therefore relevant to the issues at trial in the U.S. Proceeding.

2

- 7. MPT is preparing to file the Intended Hague Application. At a high level, the documents of which MPT seeks disclosure most urgently are the documents and communications exchanged between Cheyne Capital and Viceroy pursuant to the Agreement (including earlier and later iterations of the Agreement) during the relevant period (which we have defined as 1 January 2022 to present) (the "**Urgent Documents**"). Given the Agreement's express reference to such communications—which are, after all, the subject and purpose of the Agreement—MPT is confident that the Document Production Requests set out in the Request (and, in particular, the Urgent Documents) satisfy the tests of being a specific, clearly defined group of documents and which are known to exist. We accordingly invite Cheyne Capital:
 - 7.1 To confirm, to the best of its knowledge, details of the documents that respond to the Document Production Requests;
 - 7.2 To agree in principle to provide voluntarily to MPT copies of the documents which respond to the Document Production Requests within a reasonable time period and in any event by Wednesday, 20 March 2024; and
 - 7.3 To agree to provide copies of the Urgent Documents forthwith and in any event by Wednesday, 20 March 2024.
- 8. If Cheyne Capital refuses these reasonable requests, then MPT reserves the right to apply to Court for an Order compelling Cheyne Capital to comply with the Document Production Requests pursuant to the Intended Hague Application, further or alternatively as pre-action disclosure pursuant to Civil Procedure Rule 31.16. However, we are hopeful that the need to incur the time, cost, and court resources of any such application can be saved by reasonable voluntary cooperation between the parties. To that end, if Cheyne Capital has genuine concerns as to the scope, method, and timing of disclosure of documents in its possession that respond to the Document Production Requests, MPT is prepared to engage in good faith discussions with Cheyne Capital to endeavour to meet those concerns, with a view to reaching agreement on disclosure without the need to trouble the Court.
- 9. Given discovery in the U.S. Proceeding is expected to close on 1 May 2024, we request a response to the above, either way, as soon as possible and in any event by Wednesday, 13 March 2024.
- 10. All of MPT's rights, as against Cheyne Capital and generally, are reserved.

Yours faithfully,

Quin Enamel Joquel + Julivan Uk Lel.

QUINN EMANUEL URQUHART & SULLIVAN UK LLP

Enc: Letter of Request, Complaint

CC: Sunil Buddhavarapu (Sunil.Buddhavarapu@Cheynecapital.com)

PILED

2024 Jan-18 PM 04:04
U.S. DISTRICT COURT
N.D. OF ALABAMA

UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ALABAMA SOUTHERN DIVISION

MEDICAL PROPERTIES TRUST, INC.,

Plaintiff,

v.

VICEROY RESEARCH LLC; FRASER JOHN PERRING; GABRIEL BERNARDE; and AIDAN LAU.

Defendants.

Civil Action No. 2:23-CV-00408-RDP

REQUEST FOR INTERNATIONAL JUDICIAL ASSISTANCE PURSUANT TO THE HAGUE CONVENTION OF 18 MARCH 1970 ON THE TAKING OF EVIDENCE ABROAD IN CIVIL OR COMMERCIAL MATTERS

The United States District Court for the Northern District of Alabama ("Northern District") hereby presents its compliments to the appropriate judicial authority of the United Kingdom for assistance in obtaining evidence to be used in proceedings before this Court in the above-captioned matter. This request is made pursuant to and in conformity with the Hague Convention of 18 March 1970 On the Taking of Evidence Abroad in Civil or Commercial Matters, as adopted and implemented in the United States of America at 28 U.S.C. § 1781 ("Hague Convention"). The Northern District is a court of law and equity which properly has jurisdiction over this proceeding pursuant to 28 U.S.C. § 1332.

This Court has determined that it would further the interests of justice to obtain documents in the possession of non-party Cheyne Capital Management (UK) LLP ("Cheyne Capital"), an entity residing within your jurisdiction at Stornoway House, 13 Cleveland Row, London SW1A 1DH.

This is an action alleging defamation, civil conspiracy, tortious interference with contractual or business relations, private nuisance, and unjust enrichment arising from the Defendants' public dissemination of critical research reports and other statements about Plaintiff Medical Properties Trust, Inc. ("MPT" or "Plaintiff"). One of the Defendants (Fraser Perring) has disclosed that he has an agreement with Cheyne Capital whereby he receives \$30,000 a month (shared equally with the other Defendants Gabriel Bernarde and Aidan Lau) in exchange for sharing the Defendants' research (published or unpublished) with Cheyne Capital. The agreement also gives Mr. Perring the right to 15% of the profits, if any, that Cheyne Capital makes on short sales of MPT securities. Mr. Perring has stated that he believes Cheyne Capital has engaged in short sales of MPT securities.

This Court considers that the evidence sought is directly relevant to issues of fact and law that may influence the final determination of the existence, non-existence, and/or extent of any liability in this matter. This request is made with the understanding that it will in no way require any person to commit any offense, or undergo a broader form of inquiry than they would if the litigation were conducted in the United Kingdom.

This Court, therefore, and in conformity with Article 3 of the Hague Convention, respectfully requests that you, in furtherance of justice by proper and usual process of your court, cause Cheyne Capital to produce the documents listed in Exhibit 1. The Northern District stands

To sell a stock "short" is to bet its price will fall. To place the bet, the short-seller borrows the stock from a broker, sells it, and retains the proceeds—all with a plan to buy replacement shares back later at a lower price. If the bet is right, and the stock price declines, the short-seller can count as profit the difference between the price he was able to get before the drop and what he had to pay later to buy the replacement shares for the broker (that is, to "close out" the short position). See Complaint ¶ 30, Medical Properties Trust, Inc. v. Viceroy Research et al., No. 2:23-cv-00408-NAD (N.D. Ala., filed March 30, 2023).

ready to provide similar judicial assistance to judicial authorities in the United Kingdom when required.

Finally, this Court requests from the judicial authority of the United Kingdom that this Letter of Request and its exhibits, and the Declaration of Jomaire A. Crawford dated December 11, 2023, and its exhibits be closed to public inspection to the maximum extent permitted by your laws because they will be subject to the protective order in this case.

THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ALABAMA THEREFORE MAKES THE FOLLOWING REQUEST:

1. Sender

The Honorable R. David Proctor
United States District Judge
United States District Court for the Northern District of Alabama
Hugo L. Black United States Courthouse
1729 5th Avenue North
Birmingham, AL 35203
United States of America

2. Central Authority of the Requested State

The Senior Master of the King's Bench Division
The High Court of England and Wales
For the attention of the Foreign Process Section
Room E16
Royal Courts of Justice
Strand
LONDON WC2A 2LL
United Kingdom

3. Person to whom the executed request is to be returned

The Honorable R. David Proctor
United States District Judge
United States District Court for the Northern District of Alabama
Hugo L. Black United States Courthouse
1729 5th Avenue North
Birmingham, AL 35203
United States of America

and

Jomaire A. Crawford Quinn Emanuel Urquhart & Sullivan LLP 51 Madison Avenue, 22nd Floor New York, NY 10010 United States of America

4. Specification of the date by which the requesting authority requires receipt of the response to the Request for International Judicial Assistance ("Request for Assistance")

The requesting authority would greatly appreciate a response to the Request for Assistance within 21 days or as soon thereafter as is practicable.

5.

a. Requesting Judicial Authority

United States District Court for the Northern District of Alabama Hugo L. Black United States Courthouse 1729 5th Avenue North Birmingham, AL 35203 United States of America

b. To the competent authority of

United Kingdom

c. Name of the case and any identifying number

Medical Properties Trust, Inc. v. Viceroy Research et al., No. 2:23-cv-00408-NAD (N.D. Ala., filed March 30, 2023)

6. Names and addresses of the parties and their representatives

a. Plaintiffs

Medical Properties Trust, Inc.

b. Names and addresses of Plaintiffs' representatives

Corey Worcester
Jomaire A. Crawford
Quinn Emanuel Urquhart & Sullivan, LLP
51 Madison Avenue, 22nd Floor,
New York, New York 10010

William Savitt
Sarah K. Eddy
Nathaniel Cullerton
Adabelle U. Ekechukwu
Charles M Melman
Wachtell, Lipton, Rosen & Katz
51 West 52nd Street
New York, NY 10019
Tel: 212-403-1000

Michael L. Bell Wesley B. Gilchrist Lightfoot, Franklin & White LLC The Clark Building 400 20th Street North Birmingham, AL 35203 Tel: 205-581-0700

Counsel for Plaintiff Medical Properties Trust, Inc.

c. Defendants

Viceroy Research LLC; Fraser Perring; Gabriel Bernarde; Aidan Lau

d. Names and addresses of Defendants' representatives

Richard M. Elias ELIAS LLC 231 S. Bemiston, Suite 800 St. Louis, MO 63105 314-391-6824 relias@eliasllc.com

Counsel for Defendants Viceroy Research LLC; Fraser Perring; Gabriel Bernarde; Aidan Lau

7.

a. Nature and purpose of the proceedings:

The Plaintiff in this case alleges that Defendants Viceroy Research LLC, Fraser Perring, Gabriel Bernarde, Aidan Lau ("Defendants") violated MPT's rights under Alabama law by publishing a series of false and defamatory research reports and other public statements concerning MPT for the purpose of driving down MPT's stock price. A copy of Plaintiff's Complaint dated March 30, 2023 ("Complaint") is attached as Exhibit 2 hereto. The nature of the action is summarized at Complaint ¶¶ 1-9. Plaintiff seeks damages and other relief for injury caused by Defendants' defamation, civil conspiracy, and other illegal conduct. Complaint at 43-44.

b. Summary of Complaint

Plaintiff MPT is an Alabama-based real estate investment trust ("REIT") that acquires, develops, and invests in community healthcare facilities across the United States and

internationally. *Id.* ¶ 10. Defendants operate a self-described "financial research" firm that publishes negative content about public companies whose shares they have sold short. *Id.* ¶ 11.

On January 26, 2023, Viceroy published its first report attacking MPT, titled "Medical Properties (dis)Trust." *Id.* ¶ 41. Viceroy admitted in its January 26 report and on Twitter that "Viceroy Research is short \$MPW." *Id.* In the weeks and months that followed, Defendants continued to publish a steady stream of defamatory statements about MPT, including in supplemental research reports and on social media platforms. *Id.* ¶¶41-73. The Defendants falsely accused MPT of, among other things, engaging in revenue round-tripping with tenants, having an executive compensation structure that incentivizes revenue round-tripping, concealing material information about its relationship with a key tenant, and even criminal wrongdoing. *Id.* On March 30, 2023, MPT filed its Complaint, asserting five claims against Defendants under Alabama law: (i) defamation, (ii) civil conspiracy, (iii) tortious interference with contractual or business relations, (iv) private nuisance, and (v) unjust enrichment. *Id.* ¶¶91-120.

c. Summary of defense

Defendants moved to dismiss Plaintiff's claims on various legal grounds, including lack of personal jurisdiction and supposed failure to state a claim for relief. Defendants argued, among other things, that their statements about MPT were protected opinion under the First Amendment to the United States Constitution, and that MPT had not alleged that Defendants acted with the requisite mental state. The Court denied Defendants' motions to dismiss in their entirety.

8.

a. Evidence to be obtained

This Court respectfully requests that the appropriate judicial authority in the United Kingdom cause the appropriate orders to be issued to direct Cheyne Capital to produce the documents listed in Exhibit 1, which are to be used in proceedings in the above-captioned matter.

b. Purpose of the evidence or judicial act sought

To prosecute its claims, MPT must prove, among other things, that the Defendants acted with a culpable mental state in publishing their reports about MPT. See, e.g., Wal-Mart Stores, Inc. v. Smitherman, 872 So. 2d 833, 840 (Ala. 2003) (requiring defamation plaintiff to prove "fault amounting at least to negligence on the part of the defendant") (internal quotation omitted). One fact that courts have found relevant to establishing a culpable mental state is motive—including profit motive. See, e.g., Farmland Partners Inc. v. Rota Fortunae, No. 18-CV-02351-KLM, 2020 WL_12574993, at *22 (D. Colo. May 15, 2020). Counsel for Plaintiff has represented and furnished sufficient evidence to satisfy this Court that Cheyne Capital has documents relevant to the matters at issue in these proceedings. As set forth below, the evidence sought by MPT relates to matters in question. Because Cheyne Capital resides outside the Subpoena power of this Court, and therefore cannot be compelled to testify at trial, MPT seeks the production of documents in Cheyne Capital's possession to support its claims.

In its Complaint, MPT alleged that Defendants recklessly misrepresented facts about MPT for profit and conspired with others "who share their economic interest in trashing MPT." See, e.g., Complaint ¶¶ 44, 77-80, 96. MPT based this allegation on, among other things, a judicial finding from a previous legal action that the Defendants had published a disparaging report against a South African bank pursuant to a retainer and profit-sharing agreement with a hedge fund. Id.

¶¶ 37-40. MPT served discovery requests on the Defendants requesting information about their agreements with third parties related to their research on MPT. Declaration of Jomaire A. Crawford ¶ 3. One of the Defendants (Fraser Perring) disclosed in a discovery response that he has an agreement with Cheyne Capital whereby he receives \$30,000 a month (shared equally with the other Defendants) in exchange for sharing the Defendants' research (published or unpublished) with Cheyne Capital. *Id.* The agreement also gives Mr. Perring the right to 15% of the profits, if any, that Cheyne Capital makes on short sales of MPT securities. *Id.* Mr. Perring stated that he believes Cheyne Capital has engaged in short sales of MPT securities. *Id.*

Given that the Defendants, through the profit-sharing agreement with Cheyne Capital, stand to profit off their defamatory statements about MPT, documents in the possession of Cheyne Capital will be important to proving that Mr. Perring and the other Defendants acted recklessly or at least negligently in making false statements about MPT, which is actionable as defamation under Alabama law. *See Wal-Mart Stores, Inc.,* 872 So. 2d at 840. The documents will provide MPT with necessary insight into the Defendants' knowledge of the accuracy or falsity of their "research" pertaining to MPT. The requested documents will further provide evidence of Defendants' intent in publishing and disseminating their purported "research" to third parties; that is, the requested documents will help MPT ascertain the fact that Defendants sought to implement and capitalize on their short-and-distort scheme by entering into profit-sharing agreements with other investors who shorted MPT based on their purported "research." Thus, the requested documents are relevant to claims and allegations in this case.

Although some of the documents in Cheyne Capital's possession may also be in the possession of Defendants, there are likely to be other relevant documents that are not within Defendants' possession, including Cheyne Capital's internal communications regarding matters

relevant to Plaintiff's claims. Moreover, Defendants have to date produced no communications with Cheyne Capital, despite having been requested to do so. Because Cheyne Capital is likely to have relevant documents and communications that Plaintiff cannot otherwise obtain in the underlying proceeding, Plaintiff must obtain these documents and communications through a Letter of Request.

9. Identity of any person to be examined

Cheyne Capital Management (UK) LLP Stornoway House 13 Cleveland Row, London SW1A 1DH United Kingdom

Name and address of witness's counsel

Unknown

10. Questions to be put to the persons to be examined or statement of the subjectmatter about which they are to be examined

Omitted

11. Documents or other property to be inspected

See Exhibit 1.

12. Any requirement that the evidence be given on oath or affirmation and any special form to be used

Omitted

13. Special methods or procedure to be followed

The production of documents shall comply with the Federal Rules of Civil Procedure, except to the extent that any such procedure is incompatible with United Kingdom law. Exhibit A sets forth instructions for complying with the document requests.

14. Request for notification of the time and place for the execution of the Request and identity and address of any person to be notified

Jomaire A. Crawford
Quinn Emanuel Urquhart & Sullivan, LLP
51 Madison Avenue, 22nd Floor
New York, NY 10010
United States of America
jomairecrawford@quinnemanuel.com
(212) 849-7581

Counsel for MPT will promptly send notice to counsel for all parties to the action.

15. Request for attendance or participation of judicial personnel of the requesting authority at the execution of the Letter of Request

Omitted

16. Specification of privilege or duty to refuse to produce documents under law of the State of origin

Neither this request for international judicial assistance, the transmission of documents pursuant to The Hague Convention, shall waive, or be deemed or argued to have waived, the attorney-client privilege, the work product doctrine, or any other privileges, rights, protections, or prohibitions that may apply to that evidence under the laws of the United Kingdom, the United States of America, or the State of Alabama, including the privilege against self-incrimination under the Fifth Amendment of the U.S. Constitution.

Cheyne Capital's production of documents will not be oppressive. In addition, documents that Cheyne Capital produces will be produced under the terms of the protective order and, therefore, will be given confidential treatment in connection with this litigation.

17. The fees and costs incurred which are reimbursable under the second paragraph of Article 14 or under Article 26 of the Convention will be borne by

Plaintiff.

Date of Request: ________ 18 Jan Zozuf

Signature and Seal of the Requesting Authority: R. J. K. J. V.S. Diskiet Judge

EXHIBIT 1

EXHIBIT 1

DEFINITIONS

As used below, the following terms shall have the following meanings:

- 1. "Action" shall mean Medical Properties Trust, Inc. v. Viceroy Research LLC, et al., Case No. 2:23-cv-00408-RDP (N.D. Ala., filed March 30, 2023).
- 2. "Communication" shall refer to the transmittal of information (in the form of facts, ideas, inquiries, queries, data, or otherwise) by any means of transmission, regardless of whether the transmittal was initiated or received by an individual or a system. Means of transmission include, but are not limited to, face-to-face conversations, postal or other physical mail, email, text message, instant message (such as iMessage, WhatsApp, Slack, Signal, Telegram, and Threema), messages or public posts on websites, social media platforms (such as Twitter Direct Messages), voicemail, telephone, videoconference or webcast systems (such as Zoom or WebEx) or facsimile.
- 3. "Cheyne Capital" shall mean Cheyne Capital Management (UK) LLP and any of its divisions, subsidiaries, or affiliates, together with each of their respective employees, partners, associates, shareholders, officers, directors, and agents, and all other Persons acting or purporting to act on their behalf.
- 4. "Complaint" shall mean the Complaint, dated March 30, 2023, filed by MPT against Defendants in the Action.
- 5. "Defendant" or "Defendants" shall mean the Persons named as defendants in the Complaint, together with all Persons acting or purporting to act on their behalf.
- 6. "Document" or "Documents" shall have the broadest meaning permitted under applicable law and shall include, without limitation, the original and all non-identical copies of any handwritten, printed, typed, recorded, or other graphic material, or ESI (as defined below), of any kind and nature, including all drafts and transcriptions thereof, however produced or

reproduced, and including but not limited to accounting materials, accounts, agreements, analyses, appointment books, books of account, calendars, catalogs, checks, Communications (as defined herein), computer data, computer disks, contracts, correspondence, date books, diaries, diskettes, drawings, email messages, faxes, guidelines, instructions, interoffice communications, invoices, letters, logs, manuals, memoranda, minutes, notes, opinions, payments, plans, receipts, records, regulations, reports, sound recordings, statements, studies, surveys, timesheets, vouchers, word processing materials (however stored or maintained), and all other means by which information is stored for retrieval in fixed form.

- 7. "ESI" means information that is stored in an electronic format, regardless of the media or whether it is in the original format in which it was created, and that is retrievable in perceivable form and includes but is not limited to metadata, system data, deleted data, and fragmented data.
- 8. "Hedgeye" shall mean, individually and collectively, Hedgeye Risk Management, LLC and any of its divisions, subsidiaries or affiliates, together with each of their respective employees, partners, associates, shareholders, officers, directors, and agents, and all other Persons acting or purporting to act on their behalf.
- 9. "MPT" shall mean, individually and collectively, (i) Medical Properties Trust, Inc. and any of its divisions, subsidiaries or affiliates, together with each of their respective current and former employees, partners, associates, shareholders, officers, directors, and agents, and all other Persons acting or purporting to act on their behalf; and (ii) MPT Securities.
- 10. "MPT Securities" shall mean the common stock of MPT traded on the New York Stock Exchange under the ticker symbol "MPW," along with any options, swaps, hedges, or derivative instruments related thereto.

- 11. "Person" or "Persons" shall mean any individual, corporation, partnership, firm, association, government agency, or other organization recognizable at law, together with its agents, employees, and representatives.
- 12. "Reports" (each individually a "Report") shall mean all documents authored or published by any Person concerning MPT, including without limitation presentations, research reports, newsletters, blog posts, articles, or other written materials.
- 13. "Transaction" shall mean any purchase or sale (including short sales or the purchase or sale of any put, call, straddle, option, swap, hedge, or derivative), acquisition, disposition, conversion, transfer, or loan of any MPT Security.
- 14. "Tweet" shall mean a post made on the "X" platform (formerly known as "Twitter"), including Retweets or replies.
- 15. "Twitter" shall mean the social media platform (currently known as "X") operated by X Corp.
- 16. The terms "You" or "Your" shall mean Cheyne Capital and any of its divisions, subsidiaries or affiliates, together with each of their respective employees, partners, associates, shareholders, officers, directors, members, and agents, and all other Persons acting or purporting to act on their behalf.
- 17. The terms "concerning," "regarding," "relating to," and/or "related to" shall each be read and applied as interchangeable and shall each be construed in the broadest sense to mean referring to, describing, evidencing, memorializing, concerning, regarding, with regard to, relating to, referring to, pertaining to, containing, analyzing, evaluating, studying, recording, reflecting, reporting on, commenting on, reviewed in connection or in conjunction with, setting forth, contradicting, refuting, and considering, in whole or in part.

3

INSTRUCTIONS

The following instructions shall apply to the Document Requests contained herein. The Requests call for the production of all responsive Documents that are in Your possession, custody, or control, wherever located, regardless of whether they are possessed directly by You or any of Your agents, representatives, employees, accountants, attorneys, or other Persons acting or purporting to act on Your behalf.

- 1. Unless otherwise specified, the time period covered by these Requests is January 1, 2022 through the present.
- 2. A Request for a Document shall be deemed to include a request for any non-identical copies or drafts of the Document, as well as all transmittal sheets, cover letters, exhibits, enclosures, or attachments to the Document, in addition to the Document itself. Any Document described herein is to be produced in its original file folder, with all labels or similar markings intact, and with the name of the Person from whose file it was produced.
- 3. You must respond to each Request separately and fully, unless it is objected to, in which event the reasons for the objection should be specifically and separately stated. If You object to part of a Request, You must produce all Documents and Communications responsive to the part of the Request to which You did not object.
- 4. If it is not possible to produce any Document called for by a Request, or if any part of a Request is objected to, the reasons for the failure to produce the Documents or the objection should be stated specifically as to all grounds.
- 5. If a Document responsive to any Request is no longer in Your possession, custody, or control, give a description of the Document, state what disposition was made of the Document and the date of such disposition, and identify all Persons having knowledge of the Document's contents.

- 6. If any Document responsive to any Request has been destroyed, give a description of the Document, set forth the contents of the Document, the location of any copies of the Document, the date of the Document's destruction, and the name of the Person who destroyed the Document or ordered or authorized its destruction.
- 7. If any portion of any Document is responsive to any Request, the entire Document must be produced.
- 8. If You claim any form of privilege or protection or other reason, whether based on statute or otherwise, as a ground for not producing requested Documents, You shall furnish a privilege log identifying each Document or Communication for which the privilege or protection is claimed in compliance with applicable law and/or such other parameters as may be agreed between the parties.
- 9. Requests are not intended to limit or modify other Requests and should not be interpreted as limiting or modifying other Requests.
- 10. If You contend that any Request is overly broad and/or unduly burdensome, identify all aspects of the Request that are overly broad or unduly burdensome and produce the Documents that are not subject to this contention.
- 11. If there are no Documents or Communications responsive to any particular Request or subpart thereof, You shall state so in writing.
- 12. For any responsive Documents or Communications stored in electronic format, including email and text messages, You will produce those Documents or Communications in searchable electronic format (e.g., single-page TIFF format with corresponding Document-level extracted text files and OCR text files, each named by the Bates number assigned to the first page) by secure electronic transmission (e.g., SFTP site) or on CD-ROMs, DVD-ROMs, portable or

5

external hard drives, or other widely-used electronic or optical storage media. All images will be produced as single page. TIFF images, black and white, Group IV and 300 dpi with a Concordance Image (formerly Opticon) style .OPT load file, All color images will be provided in JPEG format where color images are necessary to understand the Document. All Microsoft Excel, PowerPoint, and similar spreadsheet or presentation files will be produced in native format. Furthermore, for all native files that are produced, a corresponding placeholder TIFF image will be produced that bears the same Bates assigned to the native file, has all associated metadata, and indicates that the "File has been produced in native format." All responsive electronic Documents and Communications will be produced with sufficient metadata to convey where these items begin and end (including attachments), the original file name, and the original timestamps and attributes. All metadata will be provided in a delimited data field (with file extension .DAT), delimited using the Concordance style delimiters, and including the following metadata fields: "BEGBATES", "ENDBATES". "BEGATTACH", "ENDATTACH", "FAMILY-DATE/TIME". CUSTODIANS", "To", "From", "CC", "BCC", "Subject", "Sent Date/Time", "Author", "Title", "File Name", "File Extension", "Redacted", "TextPath", "NativePath", "MD5HASH", "Received Date/Time", "File Size", and "Confidentiality". To the extent that SMS or chat-based Communications are responsive to these Requests, MPT will meet and confer with You regarding the appropriate production specifications and metadata for such Communications.

13. None of the Definitions or Requests set forth herein shall be construed as an admission relating to the existence of any evidence, to the relevance or admissibility of any evidence, or to the truth or accuracy of any statement or characterization in the Definition or Request.

REQUESTS FOR PRODUCTION OF DOCUMENTS

REQUEST NO. 1

Documents and Communications related to any Defendant, or any Person working on behalf of or in concert with any Defendant. For the avoidance of doubt, this Request encompasses:

- A. Documents or Communications sent to, or received from, any Defendant;
- B. Documents and Communications concerning any payments made to, or received from, any Defendant, or any Person working on behalf of or in concert with any Defendant; and
- C. Documents and Communications concerning contracts, memoranda of understanding, letters of intent, confidentiality agreements, non-disclosure agreements, profit-, risk-, loss-, or cost-sharing agreements, or other agreements or draft agreements of any kind, whether written or oral, between You and any Defendant, or any Person working on behalf of or in concert with any Defendant.

REQUEST NO. 2

Documents and Communications relating to MPT or MPT Securities. For the avoidance of doubt, this Request encompasses:

- A. Documents and communications concerning any communications, interactions, discussions, or meetings between You and any other Person(s) concerning MPT, including, without limitation, communications between You and Hedgeye Risk Management, LLC, Robert Simone (Hedgeye), Keith McCullough (Hedgeye), Matthew Pascale (formerly of Point 72 Asset Management), Richard Mortell (Third Coast Real Estate Capital), Edwin Dorsey (Bear Cave), Greg Gillespie (formerly of Tacet Global Limited), Nick Helsby, Romaine Beurr, Jacques Griesel, Brian Spegele (The Wall Street Journal), Jonathan Weil (The Wall Street Journal), Laura Benitez (Bloomberg), Charlie Conchie, Moe Tkacik (The American Prospect), Teri Buhl (Buhl Reports), David Lindsay (The Shift), Aurelia Seidlhofer (Reorg), Claude Risner (Debtwire), or Peter Shalson;
- B. Documents and Communications concerning contracts, memoranda of understanding, letters of intent, confidentiality agreements, non-disclosure agreements, profit-, risk-, loss-, or cost-sharing agreements, or other agreements or draft agreements of any kind, whether written or oral, between You and any other Person, including without limitation the Persons listed in Request No. 2 above, concerning MPT;
- C. All Documents and Communications concerning or relating to any payments or other consideration paid by You to any other Person, whether actual or potential, in

- exchange for or in connection with the creation or dissemination of Tweets, Reports, statements, or other material concerning MPT;
- D. Documents and Communications related to the value of MPT Securities and any recommendation to purchase, sell, or short-sell MPT Securities;
 - E. Documents and Communications related to any Reports or other public statements concerning MPT, including Documents and Communications regarding any decision to create or publish any Report, Tweet, or other public statement concerning MPT, and any records of or related to any meetings concerning the foregoing; and
 - F. Documents and Communications concerning any Transaction in MPT Securities by You or any Person acting on behalf of You, including any short sales of MPT Securities.

UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ALABAMA SOUTHERN DIVISION

	İ
MEDICAL PROPERTIES TRUST, INC.,	
Plaintiff,	
-V	Civil Action No.
VICEROY RESEARCH LLC; FRASER JOHN PERRING; GABRIEL BERNARDE; and AIDAN LAU,	
Defendants	

COMPLAINT

Plaintiff Medical Properties Trust, Inc. ("MPT" or the "Company"), by and through its undersigned counsel, alleges, upon knowledge as to itself and its own acts and upon information and belief as to all other matters, as follows:

NATURE OF THE ACTION

- 1. This action arises from a campaign to defame, injure, and drive down the stock price of MPT, one of Alabama's largest public companies and its largest real estate investment trust ("REIT").
- 2. Defendant Viceroy Research LLC ("Viceroy") and its members, Defendants Fraser John Perring, Gabriel Bernarde, and Aidan Lau, are in the

business of mounting serial short-and-distort attacks against public companies.

MPT is their latest victim.

- 3. The playbook for these attacks is simple: Take a short position in a stock or partner with someone who has one, publish false "research" critical of the target company, amplify the false claims on social media, and then reap a profit—either directly, from the stock price drop you bet on and then caused, or indirectly, by collecting payments from other market players who profited on the drop.
- 4. Perring—a self-proclaimed "Grand Poobah" of short-sellers—entered the distortion game after British regulators revoked his social work license upon finding that he had lied and fabricated evidence. Perring founded Viceroy with Bernarde and Lau in 2016, and the firm has become notorious for short-and-distort schemes. In 2021, for example, a South African regulator fined Viceroy's members millions of dollars for spreading false and misleading claims about a South African bank on behalf of a hedge fund that was trying to drive down the bank's stock price. Defendants escaped justice, however, when a tribunal vacated the penalty for a jurisdictional defect.
- 5. Short-selling is not illegal in the United States, and criticism of public companies is integral to our capital markets. Nor is it illegal to couple short-selling with criticism of a target company, provided the speaker does not deliberately or recklessly misrepresent facts for profit. But Viceroy does not play by the rules.

And for months, the firm, its members, and their cohorts have been spreading malicious falsehoods about MPT.

- 6. In late January 2023, Viceroy announced that it held a short position in MPT and simultaneously published the first of 14 "reports" on the Company it would issue in a steady stream over the ensuing weeks. The thrust of most of these reports is that MPT purportedly engages in illegal "round-trip" transactions by "overpaying" owners of hospital properties and leasing those properties back to the sellers, who then operate the hospitals and return the "overpayments" to MPT in the form of rent. The reports also accuse MPT executives of engaging in "fraud" and juicing their own compensation.
- 7. Meanwhile, on Twitter—using the hashtags "#fraud" and "#ponzi scheme"—Perring has pumped Viceroy's false claims while urging investors to dump MPT stock, accusing MPT of "involvement in #Corruption" and "scamming investors," and promising his tens of thousands of followers that MPT's "employees will go to prison."
- 8. These accusations are malicious fiction, concocted to manipulate the market and to drive profits from short-selling. As outrageous as they are,

 Defendants' falsehoods have influenced the market and caused serious harm to

 MPT. Since Viceroy began its attacks, MPT's stock price is down over 35 percent,
 a potential counterparty has pulled away from of a commercial transaction, and

MPT has had to increase physical security at its Birmingham headquarters.

Several analysts who follow MPT have observed the impact that the short attack has had on the stock. Recently, a prominent REIT analysis firm observed that "an investigative investment research firm focused on short selling"—*i.e.*, Viceroy—had "contributed to the sell-off" in MPT's shares with a series of "negative notes."

9. Sometimes charlatans spread their lies to no effect. That, unfortunately, is not the case here. MPT brings this action to stop Defendants repeating their lies, to recover damages for the harm caused by those lies, and to compel Defendants to disgorge the ill-gotten gains earned on the back of those lies.

THE PARTIES

- 10. Plaintiff MPT is a REIT that acquires, develops, and invests in community healthcare facilities across the United States and internationally. Since its founding in 2003, MPT has been incorporated under the laws of Maryland and has maintained its headquarters and principal place of business in Alabama.
- 11. Defendant Viceroy Research LLC is a self-described "financial research" firm that publishes negative content about public companies whose shares it has sold short. Viceroy is a limited liability company organized in Delaware. Its co-founders are Defendants Fraser John Perring, Gabriel Bernarde, and Aidan Lau, who are also, on information and belief, its members. On information and belief, Viceroy has no headquarters or employees, observes few if

any corporate formalities, and exists solely to shield its owners from personal liability for their short-and-distort schemes. Because there is no genuine separation or distinction between Viceroy and its members, Viceroy's limited liability structure does not shield Perring, Bernarde, and Lau from personal liability for Viceroy's tortious and unlawful actions.

- 12. Defendant Fraser John Perring is, on information and belief, a citizen and resident of the United Kingdom.
- 13. Defendant Gabriel Bernarde is, on information and belief, a citizen and resident of Australia.
- 14. Defendant Aidan Lau is, on information and belief, a citizen of France and a resident of Australia.

JURISDICTION AND VENUE

- 15. This Court has subject matter jurisdiction over this action pursuant to 28 U.S.C. § 1332 because there is complete diversity between the parties and the amount in controversy exceeds \$75,000.
- 16. Venue is proper in this district under 28 U.S.C. § 1391 because a substantial portion of the events giving rise to this action occurred in the Northern District of Alabama.
- 17. The Court has personal jurisdiction over all Defendants because the conduct giving rise to this action involved substantial contacts with the State of

Alabama. Such contacts include, among other things: expressly and intentionally directing defamatory statements at MPT and its Alabama-based personnel; expressly and intentionally directing communications at an Alabama audience, including by communicating with known Alabama residents; and expressly and intentionally making defamatory accusations of fraud which purportedly occurred in Alabama. Defendants knew, at all relevant times, that MPT maintains its principal place of business in Alabama and that MPT would suffer the harmful effects of Defendants' conduct in Alabama. And MPT did, in fact, suffer such harmful effects in Alabama.

FACTUAL ALLEGATIONS

- A. MPT's history and business
- 18. MPT was founded in 2003 by Edward K. Aldag, Jr., R. Steven Hamner, and Emmett E. McLean. Aldag serves as MPT's Chief Executive Officer, Hamner as Chief Financial Officer, and McLean as Chief Operating Officer.
- 19. Since July 2005, MPT has been publicly traded on the New York Stock Exchange under the ticker symbol "MPW."
- 20. MPT's primary business is to acquire and develop healthcare facilities like hospitals and lease them to operating companies under long-term net leases.

 Net leases require tenants to bear most of the costs associated with the properties,

including maintenance. MPT often partners with hospital operators in acquiring facilities: MPT buys the real estate, the operator buys the operations, and MPT then leases the real estate to the operator. Most of MPT's leased assets are wholly owned by MPT. Some are owned through joint ventures with partners who share the Company's view that healthcare facilities are integral to community infrastructure.

- 21. On occasion, MPT funds capital expenditures in connection with an acquisition—where, for example, significant improvements will be needed to operate successfully for the long term. MPT also sometimes funds the development of new facilities with a plan to lease to an operator-tenant upon completion. In both cases—upfront capital investment and new development—the funds that MPT contributes are added to the lease base and thus reflected in the rent the tenant pays over time.
- 22. A typical MPT lease provides for a term of at least 15 years with a series of shorter renewal options, rent set at a fixed percentage of the lease base, and an annual escalator pegged to inflation.
- 23. MPT has other financial arrangements with healthcare operators.

 Sometimes, instead of buying real estate and leasing it to an operator, MPT makes a mortgage loan secured by the operator's own real estate. MPT also sometimes

invests directly in operators in exchange for a profit or equity interest that provides for certain minority rights and protections and enhances MPT's overall return.

- At the core of all these financial arrangements is an overriding goal to 24. make sound investments in hospital real estate that will generate steady, long-term returns for MPT's investors. Achieving that goal requires underwriting real estate investments that are attractive to hospital operators, so that if a given operator is unable to continue paying rent then a replacement operator can readily assume the lease. Among the characteristics MPT looks for in evaluating hospital real estate are: (1) good physical quality reflecting a history of maintenance and improvements; (2) location in a strong market, with measurable patient demand growth, sustainable reimbursement sources, and features that attract a dedicated workforce; (3) a geographic environment in which the operator is likely to hold a strong competitive position; and (4) facility-level operations with strong EBITDARM (earnings before interest, taxes, depreciation, amortization, rent, and management fees) coverage of lease payments. A medical facility meeting these criteria is in all likelihood the product of true community need—meaning that its success is not dependent on a given operator, and it has strong potential to generate steady returns even if an operator encounters financial difficulty.
- 25. MPT's underwriting model has been tested and proved. In 2022, for example, private equity firm Macquarie Asset Management ("Macquarie")

acquired as part of a 50/50 partnership with MPT a portfolio of eight Massachusetts hospitals for a total purchase price of about \$1.7 billion. The transaction validated MPT's original underwriting: MPT had purchased these eight hospitals (plus a ninth) from hospital operator Steward Health Care System LLC ("Steward") in 2016 and 2018 for a combined cost of approximately \$1.3 billion, and had then leased the premises to Steward as operator. The properties had performed as hoped, yielding approximately \$475 million in income for MPT from 2016 to 2022, and then were sold at a healthy profit.

26. The model has been stress-tested too, again with success. In October 2022, for example, operator-tenant Pipeline Health System, LLC ("Pipeline"), which leases and operates several MPT-owned hospitals in Los Angeles, California, suffered losses connected to its operations in Chicago (with which MPT had no involvement) and filed for Chapter 11 bankruptcy. This was a contingency for which MPT had planned. Consistent with MPT's model, the underwriting for the L.A. hospitals had focused on the strength of the individual facilities, and the master lease MPT had executed mitigated the risk to the Company in the event of the operator-tenant's bankruptcy. In February 2023, Pipeline emerged with a plan of reorganization pursuant to which it will continue as operator of the L.A. hospitals and pay all rent accrued during the bankruptcy period. To date, Pipeline has already repaid MPT for all rent that was outstanding as of December 31, 2022,

along with what was due for January and February 2023. Approximately 30% of the remaining rent in 2023 will be deferred for a period, but will be paid in full with interest in 2024.

- 27. With investments in 444 facilities—427 of which are leased to 55 tenants—and revenues exceeding \$1.5 billion in 2022, MPT is one of the largest REITs in the healthcare sector and among the largest publicly traded companies in Alabama, where the majority of its employees are based.
- 28. As a public company, MPT is required to have its annual financial statements audited by an independent public accounting firm.

 PricewaterhouseCoopers LLP ("PwC") has served as MPT's independent auditor since 2008.
- 29. Every year from 2008 to the present, PwC has issued an unqualified opinion that MPT's financial statements "present fairly, in all material respects, the financial position of" the Company and "the results of its operations and its cash flows" for the relevant periods in conformity with generally accepted accounting principles.

B. Short-and-distort campaigns

30. To sell a stock "short" is to bet its price will fall. To place the bet, the short-seller borrows the stock from a broker, sells it, and retains the proceeds—all with a plan to buy replacement shares back later at a lower price. If the bet is right,

and the stock price declines, the short-seller can count as profit the difference between the price he was able to get before the drop and what he had to pay later to buy the replacement shares for the broker (that is, to "close out" the short position). Because a stock's price can never fall below \$0, the short-seller's potential gains are capped at the proceeds from his initial sale. But because there is no limit to how high a stock price can rise, and because a short-seller must eventually close out his position, the potential losses are uncapped. Short-sellers, in other words, face unlimited downside risk.

- 31. As a result, some short-sellers choose to load the dice: By publishing, funding, or otherwise promoting false and misleading information about the companies they bet against, short-sellers can drive down those companies' stock prices and generate profit for themselves. Investment analysts without short positions but who recommended that their readers short a company might also join in to preserve their reputations and maximize subscription dollars.
- 32. Short-selling is legal in this country. Publishing false information to maximize profits and artificially shield against losses from short-selling is not.

 These "short-and-distort" campaigns are recognized by the U.S. Securities and Exchange Commission as a form of illegal market manipulation.¹

¹ See Short Position and Short Activity Reporting by Institutional Investment Managers, 87 Fed. Reg. 14950, 14991-92 (Mar. 16, 2022) (to be codified at 17 C.F.R. pts. 240, 242, and 249).

- C. Viceroy and Perring's documented history of dishonesty and fabrication
- 33. Before crowning himself a "Grand Poobah" of short-selling, Perring was a social worker in Lincolnshire County, England. He resigned after the Health Professions Council, a public regulatory body for social workers in the United Kingdom, investigated his failure to notify a young child's aunt and uncle before recommending that the child be put up for adoption—a recommendation that, had it been accepted, would have had "extreme" consequences for the child.2 The Council found that Perring subsequently "created false records" to "cover up" "his significant failure," and then threatened to refer his manager to the police when confronted.³ Ultimately, the Council determined that Perring had engaged in "deliberate, persistent and dishonest conduct," and created the "significant" potential for "serious harm." Concluding that Perring's "outright dishonesty would be regarded as such by right thinking members of society," and "in view of the seriousness of the case," the Council found Perring unfit to practice and stripped him of his license.⁵
- 34. Following the revocation of his social work license, Perring published market commentary on a Blogspot website, and eventually began a research

² Fraser John Perring (Health Professions Council Feb. 3, 2014), https://ffj-online.org/wp-content/uploads/2019/10/FP-HCPTS-Record-.pdf.

 $^{^{3}}$ Id. ¶¶ 40, 55, 65, 67, 72, 79.

⁴ *Id.* ¶¶ 40, 50, 79, 81.

⁵ *Id.* ¶¶ 41, 74.

partnership with an investor named Matthew Earl. In an interview with The Foundation for Financial Journalism (the "FFJ"), an independent nonprofit, Earl accused Perring of plagiarizing research, impersonating professional contacts, and proposing an insider trading scheme. *See* Roddy Boyd, *Fraser Perring:*Chronicles of Deceit, Part I, The Found. for Fin. Journalism (Nov. 4, 2019).⁶

(When asked about the insider trading allegation, Perring replied: "I don't comment on anecdotes."⁷) The FFJ's investigation also found that Perring pretended to live in an apartment he did not own and fabricated a friendship with an imaginary wealthy friend who Perring's acquaintances never got to see.⁸ The FFJ concluded that "lying became central to how [Perring] operated professionally."⁹

35. Perring formed Viceroy in 2016 when, according to Viceroy's website, he "was introduced to Bernarde and Lau by a mutual contact who recommended he collaborate with the young Australians." Bernarde and Lau, like Perring, have no institutional investment experience. Yet in 2018, a prominent short-seller noted, next to a smiling Bernarde, that Bernarde is "the brains behind Viceroy Research."

⁶ https://ffj-online.org/2019/11/04/fraser-perring-chronicles-of-deceit-part-one/.

⁷ *Id*.

⁸ *Id*.

⁹ *Id*

¹⁰ About Viceroy Research, Viceroy Research, https://viceroyresearch.org/about/ (last visited Mar. 19, 2023).

- 36. Viceroy's business consists of taking short positions in public companies and then disseminating negative information about those companies through public reports and social media posts in order to drive down the price of the companies' stock. Viceroy typically publishes numerous reports on the companies it attacks—at times, multiple reports per week.
- 37. In January 2018, Viceroy trained its sights on Capitec, a South African bank, calling the institution "[a] wolf in sheep's clothing" and a "loan shark . . . masquerading as a community microfinance provider." Within a day, Capitec's stock price had declined by about 25 percent. 12
- 38. Viceroy's report and its ensuing six-month campaign against Capitec triggered an investigation by South Africa's financial regulators. The Financial Sector Conduct Authority ("FSCA") fined Viceroy's members 50 million Rand (about \$2.8 million today) for having "made a concerted effort to publish . . . false, misleading and deceptive [statements] regarding material facts" and having demonstrated "no interest in setting the record straight" when "presented with clear explanations for why their statements had been false." The Authority also noted

¹¹ Capitec – A wolf in sheep's clothing, Viceroy Research (Jan. 30, 2018), https://viceroyresearch.org/2018/01/30/capitec-a-wolf-in-sheeps-clothing.

¹² Tiisetso Motsoeneng & Nqobile Dludla, *South Africa's Capitec falls 25 pct after report by Viceroy Research*, Reuters (Jan. 30, 2018 7:23 AM), https://reuters.com/article/ozabs-us-capitec-accounts-idAFKBN1FJ1MW-OZABS.

¹³ Financial Sector Conduct Authority, Administrative Penalty Order in Terms of Section 167 of the Financial Sector Regulation Act 9 of 2017 ¶¶ 4.4.2, 4.4.5 (Sept. 8, 2021),

that it "had to enlist the assistance of a foreign regulator to compel a representative of [Viceroy] to be questioned under oath."¹⁴

- 39. All the while, Viceroy had been doing a hedge fund's bidding. South Africa's Financial Services Tribunal found that Viceroy had agreed to "assist [the hedge fund] in shorting securities in any chosen company" for "a monthly retainer" of \$10,000 and a cut of the profits from the hedge fund's trades. ¹⁵ Viceroy produced its false report "under th[is] agreement" and earned an estimated \$744,000 from the short-and-distort conspiracy. ¹⁶
- 40. Ultimately, none of Defendants were held to account for the Capitec short-and-distort scheme because the Financial Services Tribunal concluded—without disturbing the lower tribunal's findings of fact—that the FSCA lacked personal jurisdiction over the perpetrators.¹⁷

https://www.fsca.co.za/Enforcement-Matters/Documents/Penalty%20Order-DMA403.pdf?csf=1&e=6TXqCH.

¹⁴ *Id.* ¶ 4.2.

¹⁵ Financial Services Tribunal, In re: Viceroy Research Partnership LLC, et al. (Nov. 16, 2022)

^{¶ 23,} https://www.fsca.co.za/Enforcement-

Matters/Publications%20and%20Documents/Decision%20-

^{% 20} Viceroy % 20 Research % 20 Partnership % 20 LLC % 20 v% 20 FSCA % 20 and % 20 Others.pdf.

 $^{^{16}}$ *Id.* ¶ 24.

¹⁷ *Id*. ¶ 58.

D. Defendants' short attack on MPT

- 41. On January 26, 2023, Viceroy published its first "report" attacking MPT, titled "Medical Properties (dis)Trust." Viceroy admitted in its January 26 report and on Twitter that "Viceroy Research is short \$MPW."
- 42. The same day, Viceroy, Perring, and Bernarde all used their Twitter accounts to promote the report and launch a vitriolic social media campaign against MPT. To drive home the defamatory accusations against MPT, Perring tagged his posts using the hashtag "#fraud." Over the ensuing weeks and months, Viceroy published many more reports, at regular intervals, all promoted through the same concerted campaign. The total count as of this filing is 14 reports purporting to show the results of "research" on various aspects of MPT's business. And Defendants have worked with other self-described "researchers" motivated to drive down MPT's stock price to promote and amplify their reports.
- 43. Defendants purport in these reports—and in a February 2, 2023 letter to PwC they posted on Twitter¹⁹—to analyze and find wanting the accounting treatment MPT has applied in its financial statements. They do this in the face of the auditor's unbroken chain of unqualified opinions as to those financial statements.

¹⁸ See Exhibit 1 hereto.

¹⁹ See Exhibit 2 hereto.

- 44. Market commentators are free to offer critical opinions about MPT, and some of the vitriol and nonsense Defendants have spewed in their reports and related social media commentary falls within the wide berth granted by the First Amendment. But an unconscionably large amount of it does not. In an effort to drive profits for themselves, Defendants have engaged in a coordinated campaign to disseminate false, misleading, and defamatory statements about MPT, all with knowledge or reckless disregard of the statements' falsity.
- 45. The most blatant and inflammatory of these statements fall into four categories: (1) false accusations of revenue "round-tripping"; (2) false characterizations of MPT's executive compensation formula; (3) false accusations of lying about dealings with operator-tenant Steward; and (4) false accusations of fraud and criminal activity.
- 46. **Allegations of revenue "round-tripping."** In accounting, "round-tripping" or a "round robin" scheme refer to inflation of revenue through no-profit transactions. In such a scheme, a party engages in an uneconomic transaction as a way to provide funds to a counterparty. The counterparty later sends those same funds back in a second transaction to be recorded as revenue by the original party. This inflates revenue because the counterparty would not have engaged in the transaction or would not have paid the same price without the uneconomic cash infusion.

- 47. Defendants' statements about MPT abound with false accusations that the Company has engaged in revenue round-tripping with tenants. In its very first tweet about MPT on January 26, 2023, Viceroy claimed that MPT's "[r]ent is round-tripped via 'fake' purchases of massively inflated assets." In the opening sentence of its report released the same day, Viceroy wrote that MPT "has engaged in billions of dollars of uncommercial transactions with its tenants and their management teams in order to mask a pervasive revenue round-robin scheme and / or theft." Viceroy went on to claim that "MPW has engaged in billions of dollars of uncommercial sale-leaseback transactions," and "MPW appear to constantly overpay for fire sale assets, sometimes by as much as 10x, which in-turn allow debt-crippled tenants to meet their financial rent obligations as and when they fall due in the short term."
- 48. On February 1, 2023, in response to a "JP Morgan analyst" who supposedly criticized "[his] report," Bernarde tweeted that "[p]ooling uncreditworthy tenants into a REIT and capitalizing a rent round-robin scheme really does make the tenants appear more credit worthy."

- 49. Viceroy claimed to have evidence supporting its accusations. In its February 2, 2023 letter to PwC posted to Twitter, Viceroy wrote:
 - MPW and most of its major tenants enjoy a mutually parasitic relationship. We have evidenced over \$2b, net, of uncommercial cash outflows capitalized in MPW's balance sheet and round tripped to MPW by counterparties: its tenants.
 - Viceroy Research have highlighted numerous uncommercial transactions which substantiate our belief that MPW round-trips revenues. Round-tripped revenues provide no economic substance, and is disqualified per ASC 606.
- 50. These statements are false, misleading, and defamatory. MPT does not engage in revenue round-tripping, and Viceroy has no "evidence" to "substantiate" its claim. As discussed above, MPT's core business model for 20 years has been to underwrite healthcare real estate in accordance with well-tested criteria, and lease its properties to operators under terms and conditions that are designed to generate a steady rate of return on MPT's investment. The commercial logic of this model—its ability to generate a profit—has been validated time and again, as have the protections that MPT has put in place to guard against tenantoperators' financial vulnerability. MPT sometimes funds capital improvements as part of its acquisitions and developments, in which case the amount of the funding is built into the lease base. There is no "round-tripping" of cash to operatortenants, who in most cases—including most of the exemplar transactions Viceroy seizes upon but then misrepresents—are not even the recipients of the acquisition or development funds. MPT's financial statements are subject to independent

financial audit every year, and the auditor has always issued an unqualified opinion.

- 51. Indeed, the very transactions Viceroy cites as "evidence" for its claims prove the claims are false. On February 1, 2023, for example, the day before posting its PwC letter, Viceroy published "MPW Case Study Neuropsychiatric Hospitals," in which it claimed that MPT's commitment of \$27.5 million to build a hospital near Houston, Texas was "completely unfathomable" because "the cost of development and market value of the land was combined [sic] total of \$9.1m," meaning MPT had "overpaid for the [hospital] facility by 3x." Viceroy concluded its report by "reiterat[ing] our belief that MPW engages in pervasive revenue round-tripping schemes."
- 52. These statements are false, misleading, and defamatory. The very premise of a round-trip transaction—that the party to whom the funds flowed is the one returning them—is missing here, because virtually all of MPT's \$27.5 million investment was paid *not* to the operator-tenant (NeuroPsychiatric Hospitals) but to the developer and former owner of the real estate (Medistar Gemini, LLC or "Medistar"), along with contractors, architects, suppliers, and other third parties. The fact that Medistar developed the facility is plain from the sources Viceroy displayed in its "report." Viceroy therefore knew its round-tripping allegation was

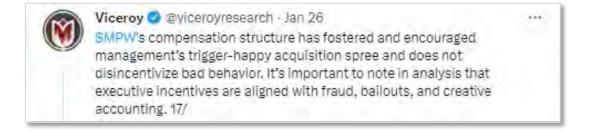
false, or at the very least published that allegation with reckless disregard for its falsity.

- 53. And Defendants' "overpayment" thesis rests on a deliberate or reckless distortion of conventional real estate valuation principles, which prescribe that the value of a leased property is based largely on the underlying cash flows of the lease—not on the cost of buying and developing the land. In this case, MPT earns \$2.3 million per year (plus an annual inflation adjustment) over a 20-year term—far outstripping the cost of acquisition and development. This was an entirely commercial transaction.
- 54. Viceroy levels the same "round-tripping" charge against many of MPT's major transactions going back several years, including: MPT's 2016 and 2018 acquisition of Massachusetts hospitals from Steward, discussed above; MPT's 2017 acquisition with Steward of 11 hospitals owned by IASIS Healthcare Corporation; MPT's 2021 acquisition of 35 Priory Group Ltd. behavioral health facilities in the United Kingdom; and MPT's 2021 acquisition with Steward of five South Florida hospitals from Tenet Healthcare Corporation. Not one of these transactions was "uncommercial" or involved "round-tripping" of revenue to operator-tenants. In each case, as with the NeuroPsychiatric Hospitals transaction, the acquisition proceeds went to the seller of the real estate, whose identities MPT publicly disclosed. In only one such case—the 2016 acquisition of Massachusetts

Management, L.P.) also the operator, and in that case the proceeds were directed to a distribution to shareholders, retirement of existing debt, and payment of taxes and fees associated with the transaction. As discussed above, moreover, the economics of the Massachusetts portfolio transaction were more than validated by the 2022 acquisition of the bulk of the portfolio by the Macquarie partnership, which—as was publicly disclosed—valued the portfolio at approximately \$1.7 billion for eight of the nine hospitals MPT had acquired for approximately \$1.3 billion in 2016 and 2018. Viceroy's allegation of a "pervasive revenue round-robin scheme and / or theft" is fiction, disseminated with knowledge, or at least reckless disregard, of its falsity.

55. Allegations regarding executive compensation. In an attempt to support its defamatory "round-tripping" assertions, Viceroy also stated in its Twitter-published letter to PwC that MPT's executive compensation program "encourage[s] an aggressive, acquire-at-any-cost policy which ultimately aligns with a revenue round-tripping model." In its January 26, 2023 report, Viceroy claimed that because "acquisitions" are a factor in the calculation of MPT's incentive compensation for its executives, management "has consistently scraped the bottom of the barrel in its search for new properties and new tenants." "All these transactions will qualify executives for bonuses," Viceroy proclaimed. In

conjunction with this report, Viceroy tweeted that the incentive compensation formula was "aligned with fraud" and did not "disincentivize bad behavior":



- 56. These statements are false, misleading, and defamatory. Not all of MPT's transactions "qualify executives for bonuses." Instead, and as MPT has repeatedly disclosed, after total acquisition value exceeds a certain threshold, which management well surpassed in 2020 and 2021, executives receive *no* incremental credit for new acquisitions under that metric. The Company thus executed billions of dollars of acquisitions that did not affect the "acquisitions" component of the compensation formula at all. That was plain to see in MPT's last two annual proxy statements, both publicly on file with the SEC.
- 57. Moreover, poorly performing acquisitions negatively affect other compensation inputs, like funds from operations and total shareholder return.

 Thus, MPT's executives would risk their own pay if they "consistently scraped the bottom of the barrel" to "acquire at any cost." MPT's proxy statements clearly disclose the Company's use of these metrics. They also show overwhelming shareholder support for MPT's executive compensation program: over 92 percent

approval in each of the last five years.²⁰ Viceroy knowingly or at least recklessly disregarded that information.

- 58. Allegations of concealment concerning Steward. As MPT has disclosed publicly for years, it has extensive dealings with operator-tenant Steward, the largest private physician-led healthcare network in the United States. In addition to leasing hospital properties to Steward, MPT has acquired a direct equity stake of just under 10 percent in Steward, and made loans to Steward that MPT believed created substantial upside potential for the Company and its investors. Although MPT investors have benefited enormously from these dealings with Steward over the years, MPT has sought to diversify its portfolio and reduce its relative exposure to Steward, and has made that known to investors on earnings calls.
- 59. Yet Defendants, in an effort to prop up their short attack, have accused MPT of lying about its connections to Steward. In particular, they have released a series of reports claiming that MPT is deliberately concealing a secret ownership in certain Steward-connected hospitals in Malta. These are falsehoods, ginned up to try to undercut investor and public confidence in MPT and harm the Company.

²⁰ Med. Props. Tr., Inc., Proxy Statement (Schedule 14A) 41 (Apr. 28, 2022).

- 60. In 2020, MPT and members of Steward's management, including Steward CEO Ralph de la Torre, formed a joint venture called Manolete Health LLC to develop international opportunities. MPT holds 49% of Manolete Health LLC, and Steward's management holds the other 51% through an investment vehicle that also has "Manolete" in its name. Steward itself has no interest in the joint venture, which is between MPT and the individual Steward managers who formed the investment vehicle.
- 61. To fund the venture, MPT made a \$205 million loan to Manolete Health LLC, secured by Steward's management's equity in Steward. Per multiple MPT securities filings since Q3 2020, Manolete Health LLC used the \$205 million in part to purchase "the rights and existing assets related to all present and future international opportunities previously owned by Steward."
- 62. Manolete Health LLC has acquired four Colombian hospitals. It also made an unsecured loan of €1.1 million to an entity controlled by Steward's management—and in which neither MPT nor Manolete Health LLC holds an interest—to facilitate the purchase by *that* entity of Steward Health Care International ("SHCI"). SHCI, in turn, owns hospital concessions in Malta. Although MPT and Manolete Health LLC have considered investing in Malta hospitals and other properties, they have not done so. Neither entity has an ownership interest in SHCI's Malta hospital concessions.

63. Defendants have made numerous false, misleading, and defamatory statements about this joint venture. In its January 26 report, Viceroy claimed that MPT "paid \$205m for 3 hospitals worth \$27m in Malta" that were purportedly "under investigation for corruption":

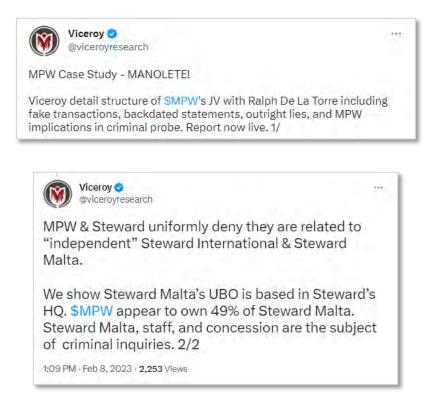
MPW invested \$205m for a 49% stake in an unnamed JV with Steward &
MPW management. It paid \$205m for 3 hospitals worth \$27m in Malta
formerly operated by a group of businessmen under investigation for
corruption.

**Steward reaped a \$173m windfall and the \$5m difference between
MPW's acquisition loan and the price paid to Steward remains
unaccounted for.

**Steward reaped a \$173m windfall and the \$5m difference between
winding the steward remains
unaccounted for.

- 64. These statements are false, misleading, and defamatory. Steward did not get a "windfall" of \$205 million from MPT; it received payment, through Manolete Health LLC, for what had been its rights and existing assets related to international opportunities. This was fully disclosed contemporaneously. Nor did MPT get any hospitals in Malta.
- 65. Viceroy has repeated and embellished the Malta falsehood, with four reports dedicated to it: "MPW Case Study Steward International," published February 8, 2023; "MPW Case Study Steward International Pt. 2," published February 13, 2023; "MPW Case Study Steward International Pt. 3," published February 17, 2023; and "MPW & SHCI A Den of Thieves," published March 3, 2023. In the February 8 report and accompanying tweets, Viceroy even invented

an organizational chart that showed MPT as an owner of "Steward Malta" and made various accusations of fraud:



- 66. On February 24, Viceroy tweeted: "BREAKING: The Malta Courts have annuled [sic] Steward Health Care International's Malta Hospital concession. Steward International is an \$MPW subsidiary. Judge claims Steward International committed fraud." The same day, Perring retweeted Viceroy's post and added: "As \$MPW's crooked subsidiary tried to hide its links with @Steward (US) & #MPW, expect arrests. If the Bond Market thinks these assets are fully backed after the #RoundTripping & #Fraud, they've got another thing coming."
- 67. In its March 3 report—another report dedicated to spreading falsehoods related to Steward and Malta—Viceroy wrote: "Throughout our

investigation into SHCI, it has maintained that it has no relationships and is not owned by MPW or SHCS. This is the biggest lie of all." Viceroy cited as evidence that "MPW is written into SHCI subsidiary by-laws as a member of the Manolete group on entities. Texas local franchise filings show MPW is a shareholder of Manolete. MPW has a subsidiary listed in its annual report with the Manolete name."

- 68. On March 17, in its latest report, Viceroy continued to falsely associate MPT with Malta, writing: "MPW has not marked down its investment in its Maltese international joint venture with Steward despite multiple public issues around this concession. Recently a Maltese court has revoked the joint venture's concession and ordered the hospitals returned to the state and opined that Steward Health Care International fraudulently obtained the concession."
- 69. These statements are all false, misleading, and defamatory. As set forth above, and as SHCI stated publicly over a year ago on February 1, 2022, MPT has no ownership of or interest in SHCI. Neither Manolete Health LLC nor MPT has any ownership interest in any Malta property or hospital. To make it appear otherwise, and to make it appear as though MPT has lied to investors, Defendants have deliberately conflated Manolete Health LLC with other entities that MPT does not own.

- 70. Accusations of scamming and fraud, and encouragement of criminal investigations. As part of their campaign to artificially depress MPT's stock price, Defendants have coupled their targeted false statements with extravagant accusations of criminal wrongdoing.
- 71. Perring, for example, has used Twitter to post a steady barrage of aggrandizing statements about purported wrongdoing by MPT to his tens of thousands of followers on the platform. For example:
 - January 26, 2023: "\$MPW is a fraud."
 - February 4, 2023: "#MPW is verging on the largest US #Healthcare #fraud."
 - February 13, 2023: "What a #Fraudulent piece of ____ \$MPW @steward are."
 - <u>February 13, 2023</u>: "[T]his fraud is a massive #RoundTripping #Scam & rotten to the core."
 - <u>February 15, 2023</u>: "\$MPW, if they tell you the day check your calendar. #Misstatements, #Fraud, #Roundtripping & #Corruption."
 - <u>February 15, 2023</u>: "When will investors realise? We have far from finished with \$MPW. Remember these words, its [sic] a #ponzi scheme reliant on #RoundTripping, insane #AFFO, with @Steward & #MPW are

- part of an international corruption investigation. #Fraud everywhere...to quote one great man, #ItsAScam."
- February 19, 2023: "\$MPW's problems are the shady deals, #Fraud, & involvement in #Corruption while scamming investors with #RoundTripping via @Steward for yrs. With so many investigations going on mgmt must hate knocks at the door."
- <u>February 22, 2023</u>: "\$MPW is a #RoundTripping #Fraud & #Steward are bust!"
- February 27, 2023: "\$MPW & @Steward are complete #frauds."
- <u>February 28, 2023</u>: "These are bad actors, with fraudulent & deceitful operations."
- <u>February 28, 2023</u>: "When #MPW's mgmt mouths' are moving the odds are they're lying. #Fraud."
- 72. Perring has coupled these attacks with repeated promises that MPT executives and employees are headed to prison for "fraud." For example, on February 1, 2023, Perring tweeted: "[M]ake no mistake there will be charges here. Its [sic] #Fraud." On February 27, 2023, Perring tweeted: "#ItsComing Class Action Lawyers smell the blood. People are going to prison who are involved eith [sic] \$MPW & @Steward. #RoundTripping & #Fraud. #MPW." On March 4, 2023, Perring shared screenshots of a conversation with an anonymous purported

whistleblower referring to alleged evidence of "pure genius enron styled fraud." When questioned two weeks later by a Twitter user about why this supposed evidence had not been released, Perring deflected: The documents were under review, he assured the user, and "\$MPW[] [is] where money goes to die & employees will go to prison."

- 73. All of these statements are false, misleading, and defamatory. A reasonable reader would understand Perring's assertions to be statements of fact about MPT's business and management. MPT is not a "[s]cam," "ponzi scheme," or "fraud." It is not "part of an international corruption investigation." It is not engaged in "round tripping." But because accusing MPT of dishonesty and corruption, and prejudicing MPT's business, is in Defendants' financial interest, Defendants have slung this defamatory invective anyway.
- 74. Viceroy's attempts to disclaim liability. Viceroy has attempted to evade liability for its defamatory falsehoods by inserting a blanket disclaimer in each of its reports—sometimes in the middle, sometimes at the end. Viceroy claims, among other things, that its "report has been prepared for educational purposes only and expresses our opinions," and that nothing in the report should be construed "as an opinion on the merits or otherwise of any particular investment or investment strategy." A similar disclaimer appears on the landing page of Viceroy's website, viceroyresearch.org. At various points throughout its reports,

Viceroy similarly tries to couch its slanderous falsehoods as opinions by using qualifiers like "believe" and "appear."

75. The disclaimers are contradicted, however, by Viceroy's boast that its "mission is to sift fact from fiction," which appeared in its January 26, 2023 report:

About Viceroy

Viceroy Research are an investigative financial research group. As global markets become increasingly opaque and complex — and traditional gatekeepers and safeguards often compromised — investors and shareholders are at greater risk than ever of being misled or uninformed by public companies and their promoters and sponsors. Our mission is to sift fact from fiction and encourage greater management accountability through transparency in reporting and disclosure by public companies and overall improve the quality of global capital markets.

76. More fundamentally, the false, misleading, and defamatory statements identified in this Complaint are not "opinions" or "beliefs" but rather statements of purported fact, whose fundamental character cannot be altered by disclaimers.

E. Defendants' conspiracy with others

- 77. Defendants have not operated alone in past short-and-distort campaigns. Nor have they here: They have joined forces with others who share their economic interest in trashing MPT.
- 78. Among those conspiring with Defendants to drive down MPT's stock price is another supposed financial research firm that began bashing MPT even before Viceroy came on the scene. This firm generates revenue from subscriptions, and has acknowledged publicly that its continued profitability turns on whether its predictions about particular stocks pan out.

- 79. Defendants and the agents of this co-conspirator firm have parroted one another's language and accusations about MPT, retweeting each other's messages with accompanying words of support, replying within threads, and tagging one another in posts. Both have accused MPT and its executives of fraud and artificial boosting of executive compensation, and both have even perpetuated false statements about MPT's supposed ownership of Malta hospitals.
- 80. In addition to this mutual cooperation with a co-conspirator research firm, Defendants have frequently engaged with other users on Twitter, replying to their comments and even tagging repeat players who share the same interest in baselessly attacking MPT. Defendants' Twitter feeds evince a sustained and coordinated effort by parties with a mutual financial interest to amplify and legitimize one another through re-tweets, replies, and tags.

F. Conduct directed at Alabama

- 81. MPT is headquartered in Birmingham, Alabama, and its executives and employees live and work primarily in Alabama. Defendants' false and defamatory accusations of fraud and other misdeeds therefore concern MPT's Alabama activities and impugn the honesty and commercial reputation of an Alabama-based company.
- 82. Defendants knew that MPT was headquartered in Alabama when they defamed MPT, and therefore could have reasonably expected that MPT would

suffer the effects of their defamatory falsehoods in Alabama. MPT discloses its principal place of business in public securities filings, including its annual Form 10-K, which Defendants repeatedly have cited. And Defendants have admitted they know where MPT is principally located. For example, on January 27, 2023, Viceroy tweeted: "In 2003 HealthSouth executives admitted their involvement in similar accounting #fraud to Medical Properties Trust. Like \$MPW they were based in Birmingham Alabama. It ended badly with prison time."

83. Defendants and their co-conspirators have made additional, even more direct and purposeful, contacts with Alabama. Viceroy's defamatory February 2, 2023 letter to PwC, which it posted on Twitter, was addressed to PwC's Birmingham, Alabama office, and in particular to a partner at that firm who resides and works in Alabama. And on February 13 and 14, 2023, a co-conspirator traveled to Alabama for an in-person "diligence" trip concerning MPT.

G. The significant harm directed at and caused to MPT

84. In the course of smearing MPT for financial gain, Defendants have, at various points, accused MPT of lying to investors, orchestrating international corporate kickback schemes, and generally running a sham business. Defendants have loudly and repeatedly proclaimed that MPT's executives, whom Defendants do not hesitate to name, should be sent to prison for these purported misdeeds.

Unfortunately, lies that are repeated often enough can begin in some people's minds to resemble the truth. This has caused concrete and ongoing harm to MPT.

- 85. Defendants' defamation has damaged MPT's reputation with potential commercial counterparties. Earlier this month, for example, Steward sought to broker a deal with University Health System, in Bexar County, Texas, involving a hospital owned by MPT. University Health pulled away from the deal, citing one of Viceroy's reports and stating publicly that "our mission and values are not aligned with Medical Properties Trust." A senior public official involved in the deal added that there was "a moral obligation to not do business with entities who have shady financial practices." Such refusal to do business with MPT and Steward, MPT's tenant, was a direct and proximate result of Defendants' defamation.
- 86. In response, Bernarde, seeing the effects of his defamation in action, did not pass up the opportunity to pile on, tweeting, "Lmfao \$MPT @Steward Int."

²¹ Madison Iszler, *Gloves off in public battle over who's responsible for future of South Side San Antonio hospital*, San Antonio Express-News (Mar. 6, 2023 7:39 PM), https://www.expressnews.com/business/local/article/texas-vista-med-center-future-university-health-17823230.php.

²² Madison Iszler, *University Health won't step in to save Texas Vista hospital; it's working to place its patients.*, San Antonio Express-News (Mar. 8, 2023 11:54 AM), https://www.expressnews.com/business/local/article/university-health-texas-vista-medical-center-17825919.php.

- 87. On information and belief, Defendants' campaign of defamation has generated unprecedented negativity from credit rating agencies and bondholders. MPT personnel have spent significant time responding to rating agencies' questions about Defendants' reports. Amid Defendants' constant stream of defamatory accusations, S&P Global Ratings downgraded MPT's issuer credit rating from BB+ to BB, a change that increased MPT's cost of borrowing money and may drive away investors. Defendants' falsehoods have similarly generated uncertainty among MPT's bondholders. One such holder had requested a single meeting in the 20 years before Viceroy came on the scene—and then three meetings in the months after Defendants began flooding the market with defamatory and malicious statements. While MPT welcomes good-faith scrutiny from, and dialogue with, its stakeholders, Defendants' falsehoods have required MPT to divert substantial resources that would otherwise have been used to advance its business.
- 88. Defendants' defamation has also damaged, and continues to damage, MPT's relationship with its shareholders. In a recent report, the market research firm Green Street noted that Viceroy "ha[d] contributed to the sell-off in [MPT's] share price." It went on to parrot some of Viceroy's false claims, confirming that Defendants' coordinated defamation campaign is working exactly as intended, to MPT's and its investors' detriment.

- 89. In addition to defaming MPT as a company, Defendants have also attacked MPT's executives personally. In particular, Defendants have published disparaging remarks about CEO Ed Aldag in an attempt to damage his reputation. On February 13, 2023, for example, Perring tweeted that "#Fraud & #RoundTripping are the soup du jour for #Aldag & #RDLT," and on March 3, 2023, Perring tweeted that he will "order \$MPW when #Aldag gets arrested for \$MPW." Defendants' conduct has encouraged anonymous Twitter users to dox MPT's employees and generated a stressful workplace environment. MPT has had to incur costs to retain employees and increase physical security at its Birmingham headquarters because of Defendants' actions.
- 90. Perring has stated that MPT's stock is worthless. That is false, but it is Defendants' objective to *make* MPT's stock worthless, and to line their pockets in the process. Defendants' campaign to defame MPT and drive down MPT's stock price is ongoing, and Defendants have offered no indication that they plan to let up. Absent swift and permanent injunctive relief, MPT will continue to be irreparably harmed by Defendants' self-interested disregard for the truth.

CLAIMS FOR RELIEF

COUNT ONE Defamation – Libel (Against All Defendants)

- 91. The allegations of paragraphs 1 through 90 are repeated as if fully set forth herein.
- 92. Defendants authored the written statements attributed to them in paragraphs 1 through 90 (the "Libelous Statements").
 - 93. Each of the Libelous Statements concerns MPT.
- 94. Defendants published the Libelous Statements to third parties. Such publication occurred on Twitter and on Viceroy's website, viceroyresearch.org.
- 95. The Libelous Statements are statements of fact, not opinion, that were made without full and complete disclosure of their underlying factual bases. The Libelous Statements therefore were reasonably capable of a defamatory meaning and did in fact carry a defamatory meaning.
- 96. Defendants made each of the Libelous Statements with knowledge that they were false, or at least with reckless disregard of whether they were false or not.
- 97. The Libelous Statements are defamatory and libelous *per se* because they impute dishonesty or corruption to MPT and directly tend to prejudice MPT in its trade or business.

- 98. MPT has suffered damages as a direct and proximate result of Defendants' Libelous Statements, and is entitled to an award of compensatory damages in an amount to be proven at trial.
- 99. As a result of Defendants' Libelous Statements, MPT has suffered and will continue to suffer irreparable harm. MPT is therefore entitled to injunctive relief.

COUNT TWO Civil Conspiracy (Against All Defendants)

- 100. The allegations of paragraphs 1 through 99 are repeated as if fully set forth herein.
- 101. From at least on or about January 26, 2023 to the present, Viceroy, Perring, Bernarde, and Lau engaged in concerted action with one another and with third persons, including an investment research firm and its agents, to promote and amplify false and defamatory statements about MPT, including the Libelous Statements.
- 102. Defendants also engaged in concerted action to promote and amplify each other's false and defamatory statements about MPT for the purposes of imputing dishonesty or corruption to MPT and of prejudicing MPT in its trade or business.

103. As a result of Defendants' concerted action with one another and with others, Defendants are jointly and severally liable to MPT for damages in an amount to be proven at trial.

COUNT THREE Tortious Interference With Contractual or Business Relations (Against All Defendants)

- 104. The allegations of paragraphs 1 through 103 are repeated as if fully set forth herein.
- 105. MPT has protectable business relationships with employees, shareholders, bondholders, and prospective operator-tenants. Defendants, who have written extensively about MPT, are aware of such relationships.
- 106. Defendants are strangers to all such relationships. As short-sellers,
 Defendants have borrowed and sold MPT's stock and therefore do not own a direct
 beneficial and/or economic interest in MPT.
- 107. Defendants intentionally interfered with MPT's business relationships with employees, shareholders, bondholders, and potential operator-tenants by publishing defamatory falsehoods that impugned the integrity of named employees, cast doubt on MPT's creditworthiness, and accused MPT of unethical and criminal behavior.
- 108. As a result of Defendants' tortious interference, MPT has suffered damages in an amount to be proven at trial.

COUNT FOUR Private Nuisance (Ala. Code §§ 6-5-120, 6-5-121) (Against All Defendants)

- 109. The allegations of paragraphs 1 through 108 are repeated as if fully set forth herein.
- 110. Defendants' coordinated campaign of defamation for their own financial gain constitutes a nuisance which has caused significant economic harm to MPT: It has reduced MPT's stock price, interfered with MPT's relationships with shareholders and bondholders, cost valuable executive time, injured MPT's reputation, and caused MPT to take special financial measures to retain employees. Further, Defendants' persistent threats against MPT's executives and employees have necessitated an increase in security measures, substantially interfering with MPT's reasonable use and enjoyment of its corporate headquarters.
- 111. Defendants' interference with MPT's use and enjoyment of its property was substantial, and was, by all accounts, offensive, inconvenient, and unreasonable.
- 112. It was eminently foreseeable to Defendants that their actions would impose such harms on MPT and, hence, Defendants owed MPT a duty of care which they then breached. Defendants' defamatory statements, moreover, directly and proximately caused hurt, inconvenience, and damage to MPT.

- 113. Defendants published their respective defamatory statements with knowledge of their falsity, or at least reckless disregard for their truth. Defendants have disseminated falsehoods about MPT in a constant, coordinated fashion and for the purpose of driving MPT's stock price down and reaping a substantial profit. Thus, Defendants' conduct is wanton, malicious, and attended by circumstances of aggravation.
- 114. As a result of the nuisance created by Defendants, MPT is entitled to injunctive relief, as well as compensatory and punitive damages in an amount to be proven at trial.

COUNT FIVE Unjust Enrichment (Against All Defendants)

- 115. The allegations of paragraphs 1 through 114 are repeated as if fully set forth herein.
- 116. On information and belief, Defendants have profited from the decline in MPT's stock price. They have obtained profits from their short position in MPT and other financial benefits. Defendants knowingly accepted and retained these benefits.
- 117. These benefits resulted from Defendants' wanton, malicious, and coordinated campaign to defame MPT and manipulate its stock price downward. Such conduct is inequitable and unconscionable.

- 118. The benefits Defendants received were at MPT's expense.

 Defendants have benefited from the reduction they caused in MPT's enterprise value and the expenditures of time and resources MPT has undertaken in response to Defendants' unconscionable conduct. Defendants also have benefited at the expense of MPT's shareholders.
- 119. MPT reasonably expects that Defendants will compensate MPT for the benefits Defendants have received unjustly and without MPT's consent. It would be inequitable to allow Defendants to retain their ill-gotten gains, borne of their malicious and illicit short-and-distort scheme.
- 120. Therefore, MPT is entitled to an order requiring Defendants to disgorge the benefits by which Defendants were unjustly enriched. Alternatively, a constructive trust should be imposed upon those benefits, to be forfeited and disposed of pursuant to the Court's instructions.

PRAYER FOR RELIEF

WHEREFORE, MPT respectfully prays this Court enter an Order:

- a. Awarding compensatory damages in an amount to be determined at trial;
- b. Awarding punitive damages in an amount sufficient to punish
 Defendants for their wrongful conduct and to deter others from committing similar wrongs;

- c. Ordering Defendants to disgorge the benefits by which they were unjustly enriched and/or imposing a constructive trust upon such benefits;
- d. Ordering Defendants to immediately remove all defamatory statements concerning MPT from their social media accounts and website;
- e. Permanently enjoining Defendants' repetition of any defamatory statements concerning MPT;
- f. Awarding MPT its attorneys' fees and costs from prosecuting this action;
- g. Awarding prejudgment interest under Ala. Code § 8-8-10; and
- h. Granting MPT such other and further relief as this Court deems just and appropriate.

JURY DEMAND

Plaintiff demands a trial by jury on all claims so triable.

Dated: March 30, 2023

LIGHTFOOT, FRANKLIN & WHITE LLC

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The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as require 2023 Mar-30 PM 03:10 provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk School Court purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS	,			DEFENDAN	TS					
Medical Properti	es Trust, Inc.			Viceroy Research LLC; Fraser John Perring; Gabriel Bernarde; and Aidan Lau						
(b) County of Residence o	f First Listed Plaintiff <u>J</u> CCEPT IN U.S. PLAINTIFF CA	efferson County, A (SES)	<u>\L</u>	County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF					y, DE	
(c) Attorneys (Firm Name, A	Address, and Telephone Numbe	er)		Attorneys (If Kno		LAND IN	VOLVED.			
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2023 Mar-30 PM 03:10 U.S. DISTRICT COURT N.D. OF ALABAMA

EXHIBIT 1 Part 1 of 2

JANUARY 26, 2023 REPORT

Medical Properties (dis)Trust

Aggressive healthcare property roll-up caters almost exclusively to distressed tenants. Rent is round-tripped via "fake" purchases of massively inflated assets. The fat lady is singing.

January 26, 2023 – Viceroy Research is short Medical Properties Trust (NASDAQ: **MPW**), a healthcare property REIT who has engaged in billions of dollars of uncommercial transactions with its tenants and their management teams in order to mask a pervasive revenue round-robin scheme and / or theft.

The value of MPW's assets, as a result of capitalizing these uncommercial transactions, are massively overstated. MPW employed an aggressive, debt-fuelled roll-up strategy in order to affect these transactions. We believe the true value of MPW's LTV is ~85%, creating enormous **credit risk**. We believe MPW will have no choice but to significantly **cut dividends**.

Substantially all of MPW's major tenants appear distressed. This precedes the need to engage in revenue round-robin transactions. **MPW** is a subprime asset roll-up generating prime yields.

The Transactions

Broadly, we believe MPW engaged in 4 major types of uncommercial transactions with its clients. We believe substantial portions of cash is round-tripped back to MPW. Some may overlap:

Sale-Leasebacks

Many MPW property acquisitions are on leaseback terms, where the vendor becomes the tenant of the properties. MPW has engaged in billions of dollars of uncommercial sale-leaseback transactions

- MPW almost exclusively engages in these transactions with counterparties who are in financial ruin.
- Despite this, MPW appear to constantly overpay for fire sale assets, sometimes by as much as 10x, which
 in-turn allow debt-crippled tenants to meet their financial rent obligations as and when they fall due in the
 short term.

IASIS and their portfolio of 19 hospitals. IASIS owned and operated 17	
hospitals.	\$750m -
A \$700m portion of this loan was immediately extinguished in exchange for 9 properties. The second \$700m loan was secured against only a further 2,	overpayment
	A \$700m portion of this loan was immediately extinguished in exchange for 9

Cash-Giveaways

MPW engages in various transactions with a common cast of friends in which hundreds of millions of dollars go missing. MPW has disappeared hundreds of millions of dollars in what appear to be fraudulent transactions.

Underlying asset values are, also, fractions of the transaction values. Similarly: only fractions of the
consideration are received by the vendors. In many instances, it appears that a middle-man is involved in
brokering these transactions.

Malta Hospitals Annexure 5	MPW invested \$205m for a 49% stake in an unnamed JV with Steward & MPW management. It paid \$205m for 3 hospitals worth \$27m in Malta formerly operated by a group of businessmen under investigation for corruption.	\$173m overpayment
7	Steward reaped a \$173m windfall and the \$5m difference between MPW's acquisition loan and the price paid to Steward remains unaccounted for.	\$5m missing



MPW engages in various in run-of-the-mill bailout transactions. MPW has spent hundreds of millions of dollars bailing out distressed tenants.

 MPW will acquire equity in failing operators or issue them loans in order to mask uncollectable rent via round tripping revenues and, consequently, avoid impairment of their assets.

Prospect
Annexure 7

In 2019 MPW entered into a \$113m promissory note with Prospect, payable in August 2022 or the sale-leaseback of the properties.

Rhode-Island regulators approved Prospect's MBO contingent on the removal of the sale-leaseback option, effectively leaving MPW holding the bag.

\$113m unrecoverable

Capex Assistance & Fake Builds

MPW appear to collude with tenants to establish "fake" projects in order to siphon money away from the company. It is also frequently strong-armed by distressed tenants and regulators for financial assistance for maintenance capex on triple-net leases.

- Various of MPW's ongoing developments appear to be either non-existent or have not broken ground. Despite this, MPW claim to have spent tens of millions of dollars on each development. Site visits of barren construction sites and local news sources suggest this is a lie.
- MPW's tenants are exclusively on triple-net leases, meaning they are on the hook for real estate taxes, insurance, and maintenance. Despite this, various filings and MPW's financial accounts show substantial cash amounts being devoted to capex, including maintenance, of its distressed tenants.

MPW committed \$169m to build a Steward facility which.

Wadley Regional Medical Center and MPW, in its Q3 2022 interim report, said that it had already spent \$58m on the development.

Wadley Regional Medical Centre Annexure 1

News stories, including a site visit in October 2022, show that the development site does not appear to have broken ground, and does not even have a site office.

\$58m - missing

Local news agencies captured video of the site, which shows a sprawling bushland surrounded by temporary blue fencing.



Figure 1 – Screen Capture – KSLA News 12 site visit to Wadley Regional Medical Centre¹

The above image is from a local news stie visit to Wadley Regional Medical Centre in October 2022. MPW claimed to have outlaid \$58m on this development, with over \$100m in further commitments. The site did not even appear to have an office.

¹ https://www.ksla.com/2022/10/20/construction-apparently-paused-texarkana-hospital/

The Financials

It's important to understand MPW's financial gimmicks in order to properly evaluate the impact of MPW misrepresentations. Viceroy's analysis of MPW's operational cash flows show that it consistently generates enormous losses, cumulating to \$1.9b since 2015.

Medical Properties Trust -Viceroy Free Cash Flow					Cumulative
\$000's	2015-2019	2020	2021	Q3 2022	2015-Q3 2022
Normalized FFO - Management	2,019,387	831,212	1,035,920	829,487	4,716,006
Reconcile to cash flow from operations					
Straight-line revenue & other	(387,895)	(226,906)	(288,717)	(214,435)	(1,117,953)
Share based compensation	77,706	47,154	52,110	33,001	209,971
Debt costs amortization	36,436	13,099	16,856	13,123	79,514
Other	(45,622)	(64,144)	(17,632)	(26,666)	(154,063)
Working capital	77,107	17,221	13,119	(76,595)	30,852
Cash flow from operations	1,777,119	617,636	811,656	557,915	3,764,326
Capex & suspect round-tripping	_				
Equity investments/investments in unconsolidated JV's	(932 <i>,</i> 985)	(233,593)	(123,427)	(399,456)	(1,689,461)
Other loans/investments in unconsolidated operating entities	(995,321)	(309,523)	(909,669)	(131,105)	(2,345,618)
Capex-adjecent line items	(1,142,494)	(104,530)	(356,964)	(242,090)	(1,846,078)
Proceeds from return of equity investment	-	69,224	65,546	14,295	149,065
Viceroy Adjusted Free Cash Flow	(1,293,687)	39,213	(512,859)	(200,442)	(1,967,774)

Figure 2 - Viceroy Analysis

- MPW's adoption of straight-line revenue model hides a pervasive rent-deferral program for distressed tenants. Viceroy do not believe straight-line rent is collectable. Straight-line revenues have increased from ~8% of total rent in 2015 to ~20% of total rent in 2021.
- Our research shows material portions of MPW's billed rent is round tripped through uncommercial loans and equity investments². Viceroy include these outflows in our FCF calculation as our research suggests they are instrumental to operations and to MPW receiving rent from distressed tenants.
- MPW's tenants are exclusively on triple-net leases. Despite this, various filings and MPW's financial accounts show substantial cash amounts being devoted to capex, including maintenance, of its properties. Viceroy included these outflows in our FCF calculation as our research show MPW is strongarmed into making absurd investments for distressed clients in order to receive rent.

A break-down of MPW's cash flows shows that it has financed both a heavily loss-making operation *and* an aggressive (and unsuccessful) roll-up strategy in a zero-rate environment with mountains of debt and dilutive equity raises. The fat lady is singing.

Medical Properties Trust -Viceroy Cash Flow Analysis					Cumulative
\$000's	2015-2019	2020	2021	Q3 2022	2015-Q3 2022
Viceroy Adjusted Free Cash Flow	(1,293,687)	39,213	(512,859)	(200,442)	(1,967,774)
Remaining cash flows from investing activities	-				
Acquisitions & other related investments**	(10,216,349)	(3,706,064)	(4,317,143)	(441,682)	(18,681,238)
Asset sale proceeds, net of costs	1,907,736	94,177	246,468	2,185,574	4,433,955
Principal received on loans receivable, net of investment in loans	1,825,221	1,243,536	1,536,776	(127,405)	4,478, <u>1</u> 28
Viceroy adjusted cash flows from investing activities	(6,483,392)	(2,368,351)	(2,533,899)	1,616,487	(9,769,155)
Cash flows from financing activities					
Net proceeds / (repayment) of term debt & credit facilities	5,603,012	1,578,583	2,576,526	(933,661)	8,824,460
Proceeds from sale of units, net of offering costs	5,166,274	411,101	1,051,229	-	6,628,604
Distributions paid	(1,503,705)	(567,969)	(643,473)	(524,536)	(3,239,683)
Other financing activities	(146,037)	(20,641)	(36,674)	(85,492)	(288,844)
Cash flow from financing activities	9,119,544	1,401,074	2,947,608	(1,543,689)	11,924,537

Figure 3- Viceroy Analysis

² These are reflected in "Equity investments / investments in consolidated JVs" and in "Other loans/investments in unconsolidated operating entities"

The Valuation & Credit Risk

It is difficult to assign a valuation to MPW as we believe investors are working with misleading and incomplete information. We believe MPW presents enormous short-term downside. Viceroy have nonetheless recreated the copy-paste sell-side future FFO valuation model with some adjustments which we believe begin to illustrate the value-destructive nature of MPW's actions.

Viceroy's adjusted FFO per share removes the impact of straight-line rent (which has historically equated to ~25% of FFO). It also attempts to remove the impact of MPW's round-robin transactions (50% is generous³).

Medical Properties Trust - Viceroy Val	uation	Notes
Consensus 2023 FFO	1.78	
Straight-line rent reduction	(0.45)	25% off FFO
Round Trip Estimate	(0.89)	50% off FFO
Viceroy Adjusted FFO	0.45	

Medical Properties Trust - Viceroy Valuatio	n	Valuation	
Range	Multiple	(\$/share)	Downside
Bullish	10.00	4.45	-67%
Mid	8.75	3.89	-71%
Bearish	7.50	3.34	-75%
Stock Price @ 24 Jan 2023	13.48		
Current Multiple on consuensus 2023 FFO	7.57		

Figures 4 & 5 – Viceroy Analysis

Around current forwards FFO multiples, we deduce a short-term downside of 67% - 75%.

This valuation does not consider that MPW is subject to immense credit risk. It has played an aggressive, debt-fuelled roll-up strategy in a zero-interest bull-market. It has had the best economic conditions of all time to fester into one the largest financial disasters to plague the USA – and indeed global – medical industry.

Medical Properties Trust - LTV Calc			
\$000's	Q3 2022	Adjustments	Viceroy LTV
Net debt			
Debt	(9,476,144)		(9,476,144)
Cash & equivalents	299,171		299,171
Accounts payable & accrued expenses	(569,017)		(569,017)
Interest & rent receivables	117,555		117,555
Deferred revenue	(18,569)		(18,569)
Obligations to tenants & other lease liabil	(146,438)		(146,438)
Net debt and obligations	(9,793,442)	-	(9,793,442)
Assets			
Net investment in real estate assets	14,264,905	(3,566,226)	10,698,679
Straight-line rent receivables	710,082	(710,082)	-
Investments in unconsolidated real estate	2,850,071	(2,850,071)	-
Other loans	200,245		200,245
Other assets	601,387		601,387
Asset base	18,626,690	(7,126,379)	11,500,311
LTV	52.58%		85.16%

Figure 6 & 7 – Viceroy LTV Analysis

Viceroy believe MPW's`LTV is closer to 85%.

This kneecaps MPW's ability to continue paying dividends.

In December 2022, S&P placed MPW on downgrade watch. It already sits below investment grade at BB+4.

 $^{^{3}}$ The quantum of round-robin transactions typically exceeds FFO. We believe a 50% haircut is generous.

⁴ https://disclosure.spglobal.com/ratings/en/regulatory/article/-/view/type/HTML/id/2932303



Attention: Whistleblowers

Viceroy encourage any parties with information pertaining to misconduct within Medical Properties Trust, its affiliates, or any other entity to file a report with the appropriate regulatory body.

We also understand first-hand the retaliation whistleblowers sometimes face for championing these issues. Where possible, Viceroy is happy act as intermediaries in providing information to regulators and reporting information in the public interest in order to protect the identities of whistleblowers.

You can contact the Viceroy team via email on viceroy@viceroyresearch.com.

About Viceroy

Viceroy Research are an investigative financial research group. As global markets become increasingly opaque and complex – and traditional gatekeepers and safeguards often compromised – investors and shareholders are at greater risk than ever of being misled or uninformed by public companies and their promoters and sponsors. Our mission is to sift fact from fiction and encourage greater management accountability through transparency in reporting and disclosure by public companies and overall improve the quality of global capital markets.

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1. Financial Analysis

It is contextually important that readers understand MPW's financial accounting gimmicks and executive incentives prior to diving into the weeds of the malfeasance. Acquiring terrible businesses, siphoning cash through acquisitions, and bailing out failing tenants aligns with the financial goals of the board.

This section will highlight MPW's operational cash shortfalls, revenue round-tripping, and accounting gimmicks. It will also highlight *how* MPW actually "makes" money (*spoiler*: debt & unit offerings).

1.1 FFO, AFFO

MPW uses Funds From Operations (FFO) as their main performance indicator. FFO (or a slightly Adjusted FFO) is also utilized by most analysts covering MPW to derive valuations. Executives are compensated based on normalized FFO and EBITDA.

Medical Proerties Trust - FFO Breakdown						Cumulative
\$000's	2015-2018	2019	2020	2021	Q3 2022	2015-Q3 2022
Net income less participating share in earnings	1,664,442	372,376	429,345	653,860	1,042,036	4,162,059
Depreciation & amortization	437,303	183,921	306,496	374,599	300,731	1,603,050
(Gain) / Loss on sale of real estate	(797,259)	(41,560)	2,833	(52,471)	(536,788)	(1,425,245)
Real estate impairment charges	48,007	21,031	19,006	-	-	88,044
Funds from operations (FFO) - Management	1,352,493	535,768	757,680	975,988	805,979	4,427,908
Write-off of straight-line rent & other*	30,333	15,539	26,415	(2,271)	27,444	97,460
Debt refinancing & unutilized financing costs	82,019	4,367	28,180	27,650	(12,563)	129,653
Release of income tax valuation allowance	(8,361)	-	-	-	-	(8,361)
Non-real estate impairment charges	7,229	-	-	-	-	7,229
Tax rate & other changes	-	-	9,295	42,746	(825)	51,216
Non-cash fair value adjustments	-	-	9,642	(8,193)	9,452	10,901
Normalized FFO - Management	1,463,713	555,674	831,212	1,035,920	829,487	4,716,006

Figure 8 – MPW Management FFO Calculations

FFO is a **completely unsuitable metric** without significant adjustments that can account for MPW's enormous revenue round tripping, distressed straight-lined rent, and suspected theft. Our calculations in [Figure XX] below account for various cash outflows, including investment outflows, which we believe are necessary for MPW's operations.

Medical Properties Trust -Viceroy Free Cash Flow \$000's	2015-2019	2020	2021	Q3 2022	Cumulative 2015-Q3 2022
Normalized FFO - Management	2,019,387	831,212	1,035,920	829,487	4,716,006
Reconcile to cash flow from operations					
Straight-line revenue & other	(387,895)	(226,906)	(288,717)	(214,435)	(1,117,953)
Share based compensation	77,706	47,154	52,110	33,001	209,971
Debt costs amortization	36,436	13,099	16,856	13,123	79,514
Other	(45,622)	(64,144)	(17,632)	(26,666)	(154,063)
Working capital	77,107	17,221	13,119	(76,595)	30,852
Cash flow from operations	1,777,119	617,636	811,656	557,915	3,764,326
Capex & suspect round-tripping					
Equity investments/investments in unconsolidated JV's	(932,985)	(233,593)	(123,427)	(399,456)	(1,689,461)
Other loans/investments in unconsolidated operating entities	(995,321)	(309,523)	(909,669)	(131,105)	(2,345,618)
Capex-adjecent line items	(1,142,494)	(104,530)	(356,964)	(242,090)	(1,846,078)
Proceeds from return of equity investment	-	69,224	65,546	14,295	149,065
Viceroy Adjusted Free Cash Flow	(1,293,687)	39,213	(512,859)	(200,442)	(1,967,774)

Figure 9 – Viceroy Adjusted Free Cash Flows

Viceroy's assessment is that MPW's cumulative free cash flow since 2015 is negative \$1.9b.

We believe MPW's multi-billion dollar roll-up strategy has conclusively failed in generating any real cash-flows. In fact, MPW appears to have burnt more money than ever in the last 3 years.

1.2 Straight-Line Rent – Suspect Uncollectible

MPW 's rent revenue is split into 2 balance sheet components:

- 1. Rent billed as in, of the recorded rent revenue, how much was remitted in cash or is currently receivable; and
- 2. Straight-line rent an additional amount of rent MPW should have collected per period if the entire payment stream of the rent contract was recognized evenly over the rental period (which it is not).

We receive income from operating leases based on the fixed required rents (base rents) per the lease agreements. Rent revenue from base rents is recorded on the straight-line method over the terms of the related lease agreements for new leases and the remaining terms of existing leases for those acquired as part of a property acquisition. The straight-line method records the periodic average amount of base rents earned over the term of a lease, taking into account contractual rent increases over the lease term. The straight-line method typically has the effect of recording more rent revenue from a lease than a tenant is required to pay early in the term of the lease. During the later parts of a lease term, this effect reverses with less rent revenue recorded than a tenant is required to pay. Rent revenue, as recorded on the straight-line method, in our consolidated statements of net income is presented as two amounts: rent billed and straight-line rent. Rent billed

Figure 10 – MPW annual report extract of straight-line accounting policy

MPW's adoption of straight-line revenue model for its tenants suggests that significant portions of rent has been deferred, and will only be collectable in the future⁵. Straight-line rent has rapidly increased as a percentage of rent revenues since 2015.

Medical Proerties Trust - Straight Line F	Rent Analysis							
\$000's	2015	2016	2017	2018	2019	2020	2021	Q3 2022
Rent-billed	247,604	327,269	435,782	473,343	474,151	741,311	931,942	737,029
Straight-line rent	23,375	41,067	65,468	74,741	110,456	158,881	241,433	146,114
Total rent revenues	270,979	368,336	501,250	548,084	584,607	900,192	1,173,375	883,143
Straight-line as % of total revenues	8.6%	11.1%	13.1%	13.6%	18.9%	17.6%	20.6%	16.5%

Figure 11 – Viceroy straight-line rent analysis

This report will show that substantially all MPW's major tenants are in financial distress:

- Material portions of MPW's rent-billed is round tripped through uncommercial loans and equity investments.
- Straight-line revenue appears to be utilized as a method of rent-deferral for distressed tenants, and is likely uncollectable.

While straight-lining of rents is normally a permitted accounting treatment, ASC 842 requires recognition on a cash-basis when collectability is in question:

Under ASC 842, a lessor's pattern of revenue recognition for an operating lease is impacted by its assessment of the collectibility of lease payments. If collectibility is probable at commencement, lease income is generally recognized on an accrual basis (generally on straight-line basis) over the term of the lease. Otherwise, lease income is limited to the lesser of (1) income that would have been recognized if collectibility was probable, or (2) lease payments collected (i.e., a cash basis).

Collectibility should be reassessed during the lease term. If collectibility is no longer probable (i.e., the lease subsequently becomes "troubled"), and cumulative cash receipts are less than lease income recognized to date, the excess lease income would be reversed

Figure 12 – Extract from ASC 842⁶

Viceroy Research believe that the straight-lining of rent hides the deteriorating underlying financial health of MPW's tenants. Executives are compensated based on normalized FFO, FFO and EBITDA, none of which backout straight-line rent.

We note that MPW has written off ~\$100m in straight line rent since 2015.

Viceroy Research Group

⁵ There are instances where straight-line rent is required to price in minimum yearly rent increases. In MPW's case, straight-line has rapidly increased as a percentage of rent revenues billed since 2015.



This report will highlight that MPW frequently engaged with its own tenants in various types of uncommercial transactions which we believe constitute rent round-tripping. It will also highlight transactions where MPW supports distressed clients on triple-net leases by providing significant support in the form of capex.

Viceroy's adjusted free cash flows attempt to adjust for these transactions, however accounts are incredibly opaque and the business is vast to reliably track all of these transactions.

MPW's "growth strategy" and executive incentive schemes reward "Acquisitions". The exact terms or measurement of "Acquisitions" is undefined, however management has consistently scraped the bottom of the barrel in its search for new properties and new tenants. All these transactions will look good on paper. All these transactions will qualify executives for bonuses. Investors must look beneath the surface.

Broadly, we believe MPW engaged in 4 major types of uncommercial transactions with its clients. Some may overlap:

Sale-Leasebacks

Many MPW property acquisitions are on leaseback terms, where the vendor becomes the tenant of the properties. MPW almost exclusively engages in these transactions with counterparties who are in financial ruin.

Despite this, MPW appear to constantly overpay for fire sale assets, sometimes by as much as 10x, which in-turn allow debt-crippled tenants to meet their financial rent obligations as and when they fall due in the short term.

MPW has engaged in billions of dollars of uncommercial sale-leaseback transactions.

Cash-Giveaways

If overpaying wasn't enough MPW engages in various transactions with its tenants in which millions of dollars are basically given to tenants. Underlying asset values are fractions of the transaction values, and only fractions of the consideration is received by the vendors.

These transactions tend to be international, perhaps as a deterrent for analysts to investigate the matter further. In any case, Viceroy believe they must be scrutinized by MPW's auditors.

MPW has disappeared hundreds of millions of dollars in what appear to be round-trip transactions. We believe substantial portions of cash is round-tripped back to MPW.

Bailouts

MPW engages in various in run-of-the mill bailout transactions, where it will acquire equity in failing operators in order to mask uncollectable rent and, consequently, avoid impairment of their assets.

MPW has spent hundreds of millions of dollars bailing out distressed tenants.

Capex assistance & fake developments

MPW's tenants are exclusively on triple-net leases, meaning they are on the hook for real estate taxes, insurance, and maintenance. Despite this, various filings and MPW's financial accounts show substantial cash amounts being devoted to capex, including maintenance, of its properties.

In the instance of Pipeline Health, MPW has devoted tens of millions in capex to maintain and build new facilities as part of Pipeline Health's restructuring plan! **MPW doubles down on losers.**

Various of MPW's ongoing developments appear to be either non-existent or have not broken ground. Despite this, MPW claim to have spent tens of millions of dollars on each development. Site visits of barren construction sites and local news sources suggest this is a lie.

1.5 Executive Compensation Incentives

Substantially all executive performance-based incentives are tied to FFO, FFO Growth, EBITDA, and "Acquisitions".

Base Salary	Based on duties, experience and internal pay equity	Provides a fixed level of cash compensation to attract and retain talented executives
Annual Cash Bonus	50% Normalized FFO per Share 20% EBITDA/Interest Expense	Aligns our executives with near-term financial goals and strategic priorities, which for 2021 included FFO growth and managing leverage
	10% ESG Initiatives	For 2021 as we remain focused on the importance of ESG for both internal and external stakeholders, we continued to include the achievement of ESG initiatives in our annual cash bonus program as standalone assessment criteria
	20% Qualitative Performance	Given that the majority of our compensation is based on pre-establishe metrics and goals, allows for a subjective assessment of performance on a more holistic basis and considers factors that may not be quantifiable
Time-Based Shares	Vest ratably over 3 years	Promotes retention and aligns executives with stockholders
Performance- Based Shares	30% FFO per Share Growth	Rewards executives for meaningful FFO per share growth in both the short- and long-term. Achievement of these goals requires significant accretive growth on an annual and cumulative basis
	40% ERITOA	Ensures that executives are focused on profitability and stockholder value creation through sector-leading EBITDA growth in both the short- term and long-term periods
	30% Acquisitions	Motivates our executives to execute our growth strategy that involves making accretive acquisitions to achieve portfolio growth that would not be achieved through a simpler organic growth model focused only on leasing spreads
	Absolute and Relative TSR Modifier	Adjusts payouts to align with long-term stockholder returns on both an absolute and relative basis

Figure 13 – MPW 2022 Proxy Statement extract

This compensation structure has fostered and encouraged management's trigger-happy acquisition spree and does not disincentivize bad behavior. It's important to note in analysis that executive incentives are aligned with fraud, bailouts, and creative accounting.

1.6 How Does MPW Make Money?

For a long time, the business of being an aggressive roll-up was substantially better than the business of being a health facility landlord. MPW's aggressive roll-up strategy in a strong bull-market has masked the underperformance of its underlying business.

A break-down of MPW's cash flows shows that it has financed both a heavily loss-making operation *and* an aggressive (and unsuccessful) roll-up strategy in a zero-rate environment.

Medical Properties Trust -Viceroy Cash Flow Analysis					Cumulative
\$000's	2015-2019	2020	2021	Q3 2022	2015-Q3 2022
Viceroy Adjusted Free Cash Flow	(1,293,687)	39,213	(512,859)	(200,442)	(1,967,774)
Remaining cash flows from investing activities	-				
Acquisitions & other related investments**	(10,216,349)	(3,706,064)	(4,317,143)	(441,682)	(18,681,238)
Asset sale proceeds, net of costs	1,907,736	94,177	246,468	2,185,574	4,433,955
Principal received on loans receivable, net of investment in loans	1,825,221	1,243,536	1,536,776	(127,405)	4,478,128
Viceroy adjusted cash flows from investing activities	(6,483,392)	(2,368,351)	(2,533,899)	1,616,487	(9,769,155)
Cash flows from financing activities					
Net proceeds / (repayment) of term debt & credit facilities	5,603,012	1,578,583	2,576,526	(933,661)	8,824,460
Proceeds from sale of units, net of offering costs	5,166,274	411,101	1,051,229	-	6,628,604
Distributions paid	(1,503,705)	(567,969)	(643,473)	(524,536)	(3,239,683)
Other financing activities	(146,037)	(20,641)	(36,674)	(85,492)	(288,844)
Cash flow from financing activities	9,119,544	1,401,074	2,947,608	(1,543,689)	11,924,537

Figure 14 – Viceroy Analysis

1.7 LTV Analysis

MPW's Loan-To-Value ration (LTV) sits above 50% without any adjustments for:

- Pervasive overpayments of assets & real estate;
- Revenue round-tripping transactions; and
- Straight-line revenue deferrals provisions to distressed clients.

Viceroy's analysis below attempts to account for MPW's accounting gimmicks. We believe MPW's real LTV is closer to 85%.

Medical Properties Trust - LTV Calc			
\$000's	Q3 2022	Adjustments	Viceroy LTV
Net debt			
Debt	(9,476,144)		(9,476,144)
Cash & equivalents	299,171		299,171
Accounts payable & accrued expenses	(569,017)		(569,017)
Interest & rent receivables	117,555		117,555
Deferred revenue	(18,569)		(18,569)
Obligations to tenants & other lease liabil	(146,438)		(146,438)
Net debt and obligations	(9,793,442)	-	(9,793,442)
Assets			
Net investment in real estate assets	14,264,905	(3,566,226)	10,698,679
Straight-line rent receivables	710,082	(710,082)	-
Investments in unconsolidated real estate	2,850,071	(2,850,071)	-
Other loans	200,245		200,245
Other assets	601,387		601,387
Asset base	18,626,690	(7,126,379)	11,500,311
LTV	52.58%		85.16%

Figure 15 – Viceroy Analysis of MPW's LTV

It is difficult to make an accurate calculation of MPW's real LTV as financial accounts are opaque, transactions are needlessly complex, and the scope of the business is vast. Viceroy believe MPW's accounts should be subject to greater scrutiny in order to provide investors will a real view of MPW's underlying business and balance sheet.

We note the following in relation to Viceroy's estimate LTV calculations above:

- Viceroy believe MPW's net investment in real estate is overvalued by *at least* 25% (\$3.6b). We note that our review of a handful of Steward transactions alone evidence over \$1b of overpayments of real estate.
- Viceroy do not believe straight-line rent is collectible given the financial state of MPW's tenants. A review of major tenants show substantially all of them appear to be distressed, and all appear to receive financial assistance from MPW in order to pay rent to MPW. This brings us to our final adjustment:
- Viceroy do not believe MPW's financial investments in unconsolidated operators and in JVs are of any value.
 We believe these investments largely constitute round-tripping of revenues.

Viceroy estimate MPW's LTV is ~85%.

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2. The Customers – A Summary

Viceroy conducted background due diligence on dozens of MPW transactions. Substantially all of them looked uncommercial.

Several detailed case studies on various transactions are annexed to this report. Broadly, these case studies comprise most of MPW's major tenants, and are spread across various geographies. Viceroy have identified many further suspicious transactions however we simply do not have the capacity to cover all of them.

A brief overview of each transaction and their relevant Annexure is below:

Transaction & Annexure	Overview	Financial Impact
	MPW committed \$169m to build a Steward facility which. Wadley Regional Medical Center and MPW, in its Q3 2022 interim report,	
Wadley Regional Medical Centre Annexure 1	News stories, including a site visit in October 2022, show that the development site does not appear to have broken ground, and does not even have a site office.	\$58m - missing
	Local news agencies captured video of the site, which shows a sprawling bushland surrounded by temporary blue fencing.	
Salt Lake City Portfolio Annexure 2	MPW loaned Steward \$1.4b to purchase a Salt Lake City Hospital operator IASIS and their portfolio of 19 hospitals. IASIS owned and operated 17 hospitals.	\$750m - overpayment
	A \$700m portion of this loan was immediately extinguished in exchange for 9 properties. The second \$700m loan was secured against only a further 2, leaving Steward with 7 properties courtesy of MPW at a value of \$750m.	
	In October 2016 MPW acquired 9 Massachusetts facilities from Steward: 5 of them outright for 600m, 4 for 600m in mortgage loans and 50m in equity contributions.	
Massachussetts Portfolio Annexure 3	In Q2, Q3 and Q4 2018 MPW extinguished the mortgages on these 4 facilities by taking ownership. Steward's 2018 financials show additional consideratio of \$42.8m was made.	\$57.8m - overpayment
	As part of the conversion there also appears to be a ping-pong exchange of the St Joseph Medical Centre which MPW acquired in September 2017. In March 2018 it sold the property to Steward for a \$148m mortgage, only to reacquire months later again in Q3 2018 for an extra \$15m.	

Transaction & Annexure	Overview	Financial Impact
	On November 17, 2020, MPW claims to have purchased 3 Colombian hospitals for \$135m from local operator National Clinics Colombia an unnamed JV.	
Colombia Hospitals Annexure 4	Local filings suggest 2 of the 3 Colombian Hospital properties were sold for only ~\$36m, which still represents 2-3x what Steward paid for these properties in preceding years.	\$60m overpayment
	We believe 560m of the \$135m total consideration for 3 Colombian hospitals is unaccounted for.	
	While originally presented as an "investment", this was actaially a mortgage loan against the 3 properties.	
Malta Hospitals Annexure 5	MPW invested \$205m for a 49% stake in an unnamed JV with Steward & MPW management. It paid \$205m for 3 hospitals worth \$27m in Malta formerly operated by a group of businessmen under investigation for corruption.	\$173m overpayment
Annexure 5	Steward reaped a \$173m windfall and the \$5m difference between MPW's acquisition loan and the price paid to Steward remains unaccounted for.	\$5m missing
	In its 2018 annual report MPW disclosed a 9.9% equity stake in Steward valued at \$150m, however as of its 2020 annual report MPW has declined to disclose the value of its stake which remains at 9.9%. This stake appears to be a result of the equity contributions from the Massachusetts and IASIS transactions	
Investment in Steward	MPW also made a \$335m loan to Steward in January 2021 used to redeem a similarly sized loan from Steward's private equity sponsors, Cerberus .	\$115m - overvaluation
Annexure 6	Cerberus had transferred its controlling stake to Steward management in exchange for a convertible note of unspecified size. If this \$335m was the value of the 90% stake, then it values MPW's 9.9% stake in Steward at ~\$36.85m.	\$44m - opaque Ioan
	In 2019 MPW disclosed a \$44m promissory note from Steward but would not reveal its size until its 2021 filings. The purpose of this note is not stated by MPW.	
Prospect Annexure 7	In 2019 MPW entered into a \$113m promissory note with Prospect, payable in August 2022 or the sale-leaseback of the properties.	\$113m
	Rhode-Island regulators approved Prospect's MBO contingent on the removal of the sale-leaseback option, effectively leaving MPW holding the bag.	unrecoverable

Transaction & Annexure	Overview	Financial Impact
	MPW financed acquisition of Priory by Waterland Private Equity with a £1,050m loan: £800m netted off against the purchase of 35 Priory properties and £250m acquisition loan against the same properties.	
Priory Annexure 8	Priory's seller, Acadia's filings suggest that all 279 of Priory's properties have a combined market value of only £925 million.	~\$600m - overpayment \$? - investment
	It seems MPW believed the 35 properties were worth £800m. It is absurd to suggest that the remaining Priory business and a further 244 properties were worth only £250m. For MPW's financing to make any sense the entire Priory business less property would be valued at close to zero.	in tenant
Pipeline Health Annexure 9	MPW acquired 6 facilities from Pipeline Health for \$215m on leaseback terms. Despite this short term liquidity, Pipeline nonetheless filed for bankruptcy.	\$215m - payment for hospital with bankrupt tenant
	Bankruptcy filings show this requires MPW to sink \$23.5m into new facilities & capex. Much of this appears to be offset from rent owed by Pipeline health, and will now form part of Lease Base calculations	\$25m - capex investment in bankrupt tenant

Also annexed to this report are several background checks on the remainder of MPWs largest tenants with whom they do not conduct transactions with (or at least, none that we could easily identify within the swamp of MPW transaction data).

Steward Health Care Financials - Viceroy Analysis					
	2017	2018	2019	2020	
Revenues	3,705,641	626,189	6,727,521	5,413,904	
Gross profit	(321,597)	(269,186)	125,313	(439,161)	
Gross margin	-8.7%	-43.0%	1.9%	-8.1%	
Net loss	(207,181)	(279,547)	82,493	(407,593)	
Net margin	-5.6%	-44.6%	1.2%	-7.5%	
Circle Health Holdings Financials - Viceroy Analysis					
(2020 & 2021 figures have removed BMI Healthcare)	2017	2018	2019	2020	2021
Revenues	100,882	100,728	102,894	121,147	96,526
Gross profit	29,948	29,506	30,835	(66,013)	(119,593)
Gross margin	30%	29%	30%	-54%	-124%
Net loss	(6,155)	(11,934)	(20,833)	(6,505)	(39,376)
Net margin	-6%	-12%	-20%	-5%	-41%
Free cash flow	(6,588)	(3,886)	(1,383)		
BMI Healthcare - Viceroy Analysis					
	2017	2018	2019	2020	2021
Revenues	886,947	1,313,265	918,149	863,729	955,116
Gross profit	323,622	456,819	357,747	278,397	325,715
Gross margin	36%	35%	39%	32%	34%
Net loss	(97,394)	(59 <i>,</i> 886)	14,326	(53,871)	(13,300)
Net margin	-11%	-5%	2%	-6%	-1%
Prospect Medical Holdings Financials - Viceroy Analysis					
	2017	2018	2019	2020	
Revenues	2,538,695	2,766,929	2,487,156	2,733,388	
Gross profit	72,220	(45 <i>,</i> 858)	206,445	(103,314)	
Gross margin	2.8%	-1.7%	8.3%	-3.8%	
Net loss	34,252	(244,165)	(137,718)	(99,610)	
Net margin	1.3%	-8.8%	-5.5%	-3.6%	
Swiss Healthcare - Viceroy Analysis					
	2017	2018	2019	2020	2021
Revenues	(109,154)	70,398	97,731	(10,525)	955,116
Gross profit	(88,869)	(58,625)	17,134	(53,771)	325,715
Gross margin	81%	-83%	18%	511%	34%
Net loss	-	-	-	1,734	(13,300)
Net margin	0%	0%	0%	-16%	-1%

3. Key Takeaways, Valuation & Credit Risk

- MPW has engaged in billions of dollars of uncommercial transactions with its tenants and their management teams in order to mask a pervasive revenue round-robin scheme and / or theft.
- The value of MPW's assets, as a result of capitalizing these uncommercial transactions, are massively overstated.
- MPW engaged in an aggressive, debt-fuelled roll-up strategy in order to affect these transactions. We believe the true value of MPW's LTV is ~85%, creating enormous credit risk.
- Many of MPW's tenants are severely distressed. This precedes the need to engage in revenue round-robin transactions.
- Financial accounting gimmicks ensure MPW's management are incentivised to continue engaging in uncommercial transactions and possible fraud. These align with management incentive schemes.

3.1 Valuation

In light of the above, it is incredibly difficult to assign a valuation to MPW as we believe investors are working with false information. We believe MPW presents enormous short-term downside. It is also incredibly difficult to for management to justify payment of dividends given its precarious financial position and incredible cashburning furnace.

Viceroy have nonetheless recreated the copy-paste sell-side future FFO valuation model with some adjustments which we believe begin to illustrate the value-destructive nature of MPW's actions. We reiterate that these valuations are subject to management figures which we believe are incorrect and require audit scrutiny.

Medical Properties Trust - Viceroy Valuation \$000's		Notes
Consensus 2023 FFO	1.78	
Straight-line rent reduction	(0.45)	25% off FFO
Round Trip Estimate	(0.89)	50% off FFO
Viceroy Adjusted FFO	0.45	

Figure 16 – Medical Properties Trust Viceroy Valuation

Viceroy's adjusted FFO per share removes the impact of straight-line rent (which has historically equated to ~25% of FFO). It also attempts to remove the impact of MPW's round-robin transactions (50% is generous to MPW⁷).

Medical Properties Trust - Viceroy Valuation Range	ı Multiple	Valuation (\$/share)	Downside
Bullish	10.00	4.45	-67%
Mid	8.75	3.89	-71%
Bearish	7.50	3.34	-75%
Stock Price @ 24 Jan 2023	13.48		
Current Multiple on consuensus 2023 FFO	7.57		

Figure 17 - Medical Properties Trust Viceroy Valuation

Around current forwards FFO multiples, we deduce a short-term downside of ~67% - 75%.

Viceroy will consider a review this price target after a thorough investigation of MPW's dealings, specifically surrounding the quantum uncommercial dealings.

It is important to note that this valuation does not consider that MPW is subject to immense credit risk. It has played an aggressive, debt-fuelled roll-up strategy in a zero-interest bull-market. It has had the best economic conditions of all time to fester into one the largest financial disasters to plague the USA – and indeed global – medical industry.

Over the last 6 months, this environment has changed drastically. MPW is overburdened. The fat lady is about to sing. Please take your seats.

⁷ The quantum of round-robin transactions typically exceeds FFO. We believe a 50% haircut is generous.

3.2 Credit Risk

In December 2022, S&P placed MPW on downgrade watch. It already sits below investment grade at BB+⁸. S&P notes MPW's enormous exposure to Steward as the main reason for concern.

Medical Properties Trust Ratings Placed On Watch Negative On Increased Exposure To Pressured Tenant Steward Health Care

Figure 18 – Medical Properties Trust Ratings Placed On Watch Negative

We believe S&P will be subject to downgrades following investigations into round-tripping transactions with many of is tenants, and an investigation into their wellbeing. This will deteriorate MPW's ability to obtain cheap financing.

Medical Proerties Trust - Debt Over	view					
Issuer	ISIN	Maturity Date	Security Type	Coupon Rate (%)	Currency	\$000's **
MPT Operating Partnership, L.P.	XS2390849318	15/10/2026	Corporate Debentures	0.993	EUR	543,478
MPT Operating Partnership, L.P.	US55342UAH77	15/10/2027	Corporate Debentures	5	USD	1,400,000
MPT Operating Partnership, L.P.	XS2085724073	5/12/2023	Foreign Currency Debenture	2.55	GBP	494,945
Medical Properties Trust, Inc.		1/02/2024	Revolving Credit	Variable	USD	920,245
Medical Properties Trust, Inc.		1/02/2026	Term Loans	Variable	USD	200,000
MPT Operating Partnership, L.P.	US55342UAM62	15/03/2031	Corporate Debentures	3.5	USD	1,300,000
MPT Operating Partnership, L.P.	XS1523028436	24/03/2025	Foreign Currency Debenture	3.325	EUR	543,478
MPT Operating Partnership, L.P.	XS2322419776	24/03/2026	Foreign Currency Debenture	2.5	GBP	618,682
MPT Operating Partnership, L.P.	XS2322420352	24/04/2030	Corporate Debentures	3.375	GBP	433,077
MPT Operating Partnership, L.P.	XS2085724156	5/06/2028	Foreign Currency Debenture	3.692	GBP	742,418
MPT Operating Partnership, L.P.	US55342UAG94	1/08/2026	Corporate Debentures	5.25	USD	500,000
MPT Operating Partnership, L.P.	US55342UAJ34	1/08/2029	Corporate Debentures	4.625	USD	900,000
**Native currency						

Figure 19 – MPW Outstanding Maturities⁹

We also note that, per Section XX of this report, we believe MPW's LTV is closer to 85%. Even without adjustments, MPW presents an LTV of ~53%. This is extremely high. Again, bondholders will be incredibly displeased if MPW continues to pay dividends given these findings.

Medical Proerties Trust - LTV Calc			
\$000's	Q3 2022	Adjustments	Viceroy LTV
Net debt			
Debt	(9,476,144)		(9,476,144)
Cash & equivalents	299,171		299,171
Accounts payavle & accrued expenses	(569,017)		(569,017)
Interest & rent receivables	117,555		117,555
Deferred revenue	(18,569)		(18,569)
Obligations to tenants & other lease liabilities	(146,438)		(146,438)
Normalized FFO - Management	(9,793,442)	-	(9,793,442)
Assets			
Net Investment in real estate assets	14,264,905	(3,566,226)	10,698,679
Straight-line rent receivables	710,082	(710,082)	-
Investments in unconsolidated real estate operating entities / JVs	2,850,071	(2,850,071)	-
Other loans	200,245		200,245
Other assets***	601,387		601,387
Asset base	18,626,690	(7,126,379)	11,500,311
LTV	52.58%		85.16%

Figure 20 – Viceroy Analysis

We believe MPW poses serious credit risks to its bondholders, who should scrutinize MPW's various acquisitions and ascertain true valuations for its property portfolio in order to properly account for:

- Pervasive overpayments of assets & real estate;
- Revenue round-tripping transactions; and
- Straight-line revenue deferrals provisions to distressed clients.

⁸ https://disclosure.spglobal.com/ratings/en/regulatory/article/-/view/type/HTML/id/2932303

⁹ S&P Market Intelligence.

Annexure 1 – Wadley Regional Medical Centre - Texas

MPW committed \$169m to build a Steward facility which, according to MPW, commenced works in Q4 2021

Commenced in the fourth quarter the construction of a replacement hospital for Steward Health Care System's ("Steward") Wadley Regional Medical Center in Texarkana, TX for a total expected investment of roughly \$169 million;

Figure 21 - MPW Q4 2021 announcement

Wadley Regional Medical Center and MPW, in its Q3 2022 interim report, said that it had already spent \$58m on the development.



Figure 22 - MPW Q3 2022 Supplemental Information¹⁰

However, a news story from late October shows that the development site does not appear to have broken ground and does not even have a site office.

Local news agencies captured video of the site, which shows a sprawling bushland surrounded by temporary blue fencing.



Figure xx - Screen Capture - KSLA News 12 site visit to Wadley Regional Medical Centre¹¹

The latest news was in January 2023 after Steward replaced its general contractor Hoar with Robins & Morton. The completion date is now expected to be complete in late 2025, instead of its original date of Summer 2024^{12,13,14}.

What has the \$58m been spent on?

¹⁰ <u>https://www.medicalpropertiestrust.com/supplementals-reports</u>

¹¹ https://www.ksla.com/2022/10/20/construction-apparently-paused-texarkana-hospital/

 $^{{\}color{red}^{12}}\,\underline{\text{https://www.wadleyhealth.org/wadley-regional-northwest-texarkana}}$

¹³ MPW Q3 2022 Earnings Call

^{14 &}lt;a href="https://www.1017hotfm.com/news/news-of-the-ark-la-tex/steward-health-care-robins-and-morton-sign-for-construction-of-wadley-facility/">https://www.1017hotfm.com/news/news-of-the-ark-la-tex/steward-health-care-robins-and-morton-sign-for-construction-of-wadley-facility/



Annexure 2 – Massachusetts

In October 2016 MPW acquired 9 Massachusetts facilities from Steward: 5 of them outright for 600m, 4 for 600m in mortgage loans and 50m in equity contributions.

On October 3, 2016, we closed on a portfolio of nine acute care hospitals in Massachusetts operated by Steward. Our investment in the portfolio includes the acquisition of five hospitals for \$600 million, the making of

\$600 million in mortgage loans on four facilities, and a \$50 million minority equity contribution in Steward, for a combined investment of \$1.25 billion. The five facilities acquired are being leased to Steward under a master lease agreement that has a 15-year term with three 5-year extension options, plus annual inflation-based escalators. The terms of the mortgage loan are substantially similar to the master lease.

Figure 23 - MPW 2017 Annual Report

Uncommercial fair value mark-ups

In Q2, Q3 and Q4 2018 MPW extinguished the mortgages on the 4 facilities by taking ownership, along with an unnamed cash consideration¹⁵. Steward's 2018 financials show this was \$42.8m.

During 2018, we acquired the fee simple real estate of five general acute care hospitals, four of which are located in Massachusetts and one located in Texas, from Steward Health Care System LLC ("Steward") in exchange for the reduction of \$764.4 million of mortgage loans made to Steward in October 2016 and March 2018, along with additional cash consideration. These properties are being leased to Steward pursuant to the original master lease from October 2016 that had an initial 15-year term with three five-year extension options, plus CPI increases.

In 2018, the real property associated with the 2016 Mortgages was sold to MPT in exchange for \$42.8 million in cash and the repayment of the 2016 Mortgages. The system simultaneously entered into leases with MPT under the MPT Master Lease Agreement for the four hospital campuses that were sold. As a result, approximately \$3.5 million of previously capitalized debt issuance costs were written off as additional interest expense in 2018.

Figures 24 & 25 - MPW 2018 Annual Report & Steward 2018 Annual Report

Ping Pong St Joseph

As part of the conversion there also appears to be a ping-pong exchange of the St Joseph Medical Centre which MPW acquired in September 2017. In March 2018 it sold the property to Steward for a \$148m mortgage, only to reacquire months later again in Q3 2018. We believe this was done intentionally to muddy the waters.

Disposals

On March 1, 2018, we sold the real estate of St. Joseph Medical Center in Houston, Texas, for approximately \$148 million to Steward Health Care System LLC ("Steward"). In return, we received a mortgage loan equal to the purchase price, with such loan secured by the underlying real estate. The mortgage loan has terms consistent with the other mortgage loans in the Steward portfolio. This transaction resulted in a gain of \$1.5 million, offset by a \$1.7 million non-cash charge to revenue to write-off related straight-line rent receivables on this property.

Figure 26 - MPW 2018 Annual Report

As part of the IASIS deal in September 2017 in which St Joseph's was acquired, \$15m of additional cash was paid to Steward by MPW. This is recognized in Steward's accounts as an "additional to the loan bases for the 2016 mortgages" and the \$115m (not the previously stated \$100m) in cash consideration of the IASIS merger.

On September 29, 2017, the System completed the IASIS Merger by acquiring all of the outstanding shares of IASIS Healthcare Corporation.

Cash provided by Steward totaled \$419.2 million. Additional cash consideration received from by MPT approximated \$115 million toward the merger partially in exchange for equity interests in Steward.

Massachusetts, among other items. On September 29, 2017, the date of the IASIS Merger, Steward entered into a Joinder and Amendment to Real Estate Loan Agreement (the Mortgage Joinder) that amended the 2016 Mortgages. As a result of this Mortgage Joinder, additional loan proceeds totaling \$700 million were provided simultaneously with the IASIS Merger (the 2017 Mortgages) to retire outstanding debt of IASIS. Additionally, \$15 million was added to the loan bases for the 2016 Mortgages. The 2017 Mortgages were secured by the real property associated with hospital

Figures 27 & 28 – MPW 2018 Annual Report

The St Joseph ping-pong transaction allowed MPW to funnel an extra \$15m in cash to Steward hence the total mortgage loan reduction of \$764.4m: \$600m for the 2016 mortgages, \$148m for St Joseph's and the leftover \$15m and change.

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¹⁵ \$14.4m disclosed in Q2, the amount is unspecified in later disclosures



Annexure 3 – Salt Lake City Portfolio

In 2017, MPW loaned Steward \$1.4b to purchase a Salt Lake City Hospital operator IASIS and their portfolio of 19 hospitals. It also made a further \$100m minority interest equity contribution in the transaction. IASIS owned and operated 17 hospitals.

Steward Transactions

On September 29, 2017, we acquired, from IASIS Healthcare LLC ("IASIS"), a portfolio of ten acute care hospitals and one behavioral health facility, along with ancillary land and buildings that are located in Arizona, Utah, Texas, and Arkansas. The portfolio is now operated by Steward which separately completed its acquisition of the operations of IASIS on September 29, 2017. Our investment in the portfolio includes the acquisition of eight acute care hospitals and one behavioral health facility for approximately \$700 million, the making of \$700 million in mortgage loans on two acute care hospitals, and a \$100 million minority equity contribution in Steward, for a combined investment of approximately \$1.5 billion.

Figure 29 - MPW 2017 Annual Report

A \$700m portion of this loan was immediately extinguished in exchange for 9 properties.

The remaining \$700m was a mortgage loan against 2 unnamed properties: Jordan Valley Medical Center and Davis Hospital & Medical Center.

On July 8, 2020, we acquired the fee simple real estate of two general acute care hospitals located in the Salt Lake City, Utah area, Davis Hospital & Medical Center and Jordan Valley Medical Center, in exchange for the reduction of the mortgage loans made to Steward for such properties and additional cash consideration of \$200 million based on their relative fair value. The approximate \$950 million investment in these two facilities is now subject to the Steward master lease that has an initial fixed term ending in October 2031 with multiple extension options and annual escalation provisions.

Real Estate Loan Agreement and Sale of Property

At December 31, 2019, the System held mortgage agreements with MPT related to the real property of two acute care hospital campuses. On July 2, 2020, the System sold the real property of the two acute care hospital campuses to a joint venture, of which MPT is the majority owner. The System subsequently leased the property from the joint venture. Due to specified forms of continuing involvement, under the provisions of Accounting Standards Codification Topic 840-40, Leases – Sale-Leaseback Transactions, the System is required to continue to capitalize the real estate and to recognize an obligation for the sales proceeds received. The System recognized an initial obligation of \$937.2 million, which included the former mortgage obligations of \$737.2 million as well as \$200.0 million in sale proceeds. The obligation will be amortized

Figures 30 & 31 – MPW 2020 Annual Report and Steward Health Care 2019 Annual Report

On July 8, 2020, MPW acquired the Jordan Valley Medical Center and Davis Hospital & Medical Center in exchange for a total extinguishment of the loan and an additional \$200m cash payment it labelled a fair value increase.

Jordan Valley Medical Centre and Davis Hospital & Medical Centre were certainly not the largest hospitals in this portfolio.

Hospital	Location	Licensed# of Beds
Davis Hospital and Medical Center	Layton, UT	220
Jordan Valley Medical Center	West Jordan, UT	172
Jordan Valley Medical Center-West	West Valley, UT	102
Mountain Point Medical Center	Lehi, UT	-40
Salt Lake Regional Medical Center	Salt Lake City, UT	158
Mountain Vista Medical Center	Mesa, AZ	178
St. Luke's Medical Center	Phoenix, AZ	200
St. Luke's Behavioral Health Center	Phoenix AZ	12/
Tempe St. Luke's Hospital	Phoenix AZ	87
Odessa Regional Medical Center	Odessa, TX	225
Southwest General Hospital	San Antonio, TX	327
St. Joseph Medical Center	Houston, TX	790
The Medical Center of Southeast Texas	Port Arthur, TX	199
The Medical Center of Southeast Texas-Victory	Beaumont, TX	17
Wadley Regional Medical Center	Texarkana, TX	370
Glenwood Regional Medical Center	West Monroe, LA	278
Wadley Regional Medical Center	Hope, AR	79
Pikes Peak Regional Hospital	Woodland Park, CO	13
A CONTRACTOR OF THE STATE OF TH		3,581

Figure 32 – Steward Health Care Annual Report 2018

The first \$700m loan was exchanged for 9 properties, and the second \$700m loan was secured against a further 2, but lasis owned and operated 18 facilities in total at the time of acquisition. Steward basically received 7 of them for free.



Steward Transactions

On September 29, 2017, we acquired, from IASIS Healthcare LLC ("IASIS"), a portfolio of ten acute care hospitals and one behavioral health facility, along with ancillary land and buildings that are located in Arizona, Utah, Texas, and Arkansas. The portfolio is now operated by Steward which separately completed its acquisition of the operations of IASIS on September 29, 2017. Our investment in the portfolio includes the acquisition of eight acute care hospitals and one behavioral health facility for approximately \$700 million, the making of \$700 million in mortgage loans on two acute care hospitals, and a \$100 million minority equity contribution in Steward, for a combined investment of approximately \$1.5 billion.

At the time of the completion of the IASIS Merger, IASIS owned and operated seventeen hospitals, one behavioral health hospital, and several affiliated outpatient service facilities and physician clinics. The hospitals acquired include:

Figures 33 & 34 – MPW Annual Report 2017 & Steward Annual Report 2017

On a back-envelope, per-beds basis, we estimate that the purchase price of Jordan Valley Medical Centre and Davis Hospital & Medical Centre was ~\$196m¹⁶. Given Steward is running its hospitals business to the ground, we do not believe any fair value adjustment is warranted. We believe MPW must take a \$700m write off on this transaction alone representing the \$950 mortgage and payment less a conservative \$250m for the value of Jordan Valley and Davis.

The pattern in the Masschusetts portfolio of increasing loans continued with the Salt Lake City portfolio with Steward adding a further \$27m in Q4 2018.

2016 Mortgages. The 2017 Mortgages were secured by the real property associated with hospital campuses located in Utah acquired as part of the IASIS Merger. On November 30, 2018, Steward entered into amendments to the 2017 Mortgages increasing the principal amount of these mortgages by \$27 million. The 2017 Mortgages bear the same interest rate as the 2016 Mortgages of 7.5% for 2018. All payment terms and the maturity date of October 31, 2031 are identical to the

Figure 35 – Steward 2018 Annual Report

The FTC has blocked Steward's sale of operations in Utah to HCA Healthcare on the grounds of maintaining competition in the area¹⁷.

¹⁶ lasis PPE balance of \$1.79b, portfolio beds of 3,581

¹⁷ https://www.ftc.gov/news-events/news/press-releases/2022/06/ftc-sues-block-merger-between-utah-healthcare-rivals-hca-healthcare-steward-health-care-system



Annexure 4 – Colombia

Colombia is a textbook example of MPW's opacity in its dealings with Steward.

On November 17, 2020, MPW claims to have invested in 3 Colombian hospitals for \$135m from local operator National Clinics Colombia (NCC) through an unnamed JV¹⁸. The hospitals acquired were Clinica Centenario, Clinica Los Nevados and Clinica San Rafael.

• In reality the JV Cordiant Health Care acquired the first 2 hospitals and the only the real estate to San Rafael, entering into a collaboration agreement with San Rafael¹⁹.

On November 17, 2020, we invested in the real estate of three general acute care hospitals in Colombia for approximately \$135 million. These properties will be operated by the new international joint venture discussed below.

Figure 36 - MPW 2020 Annual Report

Local filings show Cordiant paid NCC COP134.93b (\$39.45m) for NCC's operations but notes that NCC did not own the real estate to San Rafael. NCC had engaged in sale-and-leaseback transaction with GSRVC for its San Rafael hospital for in 2016²⁰. The 2019 sale-leaseback liability on NCC's book amounts to COP112b (\$34.15m) and the JV would have had to purchase this property separately.

1.2 Acuerdo de Venta de Acciones

El 30 de Julio 2020 se firmó el acuerdo de Compraventa "Share Purchase Agreement" entre National Clinios Colombia S.A.S. (NCC) como vendedor y Cordiant Health Services Colombia S.A.S. como comprador; la transacción contempló; (i) la venta de los intangibles poseidos por la sociedad (derecho de nombrar miembros de Junta Directiva del Hospital Universitario Clínica San Rafael - HUSCR y cesión del acuerdo de colaboración entre National Clínics Colombia y el Hospital Universitario Clínica San Rafael) por \$123,438,780 y (ii) la venta por parte de NCC del 100% de las acciones de Capital que se poselan en National Clínics Centenario S.A.S. y National Clínics Nevados S.A.S., por \$11,498,586.

Adicionalmente los inmuebles donde opera National Clinics Centenario, National Clinics Nevados y el Hospital Universitario Clinica San Rafael debian ser parte de la transacción, aunque NCC no fuera dueño de los immuebles. La venta de estos inmuebles debia hacerse de manera simultánea a la venta de los activos de NCC.

On July 30, 2020, the Share Purchase Agreement was signed between National Clinics Colombia S.A.S (NCC) as seller and Cordiant Health Services Colombia S.A.S as buyer; The transaction contemplates: (i) the sale of intangible assets owned by the company (right to appoint members of the Board of Directors of the Hospital Universitario Clínica San Rafael - HUSCR and assignment of the collaboration agreement between National Clinics Colombia and the Hospital Universitario Clínica San Rafael) for \$123,438,780 and (ii) the sale by NCC of 100% of the Capital shares held in National Clinics Centenario S.A.S. and National Clinics Nevados S.A.S, for \$11,498,586.

Additionally, the properties where National Clinics Centenario, National Clinics Nevados and Hospital Universitario Clínica San Rafael operate were to be part of the transaction, **even though NCC was not the owner of the properties**. The sale of these properties was to be done simultaneously with the sale of NCC's assets.

Figure 37 & Translation—National Clinics Colombia Annual Report 2020 & Translation²¹

Local news reports show that one of the hospitals, Los Nevados, was severely damaged in an earthquake and needed extensive repairs. The hospital appears to remain closed according to google reviews and local press and Steward Colombia's page on Los Nevados is "under construction"²².

MPW's \$135m investment was actually a \$135m mortgage loan on the properties²³. These details raise the question: what was the \$135m spent on? This transaction MUST be scrutinized by investors and regulators:

- NCC filings show its operations, and two Colombian hospital properties were sold for only ~\$40m.
- We believe a sale of San Rafael for the remaining \$95m is unlikely considering it would constitute a 2.8x in increase in value in 4 years during a weakening exchange rate.
- The ownership structure of the Colombian hospitals suggest it is owned and/or controlled by Steward and/or its executives, not by MPW.

We believe a write-off of ~\$60m is required for this transaction alone (\$135 less \$40m for NCC and \$35m from San Rafael).

¹⁸ https://www.toprankedlegal.com/press-release/medical-properties-trust-and-steward-health-care-to-enter-into-the-colombian-health-care-market-with-the-acquisition-of-clinics-operated-by-national-clinics/

¹⁹ https://www.beckershospitalreview.com/hospital-transactions-and-valuation/steward-acquires-3-hospitals-in-colombia.html

²⁰ https://www.prnewswire.com/news-releases/rizk-ventures-announces-healthcare-real-estate-sale-leaseback-transaction-of-san-rafael-hospital-in-bogota-colombia-300286010.html

²¹ Emphasis ours, all figures in 000's Colombian pesos

 $^{^{22} \}underline{\text{https://forbes.co/2020/11/25/negocios/el-millonario-plan-de-steward-health-care-en-colombia-tras-la-compra-de-tres-hospitales/}$

²³ MPW 2020 Annual Report pg 116

Annexure 5 – Malta

In Q2 2020, MPW invested \$205m for a 49% stake in an unnamed JV with Steward and MPW management, paying \$205m for assets worth \$27m and funneling \$173m of cash into Steward. The assets purchased were 3 hospitals in Malta formerly operated by a group of businessmen under investigation for corruption.

(6) Related Party Transaction

On May 11, 2020, there was a related party transaction involving Steward Health Care International Holdings Ltd ("Steward International"), the System's international operations. Steward International was transferred to a company owned by certain of the System's management equity holders and Medical Properties Trust, Inc. (MPT). The System received \$200.0 million in cash for the sale of Steward International. Total assets sold by the System were approximately \$27.0 million, resulting in a net cash contribution from the management equity holders of \$173.0 million to the System. The transaction has been accounted for as a related party transaction and is shown as a contribution to equity on the accompanying consolidated statement of changes in members' deficit of \$130.5 million after taking into account the tax impact of the contribution.

Figure 38 – Steward Health Care 2020 Annual Report

MPW were vague about the deal and for good reason: the hospitals purchased in Malta were the Vitals Global Healthcare group of hospitals in Malta purchased by Steward in 2017²⁴.

- Vitals sold their concession to Steward for a nominal €1 after paying out huge bonuses to executives and doing nothing to develop the hospitals, the entire premise of the concession²⁵. Former Vital's CEO Armin Ernst was found to have worked at both Steward and Vitals at the time the sale was being negotiated²⁶ with Malta's Health Minister Chris Fearne stating it was Ernst's idea that Steward purchase the concession²⁷.
- Vitals had no experience in healthcare, but was awarded an €7b, 30-year concession to operate the Gozo, St Luke, and Karin Grech hospitals in 2015 before going bankrupt in 18 months after taking €51m of Maltese taxpayer's money and €55m in debt.
- Steward International's business development director, Asad Ali, was involved in the tender from the outset. Ali was a shareholder of Pivot Holdings signatory to the original MOU in October 2014. Former Maltese government officials are under investigation in the matter. Shaukat Ali Abdul Gafoor, a relation of Asad, has continued work on behalf of Steward and is also alleged to be another member of the Vitals organization.
- Steward has failed to meet its obligations and is now attempting to renegotiate with the Maltese government. Reporting shows the hospitals in an advanced state of disrepair with Steward claiming that until its agreements are renegotiated, no further works will be done^{28,29}.

A full summary of the Vitals saga is beyond the scope of this report. The Shift News has a complete summary of the affair at the link below³⁰.

MPT closed in mid-May on a \$205 million investment to own 49% of a joint venture with Steward CEO and Founder Dr. Ralph de la Torre and members of his management team organized to invest in select international hospitals. The distinct entity simultaneously purchased from Steward the rights and existing assets related to all present and future international opportunities previously owned by Steward for strategic, regulatory, and risk management purposes. In a transaction expected to close in the fourth quarter, MPT expects to invest \$100 million in a portfolio of three hospitals in underserved areas of Colombia to be operated by the new joint venture.

Figure 39 – Medical Properties Trust, Inc. Reports Second Quarter Results

In summary, MPW paid \$205m to a JV owned by MPW management, Steward Management and MPW. Of this, \$200m was paid to acquire Steward International with total assets of \$27m, mostly 3 controversy-laden hospitals in a politically charged setting. Steward reaped a \$173m windfall and the \$5m difference between MPW's acquisition loan and the price paid to Steward remains unaccounted for.

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²⁴ https://www.maltatoday.com.mt/news/national/83233/vitals selling malta hospitals concession american steward healthcare#.YS3rAl4zaUk

²⁵ https://www.maltatoday.com.mt/news/national/100594/vitals global healthcare boss ram tumuluri paid himself 5 million bonus#.YP5w Y4zaUk

²⁶ https://timesofmalta.com/articles/view/vitals-ceo-profile-says-he-worked-simultaneously-for-new-concession.666264

²⁷ https://timesofmalta.com/articles/view/ex-vitals-ceo-is-now-president-of-steward.667175

²⁸ https://theshiftnews.com/2022/07/04/in-pictures-the-hospitals-managed-by-steward-healthcare-from-bad-to-worse/

²⁹ https://theshiftnews.com/2022/07/22/while-maltas-hospitals-deteriorate-steward-healthcare-insists-on-renegotiation-of-concession-terms/

³⁰ https://theshiftnews.com/2019/10/24/the-big-pay-off-a-key-hidden-investor-in-vitals-global-healthcare/

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Annexure 6 – Investment in Steward

MPW has also directly invested in Steward.

In its 2018 annual report MPW disclosed a 9.9% equity stake in Steward valued at \$150m, however as of its 2020 annual report MPW has declined to disclose the value of its stake which remains at 9.9%. This stake appears to be a result of the equity contributions from the Massachusetts and IASIS transactions.

the master leased properties, cross default provisions for the leases, and a right of first refusal for the repurchase of the leased properties. The master loan agreement has independent extension options for each property and does not provide comparable cross default provisions. At December 31, 2018, we hold a 9.9% equity investment in Steward for \$150 million.

opportunities for participation in the value of Steward's growth. All of the proceeds from this loan were used to redeem a similarly sized convertible loan from Steward's former private equity sponsor. Finally, we hold a 9.9% equity investment in Steward.

Figures 40 & 41 – MPW 2018 & 2021 Annual Reports, respectively

MPW also made a \$335m loan to Steward in January 2021 used to redeem a similarly sized loan from Steward's private equity sponsors, Cerberus³¹.

On January 8, 2021, we made a \$ 335 million loan to affiliates of Steward, all of the proceeds of which were used to redeem a similarly sized convertible loan from Steward's former private equity sponsor.

Figure 42 - MPW 2021 Annual Financial Statement Extract

Cerberus had transferred its controlling stake to Steward management in exchange for a convertible note of unspecified size^{32,33}. If this \$335m was the value of the 90% stake, then it values MPW's 9.9% stake in Steward at ~\$36.85m.

In 2019 MPW disclosed a \$44m promissory note from Steward but would not reveal its size until its 2021 filings. The purpose of this note is not stated by MPW.

or none of the master leased properties and a right of first refusal for the repurchase of the leased properties. In addition to the master lease, we hold a promissory note which consists of three tranches with varying terms and a 9.9% equity investment in Steward.

Figure 43 – MPW 2019 Annual Financial Statement Extract

³¹ Q1 2022 Page 16

³² https://www.bizjournals.com/boston/news/2020/06/02/steward-buys-out-cerberus-capital.html

³³ https://www.wsj.com/articles/pe-backed-hospital-chain-got-help-from-major-landlord-as-losses-mounted-11624014000

Annexure 7 – Prospect Transaction(s)

Prospect is a private-equity fueled roll-up of hospitals which engaged MPW for large-scale sale and leaseback transaction. Management has recently been the subject of scrutiny for the state it has left Prospect prior to engaging in a minority interest MBO.

This is because Prospect was borderline bankrupt and had landed itself in this position by selling off assets to MPW and paying its shareholders enormous dividends with the proceeds.

Background

A Prospect investor consortium are proposing to sell their combined 66% stake to its remaining 34% owners, Samuel Lee and David Topper, for \$11.9 million. As this represents a change of control, Lee and Topper have to seek approval from the various states where Prospect has hospital facilities. The last state where approval was pending was Rhode Island, where the MBO faced concerted opposition.

This is because Prospect was borderline bankrupt and had landed itself in this position by selling off assets to MPW and paying its shareholders enormous dividends at the expense of the state.

Our investigation revealed a company whose principals and investors have issued millions of dollars in dividends from a business responsible for the safety-net hospitals and services they own, which has translated into debt held by the entire system, such that liabilities now exceed assets by over \$1 billion. In an ever-changing healthcare market, this debt-to-asset ratio raises a concern for the Attorney General that the national company that owns these Rhode Island Hospitals can become unstable, disrupting and even threatening Rhode Island's third largest hospital system. In other words, PMH is a system that is at risk of developing a lack of financial ability to respond to the volatility of the healthcare market, putting every hospital in its system including our Rhode Island Hospitals at risk of reduction in services, sale, or closure.

Figure 44 – Statement from Rhode Island Attorney General34

There are a number of documents – particularly those relating to MPW's transactions with Prospect in 2019 – that were agreed by the State of Rhode Island Attorney General to be commercially confidential. These documents have not been publicized. However, there is a

- a list of the confidential documents
- a list of questions asked by the RIAG following a review of the confidential documents; and
- a report by RIDH's financial adviser PYA, who had access to the confidential documents

³⁴ https://riag.ri.gov/sites/g/files/xkgbur496/files/documents/Prospect Chamber Ivy AG HCA Decision.pdf

Leaseback Transaction

In August 2019, Prospect closed a \$1.4b sale-leaseback transaction with MPW. As a result of the sale lease back transaction, Prospect actually has higher expenses from rent versus its previous debt service, which crippled the business³⁵.

• On August 23, 2019, PMH closed a series of transactions with MPT, a publicly traded REIT, whereby PMH sold to MPT hospital real estate assets in California, Connecticut, and Pennsylvania for an aggregate purchase price approximating \$1.386 billion⁷. Proceeds from the sale were utilized, in part, to extinguish the long-term debt assumed in FY2018. Concurrent with the real estate transactions, PMH entered into two master lease agreements whereby the assets sold to MPT were leased back for an initial 15-year term with options to extend. These long-term lease arrangements are recorded on the PMH balance sheet as liabilities. No Rhode Island facilities were included in the MPT sale/leaseback transactions. In addition to this sale/leaseback transaction and other transactions between MPT and PMH involving PMH real property assets, MPT and PMH entered into the aforementioned TRS Note which can be satisfied, among other alternatives, by entering into a sales/leaseback transaction for the PCC facilities.

Figure 45 – PYA Financial Analysis of Prospect

Substantial portions of the proceeds from this transaction were used to pay Prospect shareholders dividends. Prospect's leverage position. Leverage actually *increased* in the year of the transaction.

The Rhode Island Attorney General's investigation of Prospect's financials show clear signs of distress including a negative equity value of >\$1b, negative operating income and negative free cash flows (ex-sale of assets).

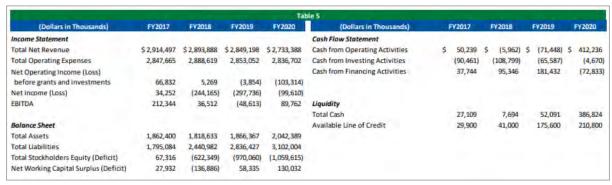


Figure 46 – PYA Financial Analysis of Prospect³⁶

MPW also held a promissory note for \$113m secured against Prospect's Rhode Island properties. The note's maturity was set for August 2022 or the sale-leaseback of the properties, effectively a delayed sale-leaseback agreement.

Additionally, the Company entered into a promissory note (the "TRS Note"), under which MPT has advanced to the Company \$112,937,000 related to and secured by the value of the properties in Rhode Island. The interest on this note is 7.5% per annum and is subject to annual escalation of consumer price index, limited to a minimum of 2% and a maximum of 4%. The maturity date of this note is the earlier of August 2022 or the conversion to and sale-leaseback of the properties in Rhode Island. The balance due under this note is reflected in long term debt in the accompanying consolidated financial statements (see Note 9).

Figure 47 – Prospect Medical Holdings Annual Report 2019

We note that in its 2019 Annual Report Prospect Medical Holdings discloses a "current portion of MPT liabilities" of \$43m.

This seems to have backfired with Rhode Island regulators' approval of Prospect's MBO on the condition that this \$113m loan be extended by 5 years with the removal of the sale-and-leaseback option. This effectively leaves MPW holding the bag as Prospect are prohibited from repaying the note the only way possible.

Viceroy Research Group

³⁵ Prospect Financial Statements 2018/2019

https://pestakeholder.org/broken-promises-rhode-island-regulators-question-leonard-greens-investment-in-prospect-medical-holdings/#_edn30

³⁶ https://riag.ri.gov/sites/g/files/xkgbur496/files/documents/Prospect Chamber Ivy AG HCA Decision.pdf

• PMH must extend the payment date of a \$113 million loan by five years and remove the sale and lease back of the Rhode Island hospitals as an option to pay back that loan during that time. Further, any transfer of assets or financial encumbrances on the Rhode Island hospitals beyond the five years, including a sale/leaseback, must be approved by the Attorney General.

Figure 48 – Attorney General imposes unprecedented conditions on hospital ownership change to ensure future operations³⁷

Crucially, there is conflicting information as to whether – even if all relevant conditions are met – the \$113m TRS note is actually secured against the relevant hospital properties.

Never one to let circumstances stop them throwing good money after bad, MPW made a \$100m mortgage loan to Prospect, secured against a California hospital, in Q2 2022 for unspecified reasons. We doubt the collectability of this loan.

	For the Six Months Ended June 30,				
		2022	-	2021	
Land and land improvements	\$	34,204	\$	345,039	
Buildings		290,256		825,322	
Intangible lease assets — subject to amortization (weighted-average useful life of 20.1 years for 2022 and 45.0 years for 2021)		16,949		96,455	
Mortgage loans(1)(2)		100,000		1,090,400	
Investments in unconsolidated real estate joint ventures		399,456		_	
Investments in unconsolidated operating entities		131,105		845,646	
Liabilities assumed		(25,727)		(65,411)	
		946,243		3,137,451	
Loans repaid(1)				(1,090,400)	
Total net assets acquired	S	946,243	S	2.047.051	

- (1) The 2021 column includes an £800 million mortgage loan advanced to the Priory Group ("Priory") in the first quarter of 2021 and converted to fee simple ownership of 35 properties in the second quarter of 2021 as described below.
- (2) In the 2022 second quarter, we increased our mortgage loan to Prospect Medical Holdings, Inc. ("Prospect") that was originated in 2019 and that is secured by a first lien on a California hospital. The loan bears interest at a current market rate plus a component of additional interest upon repayment, which is anticipated during the fourth quarter.

Figure 49 – MPW Q2 2022 10-Q

³⁷ https://riag.ri.gov/press-releases/attorney-general-imposes-unprecedented-conditions-hospital-ownership-change-ensure



Future Prospects

Beyond its dire financial situation Prospect's credit rating is in the toilet after a series of bond issuances that prompted Moody's to downgrade their credit rating to junk status in March 2019 citing poor liquidity outlook and leverage levels³⁸. The sale-and-leaseback agreement with MPW failed to materially change Moody's view on their "continuing operating challenges and lease-adjusted leverage"³⁹.



Figure 50 Moody's downgrades Prospect Medical Holdings, Inc.'s CFR to B3; outlook changed to negative

Since the hospital company was reporting operating losses even with lower debt servicing, the new arrangement will push the losses wider and likely require restructuring of the expense base.

Prospect's poor financial...prospects... are also reflected in regular media coverage of its facilities; ProPublica has penned several articles detailing the decline of its hospitals including operational, hygiene and staffing failures^{40,41}.

In this event: a round-tripping transaction appears to have actually worsened the financial wellbeing of an MPW client, despite providing short-term liquidity

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³⁸ https://www.moodys.com/research/Moodys-downgrades-Prospect-Medical-Holdings-Incs-CFR-to-B3-outlook--PR 397518

³⁹ https://www.moodys.com/research/Moodys-Prospect-Medicals-sale-leaseback-improves-liquidity-however-operating-challenges--PR 405116

 $^{^{40}\} https://www.propublica.org/article/investors-extracted-400-million-from-a-hospital-chain-that-sometimes-couldnt-pay-for-medical-supplies-or-gas-for-ambulances$

⁴¹ https://www.propublica.org/article/a-hospital-chain-said-our-article-was-inaccurate-its-not



Annexure 8 – Priory Transaction

In December 2020 owners of Median Kliniken, Waterland Private Equity, acquired UK-based Priory Group from Acadia Healthcare for £1,078m⁴². Both Median Kliniken & Priory were MPW hospital operators, so the transaction consolidated MPW's 4th and 5th largest tenants by lease assets at the time.

Acadia purchased this business for £1.3b in 2016 and put it back on the market just 2 years later.

MPW financed Waterland's entire transaction with a £1,050m loan: £800m mortgage loan against 35 properties from Priory, and a further £250m acquisition loan secured against the same properties. The mortgage loan would be converted into ownership of those properties in June 2021. MPW received a 9.9% stake in Waterland's Priory fund for an *additional* "nominal amount".

PORTFOLIO UPDATE

During and subsequent to the first quarter, MPT continued to execute on accretive acquisitions.

MPT expects to replace the £800 million Priory real estate loan with sale-leaseback transactions involving 35 properties by the end of the second quarter, at which time the Company will begin to recognize a GAAP investment yield of 8.6%.

2021 Activity

Priory Group Transaction

On January 19, 2021, we completed the first of two phases in the Priory Group ("Priory") transaction in which we funded an £800 million interim mortgage loan on an identified portfolio of Priory real estate assets. In phase two, in a series of transactions we expect will be completed during the 2021 second quarter, we will acquire a portfolio of select real estate assets from Priory (now owned by Waterland Private Equity Fund VII C.V. ("Waterland VII")) in individual sale-and-leaseback transactions, subject to customary real estate and other closing conditions. As all conditions to closing for a particular asset are satisfied, the applicable purchase price for the asset will be paid by us by proportionally converting and reducing the principal balance of the interim mortgage loan we made to Waterland VII in phase one. The aggregate purchase price for the real estate assets we acquire from Priory is thus expected to be approximately £800 million, plus customary stamp duty, tax, and other transaction costs.

In addition, we agreed to provide Waterland VII with a 364-day £250 million acquisition loan, which we funded on January 19, 2021, in connection with the closing of Waterland VII's acquisition of Priory. The loan is secured by the same security assets securing the £800 million interim mortgage loan.

In connection with these transactions, we also acquired a 9.9% passive equity interest in the Waterland VII affiliate that indirectly owns Priory for a nominal amount.

Figures 51 & 52 – MPW Q1 2021 results and 10-Q⁴³

MPW claimed that this £1,050m loan was collectively secured against a subset of Priory's properties.

However Acadia's 2020 10-K shows the Priory business consisted of "345 inpatient behavioral health facilities with approximately 8,200 beds" of which 279 were owned and 66 leased. The PPE assets for the sale were valued at \$1.298m (£949m) at the lesser of carrying value and fair value less costs to sell.

40 states, the United Kingdom ("U.K.") and Puerto Rico. During the year ended December 31, 2020, we added 460 beds in the United States ("U.S."), consisting of 240 added to existing facilities and 220 added through the opening of two joint venture facilities, and we opened six comprehensive treatment centers ("CTCs"). On January 19, 2021, we completed the sale of the U.K. business, which included 345 facilities and approximately 8,200 beds.

children's services facilities and approximately 60% were adult care facilities at December 31, 2020. At December 31, 2020, we owned 279 of the properties at our U.K. Facilities and leased 66 properties.

It seems MPW believed the 35 properties were worth £800m. It is absurd to suggest that the remaining Priory business *and* a further 244 properties were worth only £250m. For MPW's financing to make any sense the entire Priory business less property would be valued close to zero.

A back-of-envelope calculation assuming homogenous property values across the portfolio suggests an overpayment of at least £600m.

⁴² https://www.ft.com/content/6058bdd8-3ff2-4f54-93c6-5911c1ec29d5

⁴³ https://www.businesswire.com/news/home/20210429005594/en/Medical-Properties-Trust-Inc.-Reports-First-Quarter-Results

Priory Transaction Analysis - Viceroy Res	search	
Acadia PPE value	£m	949
Total number of properties	#	279
Avg property value	£m	3.40
MPW mortgage loan	£m	800
Security assets converted	#	35
Total value of security assets	£m	119
Overpayment	£m	681

Figure 53 – Priory Transaction Analysis

MPW has absolutely no concern for high-risk investments, and casually engages in quasi-unsecured lending of hundreds of millions of dollars for the purchase of firesale assets.

High leverage put on by its PE sponsor contribute to Priory's weak financial position. According to the Financial Times, Priory's new annual rent cost would be around ~£50m.

The agreement burdens the Priory with significant rental costs of about £50m a year, and a minimum annual increase of 2 per cent, according to three sources close to the transaction.

Figure 54 – Priory property deal saddles mental health chain with high rents – Financial Times⁴⁴

Priory has also had a number of operational issues/negligence at its hospitals 45,46,47

Annexure 9 – Pipeline Health

On July 6, 2021, MPW acquired 4 hospitals and 2 on-campus medical office buildings from Pipeline Health for \$215m. These were leased back to Pipeline Health System.

On July 6, 2021, we acquired four acute care hospitals and two on-campus medical office buildings in Los Angeles, California for \$215 million. These hospitals are leased to Pipeline Health System ("Pipeline") pursuant to a long-term lease with annual inflation-based escalators.

Pipeline Health was a forced seller in this scenario due to a liquidity crisis. It nonetheless filed for bankruptcy in October 2022:

⁴⁴ https://www.ft.com/content/56c04cd9-80ec-4ddb-9165-e8e634a7ce99

⁴⁵ https://www.bbc.com/news/uk-england-nottinghamshire-63415407

 $^{{\}color{red}^{\bf 46}} \, \underline{\text{https://www.laingbuissonnews.com/healthcare-markets-content/priory-group-hospital-ratings-suspended-over-fresh-safety-concerns/}$

https://www.nelsonslaw.co.uk/priory-hospital-arnold/

44. *Property Financing*. While Pipeline owns the real estate and buildings for its operations in Illinois, Pipeline has entered into agreements for the use of real property that allow it to operate in its California and Texas markets respectively. With respect to the operations in California, on July 6, 2021, certain Pipeline entities entered as lessees in a sale-leaseback arrangement under that certain master lease agreement, dated July 6, 2021 (the "California Property Financing") with certain affiliates of Medical Properties Trust, Inc., a real estate trust focused on developing net-leased hospital facilities. The California Property Financing purported to lease back such real estate so that the Debtors could continue its operations for a term of 20 years, subject to extensions. Entry into the California Property Financing arrangement was intended to pay off debt, lower interest rates, and providing capital support for the organization with a focus on repairing aging building infrastructure. With respect to the operations in Texas,

Figure 55 – Pipeline Health Bankruptcy Documents⁴⁸

On January 13, 2022, MPW announced that Pipeline Health would reassume the master lease terms of the Los Angeles hospitals. It caveats this announcement by stating 30% of 2023 rent would be "deferred" (or, straightlined), and MPW will invest in *more* facilities for Pipeline Health⁴⁹.

Following the December sale of its Illinois hospitals, Pipeline is primarily focusing its post-bankruptcy business plan on opportunities within its attractive Los Angeles footprint. On the effective date of the Plan, MPT will be paid all rent that accrued through the first half of January 2023, and it has agreed to defer approximately \$5.6 million, or approximately 30%, of 2023 cash rent into 2024 when it will be collected with interest. MPT and Pipeline also agreed to complete Pipeline's prebankruptcy plans to add a behavioral facility within Coast Plaza Hospital. MPT will fund the capital addition, which will be joined to the master lease and earn rent at the lease rate upon completion.

Figure 56 – Extract from MPW market announcement 13 January 2023

Viceroy have pulled the amended restructuring plans from the same date of this announcement. MPW must sink \$23.5m into new facilities and into standard repairs and maintenance as part of the settlement terms. Much of this appears to be offset from rent owed by Pipeline health, and will now form part of Lease Base calculations.

⁴⁸ https://document.epiq11.com/document/getdocumentbycode?docId=4110689&projectCode=PIH&source=DM

https://www.businesswire.com/news/home/20230113005440/en/

Capital Expenditure Funding	Following the Plan Effective Date, MPT shall fund \$23.65 million in capital expenditures to be utilized only for the benefit of the L.A Hospitals through a combination of:
	 a release of up to \$9.4 million in security deposits; provided however, that a letter of credit from a financial institution reasonably acceptable to the MPT Lessors is posted in favor of the MPT Lessors in the amount released. Up to \$6 million for Capital Additions pursuant to section 10.3(b of the Original Lease related to the construction of the Debtors proposed behavioral facility at Coast Plaza Hospital, to include reimbursement of reimbursable expenses that have already beer
	 incurred by the Debtors as of the Agreement Effective Date provided that such \$6 million in Capital Additions shall be included in the calculation of Lease Base in the Amended Lease. Up to an additional \$5 million for additional Capital Additions to be available on the Agreement Effective Date for projects to be identified in the Lease Amendment, such funding to be provided pursuant to section 10.3(b) of the Original Lease and to include Major Repairs; provided that such \$5 million in Capital Additions shall be included in the calculation of Lease Base in the Amended Lease. Up to \$3.25 million in repairs and upgrades to be funded from the existing reserve held by the MPT Lessors, which would remain intact and accessible for the purposes specified in the Origina Lease.

Figure 57 – Pipeline Health Bankruptcy Filings - final restructuring proposal

We reiterate that MPW tenants are on triple-net leases. Clearly, this is not actually the case. MPW has not recognized a write-down on the Pipeline assets to date, but it is unfathomable that MPW continue to engage in high-risk transactions with bankrupt entities which are, in no uncertain terms, still distressed. This transaction must be scrutinized.

Pipeline Health System

On October 2, 2022, Pipeline filed for reorganization relief under Chapter 11 protection of the United States Bankruptcy Code in the Southern District of Texas, while keeping its hospitals open to continue providing care to the communities served. As mentioned above in this same Note 3, all of the facilities we lease to Pipeline are located in California, representing 1% of our total assets. At September 30, 2022, Pipeline has made all of its required rental payments, and we have on-hand cash deposits of approximately \$13 million. We believe our investment in these facilities is fully recoverable at this time, but no assurances can be given that we will not have any write-offs or impairments in future periods.

Figure 58 – MPW Pipeline Health announcement

Annexure 10 – Steward – Financial Health

Steward is MPW's largest customer by assets and revenue. Steward was formed in November 2010 when Cerberus Capital acquired the Charitas Christi system⁵⁰ before expanding aggressively, but ultimately not profitably. MPW came to the rescue in 2016 through a sale-and-leaseback arrangement, whereby MPW would acquire Steward's facilities and lease them right back to Steward.

Steward resumed its aggressive acquisition strategy and continued to engage MPW for sale-leaseback transactions. This made Steward the largest private hospital operator in the United States by revenue and number of hospitals.

Steward's failure to achieve profitability despite scale has led to a mutually parasitic relationship with MPW.

Massachusetts State Reports

The Massachusetts Center for Health Information and Analysis (CHIAMass) publishes annual reports on financial and operating statistics for each hospital in the state including Steward Health System⁵¹. Steward even sued the state in 2017 to prevent filing financial information⁵², all reports after 2018 by CHIAMass rely on publicly available financials.

The result of these reports: Steward at the bottom of the ladder in almost every financial metric amongst hospitals in the state reporting (\$271m) in losses, negative margins and (\$1.2b) in negative equity⁵³. Most other hospitals in the state reported positive financial indicators.

Entity	Organization Type	Months Reported	Operating Margin	Non- Operating Margin	Total Margin	COVID Funding in Operating Revenue ¹	Excess (Deficit) of Revenue over Expenses	Current Ratio	Net Assets
Cambridge Health Alliance		3	-7.5%	0.6%	-6.8%	\$0.0	(\$14.3)	3.5	\$281.9
Cambridge Health Alliance ε	Teaching Hospital	3	-7.4%	0.6%	-6.8%	\$0.0	(\$14.2)	3.5	\$275.0
Shriners Hospitals for Children		9	-35.3%	31.5%	-3.8%	\$0.0	(\$28.4)	8.0	\$9,305.4
Shriners Hospital for Children - Boston* Shriners Hospital for Children - Springfield*	Specialty Hospital	9	(SHC) and are care to patient hospitals, as the profitability ma	reliant upon sup s regardless of the	port from the leir ability to p not consider nparable to o	SHC endowment to cov ay. This support is provi red revenue for the purp ther acute hospitals. The	re part of the national Shrine er the costs associated with ded through transfers from the ose of calculating profitability erefore, they have been excl	fulfilling their mi ne SHC's endow ymargin. SHB's	ssion to provide ment to the and SHS's
Steward Health Care			Stev	ward Health C	are did no	t submit the require	ed hospital health syst	em data	
Morton Hospital	Community-High Public Payer	9	-1.7%	0.0%	-1.7%	\$0.0	(\$2.0)	1.6	\$23.0
Nashoba Valley Medical Center	Community-High Public Payer	9	-6.0%	0.0%	-6.0%	\$0.0	(\$3.2)	1.8	
Steward Carney Hospital ε	Teaching Hospital	9	-30.8%	0.0%	-30.8%	\$0.0	(\$23.3)		\$8.0
				0.070	00.070	90.0	(\$25.5)	1.1	\$8.0 \$7.9
Steward Good Samaritan Medical Center	Community-High Public Payer	9	6,6%	0.0%	6.6%	\$0.0	\$15.4	1.1	7717
Steward Good Samaritan Medical Center Steward Holy Family Hospital	-	9	6.6%			7.57			\$7.9
	Community-High Public Payer			0.0%	6.6%	\$0.0	\$15.4	1.7	\$7.9 \$31.3
Steward Holy Family Hospital	Community-High Public Payer Community-High Public Payer	9	-1.9%	0.0%	6.6%	\$0.0 \$0.0	\$15.4 (\$3.8)	1.7	\$7.9 \$31.3 \$20.4
Steward Holy Family Hospital Steward Norwood Hospital	Community-High Public Payer Community-High Public Payer Community-High Public Payer	9	-1.9% -39.6%	0.0% 0.0% 0.0%	6.6% -1.9% -39.6%	\$0.0 \$0.0 \$0.0	\$15.4 (\$3.8) (\$11.9)	1.7 1.7 0.1	\$7.9 \$31.3 \$20.4 (\$10.3)

Figure 59 – CHIAMass extract

MPW also filed Steward's 2020 financials as part of a significant tenant disclosure. Steward's positive performance in 2019 did not carry over to 2020 with losses widening to (\$407m). MPW has not filed Steward's financials for 2021.

Steward Health Care Financials - Viceroy Analysis							
		2017	2018	2019	2020		
Revenues	\$	3,705,641 \$	626,189 \$	6,727,521 \$	5,413,904		
Gross profit	\$	(321,597) \$	(269,186) \$	125,313 \$	(439,161)		
Gross margin		-8.7%	-43.0%	1.9%	-8.1%		
Net loss	\$	(207,181) \$	(279,547) \$	82,493 \$	(407,593)		
Net margin		-5.6%	-44.6%	1.2%	-7.5%		

Figure 60 – Steward Health Care Financials – Viceroy Analysis

⁵⁰ http://archive.boston.com/business/healthcare/articles/2010/11/28/caritass owner has a history of quiet buyouts that pay off/

⁵¹ https://www.chiamass.gov/hospital-financial-trend-analysis

 $[\]frac{1}{\text{https://www.beckershospitalreview.com/finance/steward-health-care-sues-massachusetts-to-avoid-financial-disclosures.html}}$

https://www.healthcarefinancenews.com/news/losses-mount-steward-health-care-as-concern-over-its-future-grows



Odessa Hospital

Steward Healthcare and its local Odessa operating subsidiary are currently being sued for non-payment of wages:

	2-17919	
CAUSE NO		
ADVANCED CLINICAL EXPERTS, PLLC,	§ §	IN THE DISTRICT COURT
Plaintiff,	§	
,	§	
v.	§	DALLAS COUNTY, TEXAS
ODEGGA DEGGANAL MAGDITAL A D. A.	§	
ODESSA REGIONAL HOSPITAL, L.P. and	8	
STEWARD HEALTH CARE NETWORK, INC.,	8 8 162nd	
Defendants.	8	JUDICIAL DISTRICT
	0	
PLAINTIFF'S OR	IGINAL PE	<u> </u>
Plaintiff Advanced Clinical Experts, P	LLC ("Ace"	or "Plaintiff") files this Original
Date to De Local District		"O. D. I. III" 1.5.
Petition against Defendants Odessa Regional I	iospital, L.P.	("Odessa Regional") and Steward
Health Care Network, Inc. ("Steward") (collec	tively, Odess	a Regional and Steward are referred
to as "Defendants").		

Figure 61 – Extract from Cause No. DC-22-17919

This demonstrates one of many distressed Steward facilities in MPW's rent-roll:

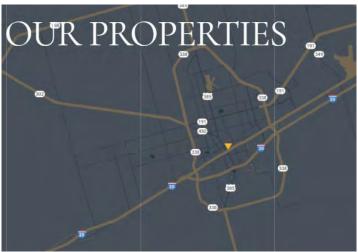


Figure XX – MPW Property Map identifying Steward facility in Odessa, TX

Annexure 11 – Circle Health Holdings – Financial Health

Circle was the company behind the first privately run hospital in the UK but fell afoul of regulators for poor standards of care and practice. Since being taken private by Toscafund in 2017, Circle has not reported a single year of profitability or free cash flow.

UK based Circle Health Holdings acquired competitor BMI Healthcare's operations in December 2019. MPW acquired BMI's properties for £1.5b in the same transaction and leased them back to Circle.

Circle Health Holdings Financials - Viceroy Analysis					
(2020 & 2021 figures have removed BMI Healthcare)	2017	2018	2019	2020	2021
Revenues	100,882	100,728	102,894	121,147	96,526
Gross profit	29,948	29,506	30,835	(66,013)	(119,593)
Gross margin	30%	29%	30%	-54%	-124%
Net loss	(6,155)	(11,934)	(20,833)	(6,505)	(39,376)
Net margin	-6%	-12%	-20%	-5%	-41%

Figure 62 – Circle Health Holdings Financials – Viceroy Analysis

BMI, now the largest component of Circle, has a similar history of loss-making operations.

BMI Healthcare - Viceroy Analysis					
	2017	2018	2019	2020	2021
Revenues	886,947	1,313,265	918,149	863,729	955,116
Gross profit	323,622	456,819	357,747	278,397	325,715
Gross margin	36%	35%	39%	32%	34%
Net loss	(97,394)	(59,886)	14,326	(53,871)	(13,300)

Figure 63 – BMI Healthcare Financials – Viceroy Analysis

FEBRUARY 1, 2023 REPORT

MPW Case Study – Neuropsychiatric Hospitals

MPW pay a 200% premium for newly built Neuropsychiatric Hospital. Loss-making tenant consistent with revenue round-tripping model.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 4

February 1, 2023 – In October 2019 MPW committed \$27.5m to develop a NeuroPsychiatric Hospital for the development of a 92-bed facility in Clear Lake, Texas. The facility was estimated to open in Q3 2020.

Additionally, we just closed on a \$28 million behavioral health opportunity with NeuroPsychiatric Hospitals for the development of a 92-bed freestanding hospital in the Houston, Texas market. NPH is a behavioral health company focused on providing best-in-class care for patients with acute, complex, medical or psychiatric conditions and is known as the largest neuropsychiatric care organization in the country. They meet an underserved need in treating the more severe comorbid cases that traditionally psych hospitals are not equipped to take. NPH currently operates 4 facilities with 187 beds in Indiana and is well positioned for near-term growth into new markets in 2020. Construction is underway, with an estimated opening in the third quarter of 2020.

Figure 1 – Q3 2019 earnings call

MPW's Q3 2020 supplemental information report also shows cash costs incurred on the still incomplete project as of reporting date.

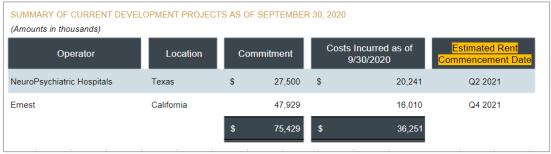


Figure 2 – Q3 2020 supplemental information report

In MPW's 2021 10-K, we learn that the project "commenced rent" on December 18, 2020. A subsequent 8-K filed in October 27, 2022, we learn that the committed investment amount increased to \$28.5m.

The Real Construction Costs & Property Appraisal

Project details of the Neuropsychiatric Hospital were submitted to the Texas Department of Licensing and Regulation, which show estimated project costs to be \$7.00m.



Figure 3 – Extract from TDLR¹

¹ https://www.tdlr.texas.gov/TABS/Search/Project/TABS2019016744

Further, Harris County appraisal district ownership history shows that MPT bought the site from Medistar on October 25, 2019 when the appraised valued was listed as \$2.1m. Post completion of the development, it was appraised at \$8.8m.

Ownership History: 0963020000001 16850 BUCCANEER LN HOUSTON TX 77058				
Owner	Effective Date			
MPT OF SOUTH CLEAR LAKE LLC	10/25/2019			
MEDISTAR GEMINI LLC	12/09/2013			
LEEWARD STRATEGIC PROPERTIES INC	02/24/2012			
BLOCK 15 GEMINI J V	01/02/1989			
BLOCK 15 GEMINI JOINT VEN	01/02/1986			

Figure 4 – HCAD Ownership History extract²

APPRAISED VALUE HISTORY: 0963020000001				nt	
Tax Year:	2023	2022	2021	2020	2019
Appraised Value:	Pending	7,850,250	8,824,549	2,150,000	2,100,000

Figure 5 – HCAD Appraised Value extract³

It is completely unfathomable that MPW claims to have spent \$28.5m on the development of the Neuropsychiatric Hospital given that the cost of development and market value of the land was combined total of \$9.1m.

Further, we question how MPW has accounted for the value of this facility in its books, given that its appraised value is 72% less than the capitalized cost of the facility.

MPW has paid over 3x the market value for the Neuropsychiatric Hospital.

Obscure Structure & Distressed Tenant

Neuropsychiatric Hospitals is the tenant of the Texas Clear Lake facility, however it does not lease the facility from MPW, but from Medistar Corporation.

Medistar were the original owners of the site, conceived the plan for its development into a 92 bed facility, and lodged the project details with the Texas Department of Licensing and Regulation, per Figure 3 above.

Medistar appear to have sold the site prior to development to MPW on leaseback terms. Medistar subsequently leases the site to Neuropsychiatric Hospitals. This is disclosed in a joint press release by Neuropsychiatric Hospitals and Medistar in December 2019, after MPW's acquisition of the site in October 2019.

HOUSTON, TX AND SOUTH BEND, IN-Medistar Corporation ("Medistar") and NeuroPsychiatric Hospitals, LLC ("NPH") are pleased to announce the development of Medical Behavioral Hospital of Clear Lake. The 92-bed facility, located at 16850 Buccaneer Lane in Houston, is now in construction and scheduled to open in mid-2020. This will be NPH's sixth hospital and among only a select number of hospitals nationwide that focus on treating patients with psychiatric issues who also suffer with complex medical and/or neurological conditions. The facility will be leased from Medistar by an affiliate of NPH pursuant to a long-term lease.

Figure 6 – NPH & Medistar press release 30 Dec 2019⁴

²https://public.hcad.org/records/Ownership.asp?crypt=%94%9A%B0%94%BFg%84%96%85%7Dhf%8El%87tXtYW%9E%99%A2%D3%89%95%C2e%7CU%8A%85

⁴ https://www.neuropsychiatrichospitals.net/medistar-corporation-and-neuropsychiatric-hospitals-announce-the-development-of-medical-behavioral-hospital-of-clear-lake-in-houston-tx/

Viceroy have obtained 2021 financial data for the underlying tenant, Medical Behavioral Hospital of Clear Lake. It shows a severely loss-making operator burdened by debt.



Figure 7 – 2021 Financial Summary of Medical Behavioral Hospital of Clear Lake

Medical Behavioral Hospital of Clear Lake reported a \$8.5m operating loss in 2021. Its liabilities exceed assets by over \$2m.

Key Takeaways

We reiterate our belief that MPW engages in pervasive revenue round-tripping schemes. It is clear that MPW vastly overpaid for this facility, with appraisals and state filings directly contradicting statements from MPW.

The tenant, Medistar Corporation, is subletting this property to a distressed client. We believe this is consistent with round-tripping behavior.

MPW overpaid for the Neuropsychiatric Hospital facility by 3x. It capitalizes these absurd overpayments, and proceeds to borrow more money to make more uncommercial investments.



Viceroy encourage any parties with information pertaining to misconduct within Medical Properties Trust, its affiliates, or any other entity to file a report with the appropriate regulatory body.

We also understand first-hand the retaliation whistleblowers sometimes face for championing these issues. Where possible, Viceroy is happy act as intermediaries in providing information to regulators and reporting information in the public interest in order to protect the identities of whistleblowers.

You can contact the Viceroy team via email on viceroy@viceroyresearch.com.

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FEBRUARY 6, 2023 REPORT

MPW Fun Facts - Puts & Mortgages

SEC enquiries show MPW mortgages to Steward exceed values of the properties Steward buy.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 2

February 6, 2023 – As Viceroy prepare an extended case study highlighting MPW exposure to international criminal inquiries, we present readers with a fun throwback to 2018, when the SEC questioned MPW's uncommercial transactions.

A link to the correspondence is below:

https://www.sec.gov/Archives/edgar/data/1287865/000119312518271134/filename1.htm

The background to the SEC's questions related to MPW's determination that it was unnecessary to disclose Steward Healthcare's financials as an exhibit to its 10-K, which is broadly consistent with Steward and MPW's minimal-transparency policy.

Of interest, the SEC's examination of MPW's 10-K exhibits showed that:

- 1. MPW provided Steward with a mortgage and/or loan to purchase properties
- 2. The value of the loan exceeded the value of the properties by 10%.
- 3. Under the terms of the loan agreement, MPW has an option to buy the property from Steward at 110% of its fair market value.

<u> Item 8. Financial Statements and Supplementary Data, page 71</u>

2. Please tell us how you considered if the loan agreement with Steward is a loan, an investment in real estate, or a joint venture. We refer you to the Real Estate Loan Agreement filed as Exhibit 10.34 to your Form 10-K for the year ended December 31, 2016 and the Joinder and Amendment to Real Estate Loan Agreement filed as Exhibit 10.2 to your Form 10-Q for the quarterly period ended September 30, 2017. Based on these agreements, it appears that you have the option to purchase the properties at 110% of fair market value, which is defined as specific dollar amounts in the agreement and equals the amount lent to Steward. Your response should address how you considered the terms of the loan, including, but not limited to, the purchase option. In your response, please refer to the guidance in ASC 310-10 for Acquisition, Development, and Construction Arrangements and SAB II.

Figure 1 – Extract from MPW / SEC correspondence, September 11, 2018.

Already, it is absolutely astounding that MPW would make such blatantly uncommercial deals with Steward when it could outrightly buy the hospital itself, and not pay a 10% premium to its tenant middle-man.

In response to the SEC's question on how MPW considered the terms of the loan, MPW spectacularly state that this option is put in place in order for Steward to avoid paying capital gains tax on the transfer of the property that it would acquire in the following year (it was the IASIS transaction, covered in our report).

In other words, MPW answered why they gave Steward a 10% premium structured as mortgage, rather than just paying them cash.

When structuring transactions, our goal is to achieve the best outcome for our shareholders, including the investment decisions we make regarding structuring a deal as either a lease or a mortgage loan. In regards to Steward specifically, we decided to structure two of our transactions with them with a combination of both leases and mortgage loans. One of the main reasons for agreeing to originate mortgage loans was to prevent Steward from having to pay significant capital gains taxes upon transfer of the real estate, which benefited Steward, but also our shareholders, by allowing Steward to maintain more free cash on-hand to meet its obligations as they come due.

Figure 2 – Extract from MPW / SEC correspondence, September 11, 2018.

It has structured multiple transactions with Steward in this way.

This query from the SEC confirms half of our IASIS analysis in our original report. In total, we estimate that MPW round tripped over \$700m to Steward as part of this transaction.

Our reports can be found here:

https://viceroyresearch.org/medical-properties-trust-research/



Attention: Whistleblowers

Viceroy encourage any parties with information pertaining to misconduct within Medical Properties Trust, its affiliates, or any other entity to file a report with the appropriate regulatory body.

We also understand first-hand the retaliation whistleblowers sometimes face for championing these issues. Where possible, Viceroy is happy act as intermediaries in providing information to regulators and reporting information in the public interest in order to protect the identities of whistleblowers.

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FEBRUARY 7, 2023 REPORT

MPW Case Study – Springstone Texas

MPW commit \$35 million to complete a \$17 million build in McKinney Texas following sale-leaseback transaction with Springstone (49% owned by MPW).

PLEASE READ IMPORTANT DISCLAIMER - PAGE 4

February 7, 2023 – In Q2 2022, MPW committed \$34.6m in funding for a new facility in McKinney, Texas, which would be leased to Springstone LLC. MPW did not disclose that the site was also purchased from Springstone, who already lease 18 facilities from MPW.

During the 2022 second quarter, we agreed to finance the development of four new projects. One of these development projects is a behavioral health facility in McKinney, Texas with a total budget of approximately \$35 million. This facility will be leased to Springstone, LLC ("Springstone") pursuant to the existing long-term master lease. In addition, we agreed to finance the development of and lease three general acute care facilities located

Figure 1 – Extract from MPW Q3 2022 10-Q

At Q3 2022, MPW had outlaid \$1.14m on the project, with an estimated "rent commencement date" of Q1 2024.

Property	Co	mmitment	Costs urred as of stember 30, 2022	Estimated Rent Commencemen Date
Steward (Texas)	S	169,408	\$ 57,911	4Q 2025
Ernest (Stockton, California)		47,700	43,785	40 2022
IMED (Spain)		46,159	11,809	20 2023
IMED (Spain)		41,577	29,182	3Q 2023
Springstone (Texas)		34,600	1,144	10 2024
IMED (Spain)		33,635	7,535	30 2024
	\$	373,079	\$ 151,366	

Figure 2 – Q3 2020 supplemental information report

The Real Construction Costs & Property Appraisal

Project details of the Springstone facility were submitted to the Texas Department of Licensing and Regulation, which show estimated project costs to be \$17.5m.



Figure 3 – Extract from TDLR¹

It is unfathomable that MPW has committed \$34.6m on the development of the Springstone facility given the estimated cost of development and market value of the development was only \$17.5m *as of July 2022*.

MPW will pay over 2x the development cost of a new facility in McKinney.

Investors & creditors should <u>demand</u> an independent investigation into management conduct.

¹ https://www.tdlr.texas.gov/TABS/Search/Project/TABS2022008780

Who did MPW purchase the property from?

A title search on the McKinney plot shows that MPW purchased the facility from Carrolton Springs, a Springstone subsidiary. It will be leased back to Springstone. This does not appear to have been disclosed.

The sale for \$2.95m took place in October 2021, more than 6 months before the deal was announced and is not included in MPW's "costs incurred" figures², nor does it appear to form part of MPW's capex commitment. It is astounding that MPW would acquire an empty lot from a tenant.



Figure 4 – Extract Collins County Appraisal District³

MPW's website facility search shows that Springstone is a tenant at 18 existing MPW properties.

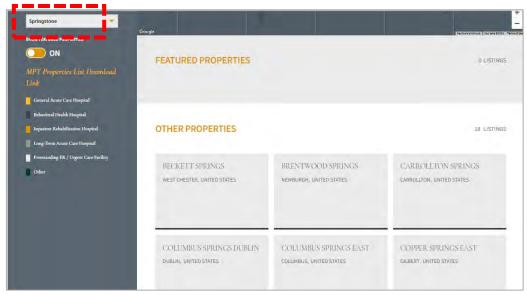


Figure 5 – Sample extract from MPW website

The cherry on top: MPW owns 49% of Springstone. It appears MPW is round tripping cash even between their own off-balance sheet JVs.

So just to wrap up our recent activities. Last week, we closed on our acquisition of 18 inpatient behavioral hospitals master leased to Springstone across several U.S. states for a total of \$760 million. These facilities are purpose-built behavioral hospitals in carefully selected communities and very well run, a unique portfolio that we have been observing for several years. We also invested \$190 million to own a 49% interest in the operator.

Figure 6 – MPW Q3 2021 conference call - Steven Hamner

We believe this outrageous overspend aligns with MPW's pervasive revenue round-tripping model. The facts simply do not add up.

² https://www.collincad.org/propertysearch?prop=2784249&year=2023#valuetable

³ https://www.collincad.org/propertysearch?prop=2784249&year=2023



Key Takeaways

We reiterate our belief that MPW engages in pervasive revenue round-tripping schemes. It is clear that MPW intends to vastly overpaid for this facility, with appraisals and state filings directly contradicting statements from MPW.

The tenant, Springstone, rents 18 other properties from MPW. We believe this overpayment is consistent with round-tripping behavior in order to assist Springstone in meeting its payment obligations to MPW.

When MPW overpay for this facility by 2x, it will capitalize these absurd overpayments, and proceeds to borrow more money to make more uncommercial investments.

Viceroy's full investigation of MPW's multiple transactions with Springstone and its management team will follow shortly.



Attention: Whistleblowers

Viceroy encourage any parties with information pertaining to misconduct within Medical Properties Trust, its affiliates, or any other entity to file a report with the appropriate regulatory body.

We also understand first-hand the retaliation whistleblowers sometimes face for championing these issues. Where possible, Viceroy is happy act as intermediaries in providing information to regulators and reporting information in the public interest in order to protect the identities of whistleblowers.

You can contact the Viceroy team via email on viceroy@viceroyresearch.com.

About Viceroy

Viceroy Research are an investigative financial research group. As global markets become increasingly opaque and complex – and traditional gatekeepers and safeguards often compromised – investors and shareholders are at greater risk than ever of being misled or uninformed by public companies and their promoters and sponsors. Our mission is to sift fact from fiction and encourage greater management accountability through transparency in reporting and disclosure by public companies and overall improve the quality of global capital markets.

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FEBRUARY 8, 2023 REPORT

MPW Case Study – Steward International

Viceroy detail structure of MPW's JV with Ralph De La Torre including fake transactions, backdated statements, outright lies, and MPW implications in criminal probe.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 3

February 8, 2023 – MPW's joint venture with Steward CEO, Ralph De La Torre, has been the subject of intense curiosity by MPW bulls and bears alike. Today, Viceroy Research will detail the JV's structure, the ownership of Steward Malta, and egregious, and likely criminal, payments made between MPW, Steward Systems, the JV, and various international entities.

- Assets purchased by the JV were never transferred to the JV. There appears to have been no AML or KYC checks.
- The assets that the JV purportedly bought from Steward for \$200m were valued at \$27m.
- MPW & Steward uniformly deny they are related to "independent" Steward International and Steward Malta. Viceroy's investigation shows that Steward Malta's UBO is based in Steward's HQ, and that MPW appear to own 49% of Steward Malta. MPW actively lies to investors.
- Steward Malta, its staff, and its concession are the subject of broad international criminal inquiries.

The JV

MPW closed a \$205m investment for 49% of a JV with Steward founder, Ralph De La Torre ("the JV").

- This JV transaction is reported in more detail in the 2020 Steward Health Care System's ("Steward Systems") financial statements. Steward claims that it divested Steward Health Care International Holdings Ltd ("Steward International"), a UK entity, to a joint venture controlled by Steward's "management equity holders" and MPW for \$200m.
 - Total assets sold by system amounted to \$27m. MPW appears to have overpaid by 640%.
- Filings of Steward International show that it was never transferred to the JV. Steward International was 100% owned by Steward Systems until its strike off in February 2022.
- At the date of the JV transaction, Steward International owned Steward Malta, who bears the controversial Malta concession.
 - Steward Malta lodged a 1-year backdated letter correcting a further 6-month backdated filing. It retrospectively stated that Steward Malta had been sold to Steward Spain, the "new and independent" Steward International.

Who Owns Malta?

MPW, Steward Systems uniformly deny that they have any commercial or legal relationship with Steward Malta, even via the JV. Viceroy's research suggests this is a lie.

- Dozens of filings pulled from Spanish business registries show that Steward Spain (the immediate parent of Steward Malta) is owned by a Delaware company called Manolete Health Management LLC.
 - A similarly named entity, **Manolete Health Limited**, was incorporated and immediately dissolved by **Ralph De La Torre** in the UK
 - It appears that Manolete Health Management LLC exists in a group of Delaware companies created one month before the JV transaction.
- MPW also has a subsidiary titled "Manolete", also in Delaware, and created only days before the date of the JV transaction. It appears that this MPW subsidiary holds the 49% JV interest, including in Steward Malta.
- The UBO of Steward Spain, Steward Health Care International Investors LLC ("Steward Investors"), appears to hold the remaining 51% JV interest.
 - Steward Investors shares headquarters and staff with Steward Systems.

MPW's JV Structure

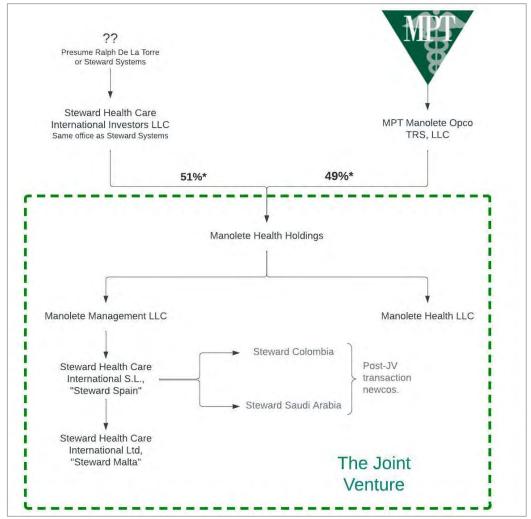


Figure 1 – Viceroy Analysis - estimates

Who Wants Malta?

Put simply, Steward purchased a Maltese hospital concession obtained through corruption while retaining the key actors in that corruption. Viceroy will show in this section how the same individuals that brokered the Vitals deal came to work for Steward in their international campaign.

- Steward purchased the Maltese hospital concession knowing it was connected to corrupt practices.
- Vitals had no reliable accounting records to speak of.
- The individuals behind those corrupt practices would remain involved with Steward, either directly in Ernst's and Asad Ali's case or indirectly with Shaukat Ali cheerleading projects in eastern Europe.
- Vitals was systematically looted by its shareholders and had no intention or capability of ever fulfilling the concession.
- Maltese courts will present a decision on revoking the Steward's concession which have been a significant source of problems.
- Steward has repeatedly claimed that its Maltese operations are loss-making when seeking further funding from the government.

A background to the Malta concession scandal is also annexed to this report.



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Investment in Steward Health Care International Ltd

On May 11, 2020, MPW closed a \$205m investment for 49% of a JV with Steward founder, Ralph De La Torre, to "invest in select international hospitals" ("the JV"). The JV was said to have purchased "rights and existing assets related to all present and future international opportunities previously owned by Steward".

MPT closed in mid-May on a \$205 million investment to own 49% of a joint venture with Steward CEO and Founder Dr. Ralph de la Torre and members of his management team organized to invest in select international hospitals. The distinct entity simultaneously purchased from Steward the rights and existing assets related to all present and future international opportunities previously owned by Steward for strategic, regulatory, and risk

Figure 2 – MPW Q2 2020 Results Announcement – Jul 30, 2020¹

Related to this transaction, MPW also announced that it would invest a *further* "\$100 million in a portfolio of three hospitals in underserved areas of Colombia". These would be operated by the JV.

management purposes. In a transaction expected to close in the fourth quarter, MPT expects to invest \$100 million in a portfolio of three hospitals in underserved areas of Colombia to be operated by the new joint venture.

Figure 3 – MPW Q2 2020 Results Announcement – Jul 30, 2020

Despite announcing that the JV's business would be to "invest in select international hospitals", MPW CEO, Ed Aldag, clearly states on the conference call that the JV is an "opco", meaning that it will not "invest" in hospitals: it will operate them.

Edward K. Aldag

Founder, Chairman, President & CEO

Yes. So it is, Tayo, this \$205 million in the opco joint venture and then \$100 million in the real estate that we own 100% of. What it gets us in the opco joint venture is that Steward has been working several international markets, only one of which we're prepared to announce today, and that's Colombia. They put an awful lot of time and effort and infrastructure in place, and that's what the \$205 million is for. Is that clear, Tayo?

Figures 4 – MPW Q2 2020 Earnings Call – Jul 30, 2020

The Steward Angle

This JV transaction is reported in more detail in the 2020 Steward Health Care System's ("Steward Systems") financial statements.

Steward claims that it divested <u>Steward Health Care International Holdings Ltd</u> ("Steward International") to a joint venture controlled by Steward's "management equity holders" and MPW for \$200m.

(6) Related Party Transaction

On May 11, 2020, there was a related party transaction involving Steward Health Care International Holdings Ltd. ("Steward International"), the System's international operations. Steward International was transferred to a company owned by certain of the System's management equity holders and Medical Properties Trust, Inc. (MPT). The System received \$200.0 million in cash for the sale of Steward International. Total assets sold by the System were approximately \$27.0 million, resulting in a net cash contribution from the management equity holders of \$173.0 million to the System. The transaction has been accounted for as a related party transaction and is shown as a contribution to equity on the accompanying consolidated statement of changes in members' deficit of \$130.5 million after taking into account the tax impact of the contribution.

Figures 5 - MPW Q2 2020 Earnings Call - Jul 30, 2020

Key Takeaways

- MPW appears to have entirely funded the JV with \$205m, for which they received a minority stake of 49%.
- The JV acquires Steward International for \$200m, resulting in a \$173m gain-on-sale to Steward.
- MPW paid 7.4x premium to book for Steward International. We will explore these assets. This is consistent
 with revenue round tripping. The only winner otherwise is Ralph De La Torre. The transaction is entirely
 uncommercial.
- MPW committed \$100m to purchasing 3 Colombian hospitals, which will be operated by the JV.

¹ https://www.medicalpropertiestrust.com/press-release?page=https://medicalpropertiestrust.gcs-web.com/news-releases/news-release-details/medical-properties-trust-inc-reports-second-quarter-results-4

2. Who Owns Steward International?

We'll preface this section by stating that, to our knowledge, **MPW** has never disclosed the name of its **JV** entity with **Ralph De La Torre**. This is an enormous red-flag. Off-balance sheet entities create the potential for theft, round-tripping, or even hiding losses, and should be heavily scrutinized.

Steward's financials claim that the JV purchased "Steward Health Care International Holdings Ltd", a British entity:



Figure 6 – Extract from UK Companies House²

From the date of the JV transaction announcement until its dissolution in February 2022, almost 2 years after it was acquired by the JV, Steward International was always owned by Steward Systems. It never changed hands.

A confirmation statement was lodged on 22 April 2020 showing Steward International as sole shareholder. A subsequent confirmation statement was made on 22 April 2021 with "no updates". The company was subsequently struck-off.

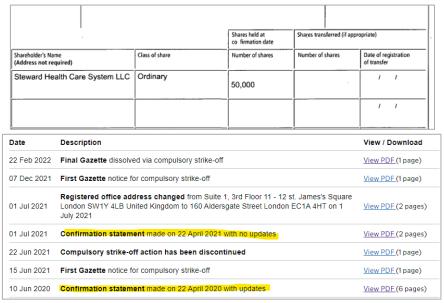


Figure 7 – Extract from Steward International Confirmation statement – 10 Jun 2020

What did the JV acquire for \$200m?

viceroyresearch.org

² https://find-and-update.company-information.service.gov.uk/company/11934840

3. What did Steward International Own?

The only assets Viceroy believe Steward International owned at the date of the JV transaction were in Malta. This is corroborated by wayback archives of Steward International's website in early 2021³.

Indeed, at the date of the JV's fictional acquisition of Steward International, Steward's Malta "Holdco", Steward Health Care International Ltd Malta ("**Steward Malta**") was 100% owned by Steward International.

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ai uculai s					
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			members **	o have ceased to be	
			Number	Date of	
			Number	Registration	
			#	of transfer	
		Ordinary	(a)	(b)	
	Steward Health Care International Holdings Limited	150,000			
	Suite 1, 3rd Floor,				ļ
	11-12 St. James's Square,				l
	London SW1Y 4LB,				
	United Kingdom.		1		
	(Reg. No. 11934840)				
	TOTAL	150,000			

Figure 8 – Steward Malta – Annual Return for period ending 1 November 2020

In a bizarre turn of events, Steward Malta lodged a correction to this 2020 Annual Return in November 2021, along with a transfer of ownership form, in August 2022 – almost 2 years after the JV supposedly acquired Steward International.

These claim, retrospectively, that Steward Malta was transferred to Steward Health Care International S.L. Spain (formerly Cordiant Healthcare Services KSA, S.L, referred to herein as "Steward Spain") on 12 May 2020, one day after the MPW closed the JV investment.

PWC needs to pay attention here. This document appears to have been **backdated** by over 1 year.

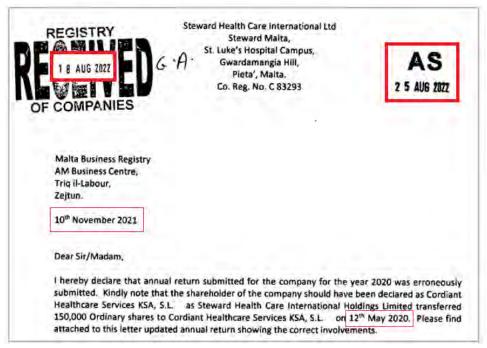


Figure 9 – Extract from Steward Malta Annual Return correction notice

³ https://web.archive.org/web/20210314205135/https://www.stewardinternational.org/

4. Who Owns Steward Spain? – "Manolete"

Dozens of filings pulled from Spanish business registries show that Steward Spain's *immediate* parent entity is a Delaware company called **Manolete Health Management LLC**. It appears that Manolete Health Management LLC exists in a group of Delaware companies which include Manolete Health LLC and Manolete Health Holdings LLC.

A similarly named entity, **Manolete Health Limited**, was incorporated and immediately dissolved by **Ralph De La Torre** in the UK⁴.



Figure 10 – UK Companies House Extract

All of these entities were created in April 2020, the month preceding the JV transaction.

MPT Manolete Opco TRS, LLC – 49% JV Interest Holder

Curiously, MPW also has a subsidiary titled "Manolete", also in Delaware, and created only days before the date of the JV transaction.



Figure 11 – UK Companies House Extract⁵

MPT Manolete Opco TRS appears hold MPW's 49% JV equity interest in Steward International.

 $^{^{\}rm 4}$ Manolete is the name of one of the greatest bullfighters of all time.

⁵ It is likely that Ralph De La Torre was unaware that his details would be made public. He actively distanced his registration from his other UK registrations of Steward entities by apparently creating a "second" Ralph De La Torre on the register's system.

Steward Health Care International Investors LLC – 51% JV Interest Holder

Steward Spain's ultimate beneficial owners are Steward Health Care International Investors LLC, based in Delaware ("Steward Investors"). Steward Investors is listed as the UBO in Steward Spain's financial accounts for period ending 31 December 2020. We note that, at this date, Steward Malta was already an alleged subsidiary of Steward Spain.

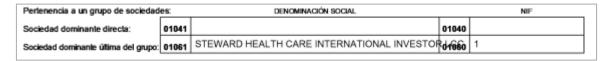


Figure 12 - Extract from Steward Spain 2020 Financial Accounts

Steward Investors is also the only non-individual listed as an authorized person of Steward Spain.



Figure 13 – Extract from Spanish Business Registries – Steward Spain

Steward Investors appears to hold the 51% JV equity interest in Steward International.

We note that we cannot determine ownership of Steward Investors but note that its registered office is the same address, including Suite, as Steward Systems.

Steward Malta crucially appears to share staff & offices with Steward Systems.



 $\textit{Figures 14 \& 15-Steward Investors LLC OpenGov extract}^{6} \ \& \ \textit{Steward Corporate HQ Address (LinkedIn)}$

⁶ https://opengovus.com/texas-taxpayer/32080709150

5. The JV Structure – Viceroy Research

Viceroy's investigations show a much clearer picture of MPW's Steward International JV structure.

We have developed a rough corporate tree which illustrates the *current* structure of the JV, as it stands, and note that the circumstances surrounding the transaction, what MPW paid for, and what MPW received, are completely fabricated and intentionally opaque.

This behavior is consistent with money laundering and revenue round tripping.

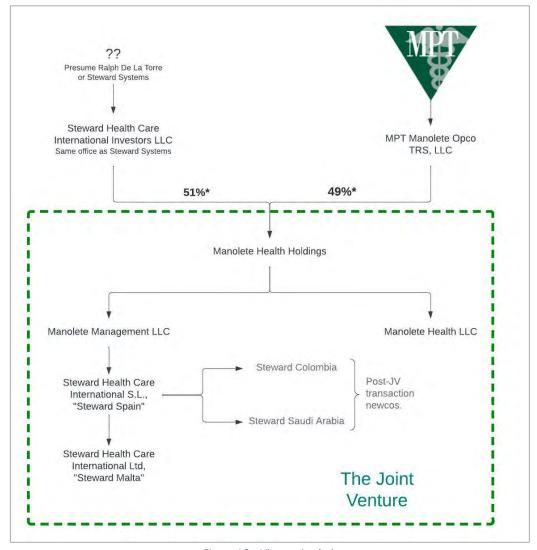


Figure 16 – Viceroy Analysis

Given the intentionally opaque nature of the JV, we note that there may be further entities which fall between various HoldCos and Opcos and Management Cos. From our understanding. This is substantially the current structure.

"NOT US"

Despite piecing together dozens of filings to detail JV ownership of Steward Internal, both MPW and Steward Systems explicitly deny owning any part of Steward International and Steward Malta.

7. "We do not own Malta"

Under fire from the media: Steward Malta made the strange and impossible claim that it had no connection to both MPW and Steward, directly contradicting statements made by both.

Neither SHCI nor SHCM have any current commercial connection to MPT, nor any legal connection to Steward operations in the US. As such the link to MPT as depicted in the article is completely false, the company said.

Figure 17 – Steward denies it will sell Barts – Malta Independent⁷

When Steward was queried further regarding the structure of the JV by MaltaToday journalist, Matthew Vella, he received this response:

"...Ahead of the 2020 transaction to which you refer, Steward Health Care International owned a collection of rights, intellectual property and subsidiaries. Most of the assets were sold into the international joint venture you mention; however, the name 'Steward Health Care International' and the subsidiary, Steward Health Care International-Malta, were sold to a Madrid-based and incorporated company – the current Steward Health Care International. This company now owns and runs the Maltese operations and is a fully independent company not related to Steward Health Care Systems LLC or the joint venture.

As it is a fully independent entity, Steward Health Care International is not in a position to respond to questions relating to the ownership or the activities of the joint venture or Steward Health Care Systems LLC, nor the activities of its shareholders. Any questions on these matters must be addressed to the relevant parties..."

- Steward Malta Spokesperson – provided to Viceroy Research by Matthew Vella of MaltaToday

This entire recollection of events appears to be completely fabricated and backdated by Steward & MPW.

- MPW and Steward Systems annual financial statements and disclosures state that the JV purchased Steward Health Care International Ltd and rights to all of Steward's present and future international opportunities on 11 May 2020.
 - At the date of acquisition, Steward Health Care International Ltd owned Steward Malta.
- Steward Health Care International Ltd was never transferred to a JV and deregistered in February 2022.
- 2 years after the JV transaction date, and 6 months after the deregistration of Steward Health Care International Ltd: Steward Malta lodged a backdated letter to the Malta companies house, stating that Steward Malta had been transferred to Steward Spain on May 12, 2020.
 - This followed, not preceded, the JV's purported May 11, 2020, acquisition of Steward International.
- Steward Spain, the current owner of Steward Malta, appears to be held by Manolete Health Holdings: the JV holding vehicle.
 - MPW appears to hold its 49% stake in the JV via MPT Manolete Opco TRS
 - The remaining 51% controlling holder of the JV, purportedly controlled by Ralph De La Torre, is Steward Health Care International Investors LLC
- "Commercial connections" between MPW and Steward Malta appear relatively straight forward.
- Steward Malta's UBO operates out of Steward System's headquarters and shares staff and management with Steward Systems.

Even if MPW insist they don't know Steward Malta, then what did the did the \$205m buy!?

Viceroy Research Group

⁷ https://www.independent.com.mt/articles/2022-02-01/local-news/Steward-International-denies-it-will-sell-Barts-says-it-is-completely-renegotiating-hospital-deal-6736240285

8. Hot Potato – Who Wants Malta?

It is already clear that the circumstances surrounding the JV appear tantamount to money laundering. Hold onto your hats. We presume readers have some background Malta's highly controversial/corrupt hospital concession scandal. In any case, we have Annexed to this report a quick breakdown of the story.

Put simply, Steward purchased a Maltese hospital concession obtained through corruption while retaining the key actors in that corruption. Viceroy will show in this section how the same individuals that brokered the Vitals deal came to work for Steward in their international campaign.

Steward acknowledged in "irregular and collusive practices" (read: corrupt) that led to the Vitals concession. Strange that it would then go on to work with so many of those individuals following.

The Steward companies claimed that MANV had been involved in "irregular and collusive practices" on the 30–year hospitals concession granted by the Maltese government.

Figure 18 – Steward drops its legal bid to avoid US\$6.5m payment – Times of Malta⁸

Vitals Global Healthcare & Major Players – What KYC/AML?

Vitals Global Healthcare ("VGH") appear to have originally obtained the Malta hospital concession through corrupt means. Steward is VGH's successor, in the sense that Steward has purchased the concession.

The Shift has a fantastic investigative series on the "Vital Hospital Deal". It can be found here9.

Behind the Vitals deal were Bluestone Investments and the following individuals (among others). This section provide a brief of their involvement in the VGH scandal, and highlight that many worked for, or still work for, Steward International.

We note that substantially all of these player appear to be "of interest" in the running criminal enquiries surrounding VGH. They may be subject to formal criminal proceedings subject to outcomes of legal cases submitted by Malta politician and Muscat opponent, Adrian Delia.

Ram Tumuluri - Investor in Bluestone

Mr. Tumuluri appears to be a career con man. Extensively written about by the late Daphne Caruana Galiza.



Figure 19 – Extract from Running Commentary – November 4, 2016¹⁰

Mr. Tumuluri has subsequently been suspected of replicating VGH's fraudulent model in Mumbai, as his brandnew company was awarded a €332m to procure double decker and electric busses. Mr. Tumuluri has no background in busses. Legislative assembly members in India labeled Mr. Tumuluri an "international scammer"¹¹.

Previously, Mr. Tumuluri has been accused of abandoning failed projects in Canada, which now face "big lawsuits", according to investors left holding the bag¹². Albanian news outlet Exit News states that Ram Tumuluri and Shaukat Ali were "involved in both VGH and Steward"¹³.

⁸ https://timesofmalta.com/articles/view/steward-drops-its-legal-bid-to-avoid-us65m-payment.934738

⁹ https://theshiftnews.com/category/investigations/hospital-deal/

¹⁰ https://daphnecaruanagalizia.com/2016/11/ram-tumuluri-running-canadian-lakeside-hotel-insolvency-running-maltas-public-hospitals/

 $^{^{11} \}underline{\text{https://theshiftnews.com/2022/03/18/ram-tumuluri-suspected-of-replicating-fraudulent-malta-vgh-model-in-mumbai/}$

¹² https://ram-tumuluri.yolasite.com/

¹³ https://english.republika.mk/news/macedonia/suspicious-businessman-with-ties-to-gaddafi-is-zaevs-contact-for-a-major-healthcare-project/



Shaukat Ali Ghafoor & Asad Ali – Investors in Bluestone.

Shaukat Ali Ghafoor & his son¹⁴, Asad Ali, appear to be a career con men. Along with his son, Asad Ali, Shaukat was signatory to the original MoU which awarded the corrupt hospital concession to VGH¹⁵ in 2014.

Power broking for Steward

Shaukat Ali allegedly brokered similar agreements to that in Malta with the governments of Montenegro, Macedonia and Albania wherein Vitals was the original counterparty, later replaced by Steward.

- Media reports indicate that Steward retained the services of Shaukat Ali to negotiate with the Northern Macedonian government led by Prime Minister Zoran Zaev¹⁶.
- In May 2018 Macedonian prime minister Zaev allegedly met with then-Prime Minister of Malta Joseph Muscat and Shaukat Ali to discuss the privatization of North Macedonian hospitals. Albanian news outlet Exit News claims that there are photos evidencing that the meeting took place, but these photos have not been publicized.
 - By then Steward had announced its takeover of the VGH concession in Malta (this happened on 20 December 2017)¹⁷.
- Albanian news outlet Exit News states that Ram Tumuluri and Shaukat Ali were "involved in both VGH and Steward" 18.

Other issues

- Shaukat Ali had previously tried to buy the St James hospital together with Tumuluri and Gupta but the deal fell through when they were unable to come up with a down payment¹⁹.
- Both Shaukat Ali Ghafoor and Asad Ali are "investors" in Ram Tumuluri's suspected fraudulent scheme to supply busses to India²⁰.
 - Indian political figures also allege that Asad Ali is involved with the hawala business, an informal remittance network that operates in the middle east and India.
- Shaukat Ali also received suspicious payments from Accutor Limited, a company that acted as a go-between for under-the-table payments relating to the hospital concession to Muscat, Tumuluri and Bluestone. Swiss banking and accounting records reviewed by the Times of Malta showed Steward wired Accutor EUR3.6m, 2.49m of which was wired on the same day it issued a statement that it was taking over the Vitals concession²¹. For their part Steward claimed ignorance, saying that it was directed to make those payments by Vitals management.
 - Two of Accutor's directors resigned simultaneously when they found that these payments had been hidden from them²².
- Asad Ali was previously a major shareholder in Corporate International Consultancy, a company headed by John Dalli, former EU commissioner found to have taken bribes and operated several frauds²³.

¹⁴ https://www.maltatoday.com.mt/news/national/84246/saint james hospital the botched sale and the middleman#.YkdV5igpCUk

¹⁵ https://theshiftnews.com/2018/01/27/vitals-ownership-untangling-the-web/

¹⁶ https://english.republika.mk/news/macedonia/suspicious-businessman-with-ties-to-gaddafi-is-zaevs-contact-for-a-major-healthcare-project/

¹⁷https://www.maltatoday.com.mt/news/national/83233/vitals_selling_malta_hospitals_concession_american_steward_healthcare#.Ykd VsigpCUk

¹⁸ https://exit.al/en/2020/03/03/company-eyeing-lucrative-healthcare-ppp-in-albania-owes-e12-million-to-maltese-government/

¹⁹ https://www.maltatoday.com.mt/news/national/84246/saint_james_hospital_the_botched_sale_and_the_middleman#.Y-O2s3bMKUk

²⁰ https://theshiftnews.com/2022/03/18/ram-tumuluri-suspected-of-replicating-fraudulent-malta-vgh-model-in-mumbai/

²¹ https://timesofmalta.com/articles/view/joseph-muscat-wired-thousands-of-euro-by-swiss-firm-linked-to-vgh.913212

²² https://timesofmalta.com/articles/view/former-partners-raise-red-flags-on-man-behind-joseph-muscat-payments.913224

https://www.nytimes.com/2017/05/12/world/europe/dalli-eu-fraud-ponzi-scheme.html

Mark Pawley – Investor in Bluestone

Mark Edward Pawley represented majority Bluestone Special Situation 4 Ltd, Vitals' ultimate beneficial owner.

A court filing by KPMG Singapore for nonpayment relating to services to Bluestone Special Situations 4 shows Pawley is indeed the UBO of Bluestone. Amusingly the legal actions hinge on Pawley's attempted avoidance of a personal guarantee over Bluestone²⁴.

While the judgment is silent on what exactly KPMG was doing for Bluestone, the timing and labelling of the charges suggest it was for advisory services related to the Vitals deal.

- 63 The updates which Mr Pawley received included an email from KPMG (S) dated 15 August 2014 which set out the deliverables provided and a breakdown of fees for:⁵⁷

 (a) pre-deal financial and tax due diligence (US\$ 470,000, "as per [LOE] signed 24 January 2014");

 (b) addendum and updates to report (US\$200,000, as "[p]reviously communicated ... which includes a 25% discount"); and

 (c) tax structuring (US\$269,000, as "[p]reviously communicated ... which includes a 25% discount").

 64 The amounts KPMG (S) invoiced were agreed to by Mr Pawley before the invoices were issued:

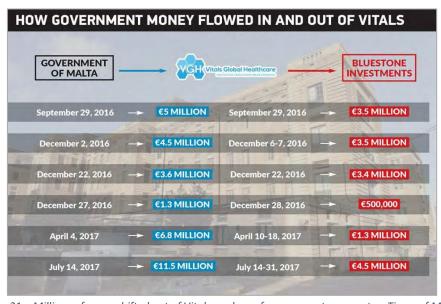
 (a) on 21 February 2014, KPMG (S) emailed Mr Pawley to say that it would need to issue its invoice for half of some US\$400,000 with disbursements of US\$6,500;⁵⁸ Mr Pawley replied on 22 February 2014, saying "[t]hanks for the heads up. By all means submit the bill", ⁵⁹ and on 17 March 2014 KPMG (S)
 - (b) on 14 January 2016, KPMG (S) informed Mr Pawley, "[t]he [total] amount we will invoice is US\$939,000 plus [US]\$15,000 expenses and taxes as applicable please confirm prior to us issuing invoice", Mr Pawley replied "[y]ep", 60 and on 19 January 2016 KPMG (S) duly invoiced the balance US\$739,000 in professional fees and US\$8,500 in disbursements of (making a total of US\$939,000 and US\$15,000 in disbursements, as agreed).

duly invoiced US\$200,000 in professional fees and US\$6,500 in disbursements, as agreed;

Figure 20 – Suit No 264 of 2019 High Court of Singapore

Pawley further claimed in a December 2020 transcript that Bluestone had no assets and was not in a position to pay KMPG.

Bluestone effectively began funneling money out of Vitals as quickly as it came in. In fact, it's clear that Vitals was simply a conduit of cash from the Maltese government to Bluestone.



 $Figure~21-Millions~of~euros~shifted~out~of~Vitals~on~days~of~government~payments-Times~of~Malta^{25}$

Pawley along with Tumuluri also signed a backdated EUR400k a year contract for himself that Steward would eventually pay out of their pocket²⁶.

26

https://www.maltatoday.com.mt/news/national/100845/vitals directors paid themselves 1 million annually in contract drawn upmonths before exit#.Y-NnoXbMKUk

²⁴ https://www.elitigation.sg/gd/s/2021_SGHC_54

²⁵ https://timesofmalta.com/articles/view/millions-euros-shifted-vitals-days-government-payments.970193

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Armin Ernst – CEO of Steward International, former CEO of VGH

Ernst was a previous Steward employee, who then became the head of VGH, and then became Steward International's CEO in the collapse of VGH. The Times of Malta state that these roles appear to overlap for extended periods²⁷.

Ernst was actively involved in various questionable transactions at VGH, even as Steward attempt to distance themselves from VGH's alleged fraud and could not deliver on any of VGH's financial obligations required under its concession. VGH nonetheless accepted €50m in concessions from the Government through these concessions²⁸.

Ernst also accompanied VGH staff and investors to various Eastern European countries in an apparent attempt to replicate VGH's scheme in Malta.

Ambrish Gupta – Investor in Bluestone

Ambrish Gupta is the owner of Medical Associates of Northern Virginia (now Inovadocs), an early investor in the Vitals project who funded its expenses through a loan. As part of a dispute between Vitals investors a settlement was reached to pay MANV \$10m, 5m immediately and 5m later which was never paid.

While we do not have enough visibility to say for certain it appears as though Gupta's role in the Vitals saga extended as far as this bridge loan. It is over this unpaid \$5m that Gupta sued Steward Health Care in the UK.

Nadine Delicata – VP of Operations at Vitals

Steward Health Care Malta's Executive Director and President Nadine Delicata was formerly VP of Operations at Vitals Global Healthcare^{29,30}. Delicata wrote a piece for the Independent trashing Vitals and praising Steward while neglecting to mention her own involvement in the situation³¹.

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²⁷ https://timesofmalta.com/articles/view/20171222/local/vitals-ceo-profile-says-he-worked-simultaneously-for-new-concession.666264

https://theshiftnews.com/2018/02/25/key-questions-no-answers/

²⁹ https://mt.linkedin.com/in/nadine-delicata-4068a827

³⁰ https://www.independent.com.mt/articles/2017-04-02/local-interviews/VGH-will-ensure-equity-of-care-for-NHS-patients-and-paying-patients-6736172385

³¹ https://timesofmalta.com/articles/view/stewards-president-things-were-actually.932314#cta comments

Maltese government officials

Joseph Muscat – Disgraced former Prime Minister

Disgraced former Maltese Prime Minister, **Joseph Muscat**, has been and appears to continue to be involved in government negotiations between Steward and VGH³². Muscat resigned unceremoniously in controversy surrounding his alleged involvement in the murder-for-hire assassination of journalist, Daphne Caruana Galiza, who wrote extensively on this fraudulent Maltese concession.

Muscat was also accompanied by Steward representatives in his visits to Macedonia to cheerlead for a public-private partnership there.

Shaukat was also seen in meetings between Steward and foreign governments, alongside Joseph Muscat³³.

Muscat received EUR60k in suspicious payments, claiming that this was in exchange for consultancy work he carried out by the firm.

Nonetheless, scrutiny over the deal led to a raid on Muscat's home by Maltese police in January 2022 over the ongoing corruption probe.

Konrad Mizzi – Disgraced former Tourism Minister

Former Maltese tourism minister Konrad Mizzi was the individual who set in motion the Vitals saga by awarding the 30-year concession to Vitals in the first place in 2015 through Projects Malta, a company under his purview. Later investigations by the National Audit Office would show that the MoU with Vitals was signed **before** a request for proposals was submitted.

The original agreement required funding to be secured before the concession became effective, a requirement waived six months later by MIzzi³⁴.

Mizzi also signed the 2019 agreement with Steward that contained an "escape clause", part of a EUR28m loan stating that any termination of the concession in a court of law would constitute a government default while granting Steward a EUR100m pay-out.

Keith Schembri

Keith Schembri is the former chief of staff to Joseph Muscat who resigned in relation to the murder investigation of Maltese journalist Daphne Caruana Galizia.

A design firm owned by Schembri's wife and himself, 3City design, received payment from Vitals and then Steward. These payments began around the time Steward was in talks to buy the concession from Vitals and were to design a carpark at the hospital although this duty belonged to the local council. After taking over the concession from Vitals Steward kept up the payments for another 9 months.

The entity through which Schembri owned his stake in 3City was Kasco, which was used for money laundering in a separate case. Both Schembri and his wife were charged with money laundering in 2021 with prosecutors alleging EUR1.5m were laundered through the company from 2008 to 2020.

³² https://www.independent.com.mt/articles/2020-01-25/local-news/Muscat-s-presence-at-OPM-Steward-Healthcare-meeting-raises-eyebrows-6736218873

³³ https://web.archive.org/web/2020020231116/https://exit.al/en/2020/01/31/ppp-by-stealth-north-macedonia-a-disgraced-ex-prime-minister-and-ramas-healthcare-propaganda/

³⁴ https://theshiftnews.com/2018/02/25/key-questions-no-answers/

9. Implication

It's easy to get lost in the details of the Maltese transaction but the key takeaways are:

- Steward purchased the Maltese hospital concession knowing it was connected to corrupt practices.
- Vitals had no reliable accounting records to speak of, a fact that would have come up in Steward and MPW's due diligence processes.
- The individuals behind those corrupt practices (Ernst, Shaukat and Asad Ali) would remain involved with Steward, either directly in Ernst's and Asad Ali's case or indirectly with Shaukat Ali cheerleading projects in eastern Europe.
- Vitals was systematically looted by its shareholders and had no intention or capability of ever fulfilling the concession.
- Maltese courts will present a decision on revoking the Steward's concession which have been a significant source of problems.
- Steward has repeatedly claimed that its Maltese operations are loss-making when seeking further funding from the government.

It's not hard to see why no one wants Malta.

Annexure - Background: Malta Hospital Concession

In this section, we will explain why MPW and Steward are playing hot potato with Steward Malta. This is by no means a full background to one of the most fascinatingly long winded, and most obviously corrupt, political healthcare deals of all time. We take our hats off to the various journalists who uncovered this corruption.

In 2015 Projects Malta, a company under the purview of then tourism minister Konrad Mizzi, awarded a 30-year concession to Vitals Global Healthcare ("VGH") to operate and modernize three previously state-owned hospitals: the St. Luke's Hospital, Karen Grech Rehabilitation Hospital and Gozo General Hospital.

The deal immediately attracted media controversy in Malta because VGH had no track record as a healthcare operator and refused to disclose its beneficial owners. It also became the subject of allegations that the deal between the Maltese government and VGH was arranged ahead of the public tender for the concession.

It was uncovered that VGH was connected to various career con men.

In the next two years, VGH also failed to honor its contractual obligations to the Maltese government. While it received around 70 million annually to run the hospitals, it failed to make the required EUR 220 million in capital expenditures.

Preliminary Malta Investigations - NAO

In 2018 Adrian Delia, the leader of the main opposition party, the Nationalist Party, called on the National Audit Office ("NAO") to probe the government's agreement with VGH. He also filed a lawsuit against former prime minister Joseph Muscat, VGH, the Attorney General, the CEO of Malta Industrial Parks Limited and the chairman of the board of the Lands Authority. Delia asked the court to cancel the contract underlying the concession for the three hospitals, and to re-nationalize the hospitals³⁵.

The NAO published its report in July 2020. It found "proof of collusion" between government decision-makers and VGH. Specifically, the NAO alleges that the government signed a memorandum of understanding ("MoU") with VGH several months before publishing its request for proposals ("RfP"). VGH then effectively used the MoU to raise financing for the project and entered into an agreement with Bank of India several days before the publication of the RfP³⁶.

Hearings related to Delia's lawsuit have produced testimony confirming other controversial aspects of agreements related to the hospital concession. Current health minister Chris Fearne confirmed that in August 2019 Mizzi signed an agreement with Steward that contained an 'escape clause'.

The clause forms part of a EUR 28 million loan agreement between the Bank of Valetta and Steward. It states that any termination of the concession agreement in a court of law – even if Steward was in breach of contract – would be considered a government default. It means that under these circumstances all liabilities in conjunction with the hospitals would be passed on to the government, while Steward would receive, among other things:

- a EUR 100 million contractual pay-out for its equity³⁷
- the ability to sell properties to MPW via long-dated leaseholds³⁸

Viceroy Research Group

³⁵ https://www.independent.com.mt/articles/2021-01-18/local-news/Joseph-Muscat-to-testify-in-VGH-case-6736230247 https://www.maltatoday.com.mt/news/national/107086/hospitals_steward_facility_managers_cabinet_deal#.Y-DSDHbP1aY https://www.independent.com.mt/articles/2021-03-01/local-news/Mizzi-OPM-were-holding-parallel-talks-with-VGH-behind-Fearne-s-back-court-hears-6736231430

³⁶ https://www.independent.com.mt/articles/2020-07-12/blogs-opinions/Lock-them-up-6736225028

³⁷ https://www.maltatoday.com.mt/news/national/120727/labour braced for steward fallout over penalty fraud investigation #.Y-MU8nbP1aY

³⁸https://www.maltatoday.com.mt/news/national/114729/steward 2019 unsigned memorandum included plan to sell barts leaseho ld#.Y-MJNHbP1aY

Steward acquires hospital concession

In 2018 VGH sold its hospital concession to Steward for a symbolic price of EUR 1, having amassed net liabilities of €27m in less than two years of operation. However, a settlement between Steward and former investors in VGH about a an allegedly backdated contract meant that Bluestone Investment Management, VGH's parent, and Ram Tumuluri, one of its promoters, received a combined €15 million from Steward³⁹.

The key driver behind the transaction was reportedly VGH's former CEO Armin Ernst. He had been an administrative officer at Steward, before joining VGH as its CEO in June 2016. He then left VGH in October 2017 and later re-joined Steward as the CEO of its international division, Steward Health Care International. The division also oversees Steward's hospital concession in Malta.

Steward attempts to re-negotiate contract

The transfer of the concession had to be approved by the Maltese government. It reportedly did so by signing a preliminary MOU with Mizzi, which was expected to govern the parties' relations until a re-negotiation of the concession contract in 2019. The latter never materialized because of the political crisis in Malta that unfolded in November 2019 over allegations that Mizzi and Muscat's chief of staff, Keith Schembri, were involved in the murder-for-hire of investigative journalist Daphne Caruana Galizia in 2017⁴⁰.

The contract negotiations were re-launched after Muscat resigned and handed power to Robert Abela in January 2020. Steward reportedly sought higher annual fees to run the hospital – up to EUR 120 million – and more preferable default clauses. Steward's CEO de la Torre and Steward Malta president Armin Ernst were reportedly supported by diplomats from the US embassy⁴¹.

Steward also appears to enjoy the support of former Prime Minister Joseph Muscat. On 26 January, two weeks after Muscat's formal handover of power to party colleague and new prime minister Robert Abela, Muscat reportedly requested a meeting with Abela on behalf of Steward. He is also said to have accompanied Steward Malta CEO Ernst in the subsequent meeting with Abela, deputy prime minister Chris Fearne, principal permanent secretary Mario Cutajar⁴².

Criminal Investigations & Recession of Concession

Since 2019 there has also been a criminal inquiry into the government's concession award. In November 2019 the Criminal Court in Malta threw out an appeal by former cabinet ministers Edward Scicluna, Konrad Mizzi and Chris Cardona against conducting a criminal inquiry into the events leading up to hospital concession award. The request for the criminal inquiry had been filed by NGO Repubblika⁴³ in order to establish whether the ministers had given VGH an unfair advantage. The inquiry is ongoing.

Mr. Delia has subsequently filed a court case in Malta for the recession of the privatization of the Maltese hospitals. The outcome is due in the coming weeks⁴⁴.

Viceroy Research Group

³⁹ https://www.maltatoday.com.mt/news/national/66633/vital_groups_hospital_management_takeover_kicks_off#.Y-MNzXbP1aY https://www.maltatoday.com.mt/news/national/107086/hospitals_steward_facility_managers_cabinet_deal#.Y-MN3nbP1aY https://theshiftnews.com/2018/02/25/key-questions-no-answers/

https://www.theguardian.com/politics/2019/dec/01/malta-pm-joseph-muscat-quits-daphne-caruana-galizia

⁴¹ https://www.maltatoday.com.mt/news/national/104813/americans put the heat on ministers with moneyval test#.Y-MYN3bP1aa

⁴² https://www.independent.com.mt/articles/2020-01-26/local-news/Muscat-s-presence-at-OPM-Steward-Healthcare-meeting-raises-eyebrows-6736218873

https://www.maltatoday.com.mt/news/national/99979/joseph muscat lobbies robert abela to renegotiate steward deal#.Y-MYgnbP1aY

⁴³ https://timesofmalta.com/articles/view/passport-buyer-milked-millions-vitals-deal.967303

⁴⁴ https://www.maltatoday.com.mt/news/national/120727/labour braced for steward fallout over penalty fraud investigation #.Y-DbZnbP1aY

FEBRUARY 13, 2023 REPORT

MPW Case Study – Steward International Pt. 2

Steward International falsely denies MPW ownership or control. Viceroy investigations unearth Colombian title deeds and securities filings exposing this lie.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 10

February 13, 2023 – On February 9, 2023, Viceroy Research investigations exposed MPW & Ralph De La Torre's JV's structure, the ownership of Steward Malta, and egregious, and possibly criminal, payments made between MPW, Steward Systems, the JV, and various international entities.

- Assets purchased by the JV were never transferred to the JV. There appears to have been no AML or KYC checks.
- The assets that the JV purportedly bought from Steward for \$200m were valued at \$27m.
- MPW & Steward uniformly deny they are related to "independent" Steward International and Steward Malta. Viceroy's investigation shows that Steward Malta's UBO is based in Steward's HQ, and that MPW appear to own 49% of Steward Malta. MPW actively lies to investors.
- Steward Malta, its staff, and its concession are the subject of broad international criminal inquiries.

Our MPW investigations can be found here.

On February 11, 2023, Steward International doubled down, and stated to MaltaToday journalists that "MPW does not in any way own or control Steward Health Care International". It has also previously categorically denied any commercial relationship with MPW, and any legal relationship with Steward Health Care Systems (US). This was a **honeypot**.

Viceroy investigations will today show that:

- Steward International subsidiary by-laws filed in Colombia, where Steward International operate, explicitly state MPW is a shareholder of the Manolete Health companies, who directly own Steward Health Care International SL (Spain), vis a vis Steward Malta and Colombia.
- Steward International's Colombia venture is equally convoluted, opaque, and dishonest. MPW have misrepresented the structure of this venture without corrections, leaving analysts in the dark.
- MPW have vastly overpaid for Steward International real assets and operational businesses through uncommercial transactions with Manolete / the Ralph De La Torre JV.

This report will dive into ground-level details of MPW's Colombia exposure. The structure, value, and yield of MPW's proposed Colombian investment varied with the seasons, literally. In all forms of proposed Colombian transactions, MPW massively overpaid for Colombian assets, and financed Steward and/or Ralph De La Torre's entire venture into the market.

- Conflicting statements and filings suggest MPW do not own any direct interest in the properties of Colombian hospitals, despite explicit assertions that MPW would invest \$100m in Colombian real assets, which would subsequently be operated by its Steward International JV.
- The value of MPW Colombian mortgages to its Manolete JV vastly exceeds the value of underlying secured assets and is substantially financed by the equity of Colombian hospital operators.
- MPW appears to have entered into financial commitments to invest in Colombian hospitals without any discernible due diligence, and without any transparent or consistent disclosures to stakeholders.

We do not believe MPW auditors can reasonably assure the accuracy of MPW's financial statements, given that **management is actively concealing the group's corporate structure**.

We believe a disclaimer of opinion is warranted.

1. Steward Denials

In response to Viceroy's investigations, Steward International provided the following quote to MaltaToday's Matthew Vella, denying any association between Steward International, MPW and Steward Health Care Systems (USA).

"Manolete and Steward Health Care International are two separate companies, with separate operations, management and corporate structure. MPT does not in any way own or control Steward Health Care International, and saying otherwise is wrong and intentionally misleading. Viceroy's statements are transparently and knowingly false; they plainly have the effect, or are intended, to cause serious and unjustified reputational harm to Steward International; and Steward International will not hesitate to take steps necessary to protect its patients and its reputation."

 $\textit{Figure 1-Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday } \\ 1 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 1 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 2 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 3 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 3 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-MaltaToday \\ 4 - Opaque Steward ownership distances Americans from Malta fall-out-Malta f$

The company goes on to say that it is **fully independent** of Steward Systems and the joint venture that it does not address by name.

Steward International, now a company registered in Spain, had told MaltaToday it alone is the concessionaire, and was "fully independent" and unrelated to either the joint venture or Steward Systems in the USA.

Figure 2 – Opaque Steward ownership distances Americans from Malta fall-out – MaltaToday

Viceroy have already shown that the Manolete entities are immediate parents of Steward Health Care International through several opaque jurisdictions.

The UBO of Steward International is Steward Health Care International Investors, who share staff and office with Steward Systems. The CEO of Steward International has an active @steward.org email address and appears on the Steward Systems leadership page.

This report will confirm that MPW is a minority JV shareholder in Manolete via bylaw filings lodged by Steward International's Malta subsidiaries. The entire acquisition of Steward International was funded by MPW.

These denials are ridiculous. Steward International is allegedly fully independent of:

- MPW, the company who fully funded the JV to acquire Steward's international assets.
- Manolete, its shareholder according to Spanish company registry filings.
- The unnamed joint venture, which we have identified as Manolete.
- Steward Health Care International Holdings Ltd (UK), the company Steward System sold to MPW and Steward management equity holders.
- Steward System, the company with which its UBO Steward Health Care International Investors LLC shares address and personnel.

Steward's statements, limitations of public disclosures, make any attempt to map out the Steward International ownership speculative at best, especially with ongoing denials of ownership that appear to be patently false.

We do not believe MPW auditors can reasonably assure the accuracy of MPW's financial statements, given that management is actively concealing the group's corporate structure. We believe a disclaimer of opinion is warranted.

¹ https://www.maltatoday.com.mt/news/national/121239/opaque_steward_ownership_distances_americans_from_malta_fallout#.Y-nfo3bMKUk

2. Colombia Filings – MPW Shareholders of Steward International

Readers may be aware of MPW's sizeable and vague investments in Colombia through and/or connected to its Steward International JV with Steward founder, Ralph De La Torre.

Various filings pulled from Steward International subsidiaries in Colombia show that MPW is unequivocally a shareholder in Manolete. These filings include amendments to Steward International subsidiary bylaws, which allows MPT, in its capacity as a shareholder of Manolete, to deliver notice of default to any Steward International subsidiary in the event the subsidiaries are insolvent.

Artículo 43.- Acciones extraordinarias. Sin perjuicio de cualquier disposición en contrario en estos estatutos, si se ha producido un Incumplimiento Mayor (Mayor Default, según se define en el Acuerdo de Accionistas) por o con respecto a la Sociedad o cualquiera de sus Subsidiarias (o, con respecto a cualquier garante de sus obligaciones respectivas) (según corresponda, cada una de las cuales es una "Parte Incumplida"), y luego de la entrega por MPT (mientras MPT sea miembro de Manolete Health LLC) a la Sociedad de la notificación de que tal Incumplimiento Mayor ha ocurrido con respecto a dicha Parte Incumplida de acuerdo con los términos y condiciones de estos estatutos y del Acuerdo de Accionistas, el Gerente Especial (Special Manager, como se define en el Acuerdo de Accionistas y que será un funcionario debidamente designado por la asamblea de accionistas en los términos del Acuerdo de Accionistas y estos estatutos) podrá optar por ejercer facultades exclusivas de administración y representación con respecto a dicha Parte Incumplida, y hacer que la Sociedad ejerza su responsabilidad directa y derechos indirectos de administración en cada una de sus Subsidiarias con respecto a dicha Parte Incumplida, los siguientes (el ejercicio de cualquiera de los cuales se denomina en el presente documento "Acción Extraordinaria"):

"if there has been a Major
Default...by or with respect
to the Company or any of its
Subsidiaries ..., and upon
delivery by MPT (so long as
MPT is a member of
Manolete Health LLC) to
Company of notice that such
Default Major has
occurred...

Figure 3 - Cordiant (Steward Colombia) by-laws amendment and translation

Manolete, in turn, are immediate parent companies of both Steward Malta and Steward Colombia.



Figure 4 – Steward Health Care International SL Registry entries

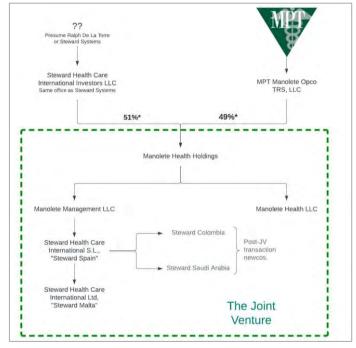


Figure 5 – Viceroy Research – estimate structure



Steward International & Steward Systems

We further note that Steward International has denied any legal relationship with Steward Health Care Systems, the US Steward parent company. This is despite the fact that Steward International's ultimate beneficial owner (i.e. the 51% shareholder in Manolete), Steward Health Care International Investors LLC, is based out of Steward System's offices.



Figure 6 – Steward Health Care International Investors LLC – Texas company search²

Steward International's web domains are registered by Steward System staff and addresses. The registrant, Mark Rich remains a senior advisor at Steward Health Care Investors LLC and served as Steward System's Interim CFO³. The registrant email is Steward System's head of digital marketing⁴.

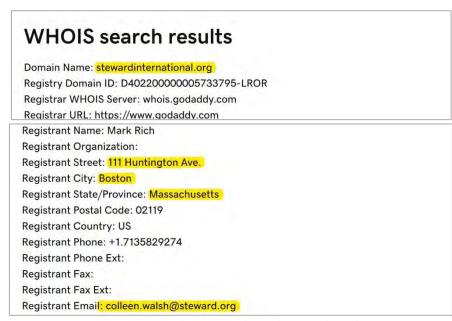


Figure 7 – stewardinternational.org whois search results⁵

² Visit https://mycpa.cpa.state.tx.us/coa/search.do and search for Tax ID 32080709176

³ https://www.linkedin.com/in/mark-rich-14628b10/

⁴ https://www.healthcarestrategy.com/blog/speakers/colleen-walsh/

⁵ https://uk.godaddy.com/whois/results.aspx?checkAvail=1&tmskey=&domain=stewardinternational.org

Steward International's leadership team, who proclaim to be entirely independent from their US counterparts, nevertheless feature on the Steward Systems' "Leadership" web page:

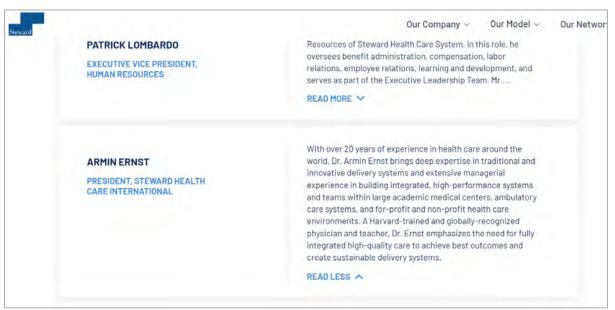


Figure 8 - Steward.org "Leadership" page

Steward International's CEO, Armin Ernst, has an active @steward.org email address which delivered questions from Viceroy relating to the structure of Steward International.

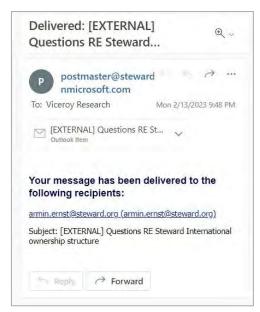


Figure 9 - Viceroy delivered email to Armin Ernst mailbox under steward.org domain

Viceroy do not believe MPW and Steward auditors can provide reasonable assurance as to the accuracy of respective company financial statements given intentionally deceptive behavior, which now appears to include the fabrication of international corporate structures.

3. Steward Colombia – Uncommercial in its own right

Finger in the wind – how much money did MPW burn in Colombia?

According to MPW, it invested \$135m in the **real estate** of 3 Colombian companies as was stated in their Q2 2020 earnings call.

• Financed three general acute care hospitals in Colombia for approximately \$135 million operated by the new international joint venture;

previously owned by Steward for strategic, regulatory, and risk management purposes. Through this joint venture, we invested, on November 17, 2020, in the real estate of three general acute care hospitals in Colombia for approximately \$135 million. These properties are operated by the international joint venture.

Our equity investment and related loan to the international joint venture, our loan investment in the real estate of three hospitals operated by subsidiaries of the international joint venture in Colombia, and our equity investment and related loans in Springstone are measured at fair value on a

Figures 10, 11 & 12 - Annual Report 2020 and Annual Report 2021 and Q3 2022 10-Q

Edward K. Aldag

Founder, Chairman, President & CEO

Yes. So it is, Tayo, this \$205 million in the opco joint venture and then \$100 million in the real estate that we own 100% of. What it gets us in the opco joint venture is that Steward has been working several international markets, only one of which we're prepared to announce today, and that's Colombia. They put an awful lot of time and effort and infrastructure in place, and that's what the \$205 million is for. Is that clear, Tayo?

Figure 13 – Q2 2020 Earnings Call

It turns out these statements were a touch misleading.

- The structure, value, and yield of MPW's proposed Colombian investment varied with the seasons, literally. In all forms of proposed Colombian transactions, MPW massively overpaid for Colombian assets, and financed Steward and/or Ralph De La Torre's entire venture into the market.
- A trace of MPW's Colombian JV show that it is a subsidiary of the Steward International Manolete JV: the same MPW JV group that holds interest in Steward Malta.
- MPW's does not appear to hold any direct interest in the properties of Colombian hospitals, despite
 explicit assertions that MPW would invest \$100m in Colombian real assets, which would subsequently be
 operated by its Steward International JV.
- The value of MPW Colombian mortgages to its Manolete JV vastly exceeds the value of underlying secured assets and is substantially financed by the equity of Colombian hospital *operators*.
- MPW entered into financial commitments to invest in Colombian hospitals without any evident due diligence, and without any transparent or consistent disclosures to stakeholders.

We believe that MPW financed this acquisition wholesale, corroborated by local media reports that the purchase "would be financed entirely by Medical Properties Trust".

Posse Herrera Ruiz has advised the American REIT, Medical Properties Trust, Inc., in a joint acquisition with Steward Health Care, of the three outpatient clinics operated by National

Clinics Colombia in the cities of Bogotá D.C. and Pereira. The acquisition will be made through MPT and Steward's joint venture and will be financed entirely by Medical Properties Trust. The deal included the purchase of the real estate used in the clinics, including the real estate property of GSRVC Holdings.

Figure 14 – Medical Properties Trust and Steward Health Care enter Colombian healthcare market⁶

⁶ https://www.toprankedlegal.com/press-release/medical-properties-trust-and-steward-health-care-to-enter-into-the-colombian-health-care-market-with-the-acquisition-of-clinics-operated-by-national-clinics/



Centenario - Timeline

The deed for Centenario shows it was transferred from Loto Asociados SAS (formerly Lithia Investment SAS) to PA Centenario for COP52b (\$14.4m).

- PARÁGRAFO PRIMERO - CUANTÍAS: Para efectos de derechos notariales generados por el otorgamiento de la presente escritura, se tendrá en cuenta lo establecido en el Decreto 188 de 2013, la Resolución 1299 del 11 de febrero de 2020, expedida por la Superintendencia de Notariado y Registro y las normas que los modifiquen o adicionen, tomándose como base de liquidación el valor del avelúo catastral de los blenes fideicomítidos, en este caso es la suma de CINCUENTA Y DOS MIL TRESCIENTOS SETENTA Y NUEVE MILLONES CUATROCIENTOS OCHENTA Y CUATRO MIL PESOS (\$52.379.484.000) moneda legal colombiana, la cual será asumida por EL FIDEICOMITENTE B. -----

"taking as the settlement basis the value of the cadastral appraisal of the trust assets, in this case it is the sum of FIFTY-TWO THOUSAND THREE HUNDRED SEVENTY-NINE MILLION FOUR HUNDRED EIGHTY-FOUR THOUSAND PESOS (\$52,379 .484,000) Colombian legal currency, which will be assumed by THE TRUSTOR B."

Figure 15 – Centenario Sales Deed and accompanying documents and translation

Loto Asociados was a vehicle used by owners of the defrauded Colombian EPS Salud Vida company to siphon assets out of the SaludVida company and into their hand's owner Hortensia Arenas Avila and her family.

Between 2014 and 2016 Salud Vida sold 46 properties from their holding company clinic Bogota valued at COP 32.0b to Lithia Investment SAS in exchange for promissory notes in the value of COP164b (\$34.28m)⁷. These buildings include the property clinica Centenario operates in⁸.

In addition, **Salud Vida transferred 46 assets valued at more than 32 billion pesos** to a Panamanian company called Lithia Investment SAS, but the transfer was made for **16,884,451,000 pesos** through a promissory note.

Lithia Investment controls two IPS that provides services to Salud Vida and points out the Liquidator's complaint, **that business was carried out in six transactions**, 5 of them on the same day June 5, 2015, a few days before Supersalud **declared special surveillance**.

The one who transferred these assets to Panama was the Bogotá clinic, **whose** legal representative is Daniel Fernando Silva Roa, brother of the President of Salud Vida, Juan Pablo Silva Roa.

 $\textit{Figure 16-Prosecutor's Office investigates robberies and irregular operations of the \textit{EPS Salud Vida-Caracol Radio}} \\$

- Local media appear to incorrectly report that Lithia is a Panamanian company⁹ and a court dispute between Loto Asociados and SaludVida (then in liquidation) appears to confirm that the Loto Asociados that sold Centenario is the same that looted SaludVida¹⁰.
- The trust was settled by an agreement between Loto Asociados (formerly Lithia Investment SAS) and Cordiant Health Services.
- Loto Asociados is owned by Panama based Proteas International Investments Corp¹¹. Its directors Vernon Emmanuel Salazar Zurita, Delio Jose de Leon Mela and Lilia Tovar de Leon have all been implicated in wrongdoing and appear prominently in the Panama Papers^{12,13,14,15}.

Viceroy Research Group

⁷ https://caracol.com.co/radio/2019/12/05/judicial/1575542198 354472.html

https://stewardcolombia.org/wp-content/uploads/2021/04/Centenario Balance General Estado Resultados 2018.pdf

⁹ Its parent company Proteas is Panamanian

¹⁰ https://unilibrebog-my.sharepoint.com/personal/camiloa-

baqueroa unilibre edu co/ layouts/15/onedrive.aspx?ga=1&id=%2Fpersonal%2Fcamiloa%2Dbaqueroa%5Funilibre%5Fedu%5Fco%2FDocuments%2F20%2E%20ESTADOS%20VIRTUALES%2FAUTOS%2F2022%2FESTADO%20No%2E%2039%2F017%2D2020%2D264%2Epdf&parent=%2Fpersonal%2Fcamiloa%2Dbaqueroa%5Funilibre%5Fedu%5Fco%2FDocuments%2F20%2E%20ESTADOS%20VIRTUALES%2FAUTOS%2F2022%2FESTADO%20No%2E%2039

¹² https://opencorporates.com/companies/pa/843515

https://www.tvn-2.com/nacionales/judicial/realizan-audiencia-peculado-caso-ciudad 1 2001350.html

¹⁴ https://www.prensa.com/judiciales/suspenden-audiencia-preliminar-en-caso-de-supuesto-peculado-en-ciudad-deportiva-de-david/

https://www.eldiario.es/papeles-castellana/utilizaron-sociedades-barcenas-pujol-herencia 1 3963492.html



U.S. DISTRICT COURT N.D. OF ALABAMA

EXHIBIT 1 Part 2 of 2

Los Nevados – Timeline

The deed for Los Nevados shows it was transferred from its owner Dr Ciro Alejandro Olaya Forero to PA Nevados on November 6, 2020, for \$2.9m¹⁶.

The financier of the transaction is listed as MPT Colombia TRL SL, a 100% subsidiary of MPW registered in Spain.

10. FINANCIADOR: es MPT Colombia TRS, S.L., una sociedad limitada española, identificada con el número de identificación fiscal B-88586995, inscrita en-el registro mercantil de Madrid.

Figure 17 – Los Nevados Sales Deed and accompanying documents.

Nevados deed shows in annex 3 a US Tax Form 8832 which shows the PA Nevados trust's US taxpayer status. The address provided is that of Steward Health Care System's main address.

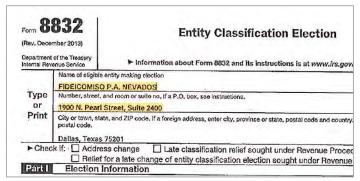


Figure 18 – Los Nevados Sales Deed and accompanying documents

We note that Steward International is not domiciled in the US and believe that Steward's Colombian operations are under the same "Manolete" structure outlined in our previous report due to an indemnification clause in the purchase agreement.

(viii) The environmental indemnification agreement to be entered into by the Grantor, Manolete Health LLC., Manolete Health Holdings LLC., Cordiant Healthcare Services S.L., Cordiant JV Investments, LLC., the Branch, Nevados, Centenario, Hospital Universitario Clínica San

Figure 19 – Sale agreement for National Clinics Colombia

Viceroy Research Group 8 viceroyresearch.org

¹⁶ https://www.findeter.gov.co/index.php/system/files/convocatorias/PAF-SENA-C-017-2020/PAF-SENA-C-017-2020%40paf-sena-c-017-2020 informe-definitivo-de-verificacion-de-requisitos-habilitantes.pdf

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Key takeaways

We now know the price paid for two of the Colombian hospital properties, with the third San Rafael being acquired from GSRVC for an undisclosed price. We believe the price paid was equivalent to the 2019 sale-leaseback liability of \$34.15m.

We believe remainder went toward the purchase of the hospital operations for \$39.45m. The value of MPW Colombian mortgages to its Manolete JV vastly exceeds the value of underlying secured assets and is substantially financed by the equity of Colombian hospital *operators*. Further, MPW wholesale financing of the venture only earned it a minority stake.

MPW Colombia Investment Analysis - Viceroy Research				
	\$m			
MPW Investment	100			
Centenario	14.4			
Los Nevados	2.9			
San Rafael	34.2			
Difference	48.5			

Figure 20 – MPW Colombia Investment Analysis Viceroy Research

This is a clear failure of transparency and an eminently uncommercial transaction.



Attention: Whistleblowers

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FEBRUARY 15, 2023 REPORT

MPW Case Study – Tenet Florida Hospitals

MPW overpaid for Florida Hospitals to the tune of ~\$650m (2.4x fair value). Overpayment subsidized Steward investments in Florida

PLEASE READ IMPORTANT DISCLAIMER - PAGE 3

February 15, 2023 – MPW's purchase of 5 Florida Hospitals in 2021 was another Steward subsidy at MPW shareholder's expense.

In August 2021 MPW acquired 5 Florida Hospitals ("the Florida Hospitals") for \$900m.

- · Acquired five general acute care facilities in South Florida for approximately \$900 million that are leased to Steward; and
- Acquired four acute care facilities and two on-campus medical office buildings in California for \$215 million, leased to Pipeline Health Systems.

Figure 1 - MPW Q2 2021 10-Q

MPW drew \$650m from an credit facility to complete the transaction.

July 2021 Interim Credit Facility

On July 27, 2021, we entered into a \$1 billion interim credit facility with Barclays Bank PLC as administrative agent ("July 2021 Interim Credit Facility"), and several lenders from time-to-time are parties thereto. This facility matures on July 28, 2022 and bears interest at a variable rate. We used this facility to partially fund the acquisition of five South Florida facilities in August 2021 and the Springstone investments in October 2021. At December 31, 2021, the outstanding balance under this facility was \$869.6 million at a rate of 1.610%.

Figure 2 - MPW Annual Report 2021

The acquisition of the Florida Hospitals forms part of **Steward's greater \$1.1b acquisition of Tenet Healthcare's Southeast Florida hospitals and operations**. We can see from Tenet's 2021 annual report that this sum includes the \$900m MPW section of the purchase meaning Steward only had to put forward ~\$200m.

Under the terms of the agreement, Steward will purchase five hospitals and their associated physician practices from Tenet for approximately \$1.1 billion. The hospitals included in the sale are Coral Gables Hospital, Florida Medical Center, Hialeah Hospital, North Shore Medical Center and Palmetto General Hospital. The agreement also provides that Tenet's Conifer Health Solutions subsidiary will continue to provide revenue cycle management services to the five hospitals following completion of the transaction. Tenet's ambulatory facilities operated by United Surgical Partners International (USPI) in these markets will remain with Tenet and are not included in the transaction.

Figure 3 – Steward Health Care to Acquire Five Hospitals in the Miami Area¹

What were the Florida Hospitals Worth?

The Florida Hospitals were held-for-sale in Tenet's 2021 financial accounts, valued at only \$371m.

In June 2021, certain of our subsidiaries entered into a definitive agreement to sell five of our Miami-area hos result, the assets and liabilities associated with these facilities were classified as held for sale at June 30, 2021 in the ac		
Balance Sheets. We expect to complete the sale of these facilities in the third quarter of 2021.	companying Condensed Con	sondated
Assets and liabilities classified as held for sale at June 30, 2021 were comprised of the following:		
Accounts receivable	\$	150
Other current assets		40
Investments and other long-term assets		41
Property and equipment		37
Other intangible assets		35
Goodwill		191
Current liabilities		(98
Long-term liabilities		(47
Net assets held for sale	S	683

Figure 4 – Tenet Healthcare Q2 2021 10-Q

To our knowledge: MPW did not identify what specific hospitals they purchased in Florida, only the counterparty².

 $^{^{1}\,}https://investor.tenethealth.com/press-releases/press-release-details/2021/Steward-Health-Care-to-Acquire-Five-Hospitals-in-the-Miami-DadeSouthern-Broward-Area-From-Tenet-$

Healthcare/default.aspx#:~:text=Under%20the%20terms%20of%20the,Center%20and%20Palmetto%20General%20Hospital.

² https://www.businesswire.com/news/home/20210623005922/en/Medical-Properties-Trust-Agrees-to-Acquire-Five-General-Acute-Hospitals-in-South-Florida

What are the Florida Hospitals worth today?

A search of county appraisal district databases identifies MPW's \$900m purchase of the Florida Hospitals.

The 2022 appraised values for the same hospitals are ~70% below MPW's outlay³. Note that the assessed values are stated to represent "...market value minus any assessment reductions...".

MPW Florida Hospitals Pur MPW Subsidiary	Hospital	Folio Number	Sale Price	Sale Date	2022 Appraisal Value	Beds	Cost per bed
MPT of Coral Gables	позрітаі	03-4117-005-7550		Sale Date		Deus	cost per beu
IMP1 of Coral Gables	Coral Gables		114,059,600	8/1/2021	4,860,636	245	465,549
		03-4117-005-9010			33,627,202		_
MPT of Hialeah Exchange		04-3108-001-2700			289,680		•
	Hialeah	04-3108-001-2880	1 264 800	7/31/2021	336,600	378	357,143
	marcan	04-3108-001-2710	1,204,000	7/31/2021	285,150	370	337,143
		04-3108-001-1380			395,850		
		04-3108-001-1790	133,735,300	7/31/2021	35,547,807		
MPT of Hialeah Palmetto		04-2027-001-0610			23,809,775		
		04-2027-001-0660			8,735,824		
		04-2027-097-0030			6,002,810		
	Palmetto	04-2027-001-0611	315,000,000	7/31/2021	19,100,000	360	875,000
		04-2027-021-0010			1,950,251		
		04-2027-001-0622			14,097,769		
		04-2027-001-0620			13,013,551		
MPT of Miami	North Shore	30-3102-031-0010	162,000,000	7/31/2021	24,308,799	357	453,782
MPT of Lauderdale Lakes		494125000051			5,810,520		
		494125000052			120		
		494125000055			1,074,030		
	Florida Medical Center	494125410010	171,000,000	7/22/2021	3,148,070	459	372,549
		494125000080			66,202,150		
		494125000092			1,063,360		
		494125000056			1,111,630		
Total			897,059,700		264,771,584	Avg	504,805

Figure 5 – MPW Florida Hospitals Purchase Analysis – Viceroy Research

MPW's purchase of 5 Florida hospitals leased to Steward for \$900m is nothing more than more acquisition financing for a subs. MPW is effectively subsidizing Steward's return on investment at the expense of its own shareholders.

This transaction is completely uncommercial.

MPW appears to have paid 2.4x fair value for Tenet's Florida Hospitals.

Investors should question MPW on the reasoning and due diligence carried out as part of this transaction.

Hospital Income

The Florida Hospitals generated annualized income of \$68m as at Q2 2021. This appears to make the purchase a great investment for Steward at their \$200m outlay. MPW, on the other hand, have paid \$900m for \$371m in assets.

	Three Months Ended June 30,			Six Months Ended June 30,					
		2021		2	020	-7-	2021		2020
Significant planued divestitures classified as held for sale:									
Income from continuing operations, before income taxes									
Miami area	S		16	S	9	S	29	5	15
Total	S		16	S	9	S	29	5	15

Figure 6 – Tenet Healthcare Q2 2021 10-Q

³ https://bcpa.net/RecMenu.asp and https://www.miamidade.gov/Apps/PA/propertysearch/#/



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FEBRUARY 16, 2023 REPORT

MPW – Steward's having a fire, sale

Steward has sold operational assets purchased from IASIS at a cost effectively entirely borne by MPW. New tenant receives discounted rent.

PLEASE READ IMPORTANT DISCLAIMER - PAGE 5

February 16, 2023 – On February 15, 2023, Steward Health Care Systems ("**SHCS**") announced that it had entered into an agreement to sell its Utah operations to Commonspirit¹. This is an objectively bad deal for MPW, who have taken a 20% haircut on their Utah rent.

The sale by Steward is equally nonsensical. Steward and MPW management have consistently told select investors and analysts in the course of the preceding weeks that SHCS had its best EBITDA year and was FCF positive. Why has it sold its best asset at fire sale prices?

The real kick in the teeth is for MPW investors, who effectively paid for SHCS's Utah assets and will see no money from its sale.

The Announcement & Rent Haircut

Light on details as usual: MPW's statement announcing its new tenant of Utah properties failed to explicitly disclose a rent haircut of \$17m, which can be derived from the reported new lease base, gross asset value, and Steward's master lease agreement.

Viceroy estimate MPW are now generating ~94m rental income from this property, substantially less than its current ~\$110m.

Cash lease base appears to have been cut to 7.8% from ~9%.

healthcare providers, will become one of MPT's largest tenants. Cash rental payments during the 15-year initial lease term are to begin at roughly 7.8% of MPT's gross investment and increase by 3.0% annually. The overall cash flow profile of the lease is particularly attractive given the tenant's strong investment grade credit. The lessee will have the option to purchase the facilities at the higher of fair market value or MPT's gross investment at 5, 10 and 15 years.

Figure 1 – MPW Press Release – February 15, 2023

MPW's master lease agreement with Steward can be accessed here:

https://www.sec.gov/Archives/edgar/data/1287865/000119312517065943/d295656dex1033.htm

Commonspirit will pay substantially less rent on its Utah hospital tenancy than its predecessor, Steward.

¹ https://www.healthcaredive.com/news/hcas-purchase-5-utah-hospitals-put-on-pause-after-judges-order/625111/

Steward Exposure & Fire Sale

It's reported that MPW have told analysts that Steward's sale of Utah assets was commensurate with its prior deal with HCA, which fell through after the FTC challenged the transaction². This was slated at \$800-\$850m.

We thank HedgeEye for publishing Commonspirit's unaudited quarterly financials showing a purchase price of \$685m3, which is in fire sale territory at 15% - 20% discount to SHCS's failed HCA deal.

In February 2023, CommonSpirit entered into an asset purchase agreement to acquire a regional health system, including five hospitals, over 40 clinics, and other ambulatory services in Utah for a gross purchase price of \$685 million, plus certain working capital adjustments. The acquired facilities will support the mission and strategy to better serve the health care needs of the communities in Utah. The acquired facilities will be managed by Centura Health. The transaction is subject to customary closing terms and conditions and is scheduled to close by the end of the fiscal year.

Figure 2 – CommonSpirit unaudited quarterly financials

This is even more bizarre as Steward and MPW have similarly advised analysts that it was FCF positive, and vastly beat earnings expectations.

Results improving substantially versus Q1 2022, as restrictions on elective surgeries in Massachusetts have expired and as staffing and other cost pressures have eased.

- Higher-quality volume improving profitability original expectations
- EBITDAR increased in majority of regions
- . Contract labor expense decreased 21%, with (excluding South Florida) labor costs now < 50% of revenue
- Volume metrics up across all key categories
 May and June significantly outperformed
 - Q2 2022 +11% versus pre-COVID Q2 2019



LIQUIDITY UPDATE¹

Recent improvements to hospital operations noted above are expected to continue through the remainder of the year and to coincide with positive developments related to Steward's liquidity position:

- . \$350 million annual labor and non-labor cost savings initiative is fully-implemented as of August
- \$70 million in Medicaid reimbursement previously delayed due to dispute between Texas and CMS is now being collected
- . \$70 million collection in Q3 2022 of accounts receivable related to Tenet transition in Florida
- \$125 million in cash expected from CareMax transaction, expected to close in Q4 2022
- \$45-50 million current monthly pace of Medicare advance and Tenet management contract repayments ends in September

Steward expects a substantial and sustainable positive free cash flow run-rate beginning in Q4 2022

And before turning the call over to Steve, let me outline the strong operating performance that Steward is reporting to us. Unadjusted EBITDA for the second quarter was approximately \$51 million. The third quarter is expected to be more than \$30 million. Fiscal year '22 unadjusted EBITDA is projected to be between \$50 million and \$80 million. Contract labor in Q3 fiscal year '22 has decreased 30% from Q1 FY '22 run rate and is expected to decline an incremental 20% in Q4, resulting in a 50% decline since the first quarter of this year. Steward is also forecasting unadjusted EBITDA of more than \$350 million for fiscal year '23, Steve?

Figures 3 & 4 – MPT August 2022 Investor Update and Q3 2022 earnings call

Obviously, MPW provide none of Steward's financial statements to validate these Blue-Sky statements, however it is perplexing that Steward would sell its best assets for fire sale prices if it didn't have to.

Further, we note that the sale decreases MPW's tenant exposure to SHCS. We anticipate this will justify MPW's withholding of Steward's financial data once more.

² https://www.beckershospitalreview.com/hospital-transactions-and-valuation/hca-steward-make-for-2nd-called-off-hospital-deal-withindays-of-ftc-challenge.html

³ https://app.hedgeye.com/mu/12-31-2022-unaudited-quarterly-report-finalsecured?encoded data=fqBZ!bpqJxAnjZji+CUtj6FY08FaMIEk=,



The Utah Background

In 2017, MPW loaned Steward \$1.4b to purchase a Salt Lake City Hospital operator IASIS and their portfolio of 19 hospitals. It also made a further \$100m minority interest equity contribution in the transaction. IASIS owned and operated 17 hospitals.

Steward Transactions

On September 29, 2017, we acquired, from IASIS Healthcare LLC ("IASIS"), a portfolio of ten acute care hospitals and one behavioral health facility, along with ancillary land and buildings that are located in Arizona, Utah, Texas, and Arkansas. The portfolio is now operated by Steward which separately completed its acquisition of the operations of IASIS on September 29, 2017. Our investment in the portfolio includes the acquisition of eight acute care hospitals and one behavioral health facility for approximately \$700 million, the making of \$700 million in mortgage loans on two acute care hospitals, and a \$100 million minority equity contribution in Steward, for a combined investment of approximately \$1.5 billion.

Figure 5 - MPW 2017 Annual Report

A \$700m portion of this loan was immediately extinguished in exchange for 9 properties.

The remaining \$700m was a mortgage loan against 2 unnamed properties: Jordan Valley Medical Center and Davis Hospital & Medical Center.

On July 8, 2020, we acquired the fee simple real estate of two general acute care hospitals located in the Salt Lake City, Utah area, Davis Hospital & Medical Center and Jordan Valley Medical Center, in exchange for the reduction of the mortgage loans made to Steward for such properties and additional cash consideration of \$200 million based on their relative fair value. The approximate \$950 million investment in these two facilities is now subject to the Steward master lease that has an initial fixed term ending in October 2031 with multiple extension options and annual escalation provisions.

Real Estate Loan Agreement and Sale of Property

At December 31, 2019, the System held mortgage agreements with MPT related to the real property of two acute care hospital campuses. On July 2, 2020, the System sold the real property of the two acute care hospital campuses to a joint venture, of which MPT is the majority owner. The System subsequently leased the property from the joint venture. Due to specified forms of continuing involvement, under the provisions of Accounting Standards Codification Topic 840-40, Leases – Sale-Leaseback Transactions, the System is required to continue to capitalize the real estate and to recognize an obligation for the sales proceeds received. The System recognized an initial obligation of \$937.2 million, which included the former mortgage obligations of \$737.2 million as well as \$200.0 million in sale proceeds. The obligation will be amortized

Figures 6 & 7 – MPW 2020 Annual Report and Steward Health Care 2019 Annual Report

On July 8, 2020, MPW acquired the Jordan Valley Medical Center and Davis Hospital & Medical Center in exchange for a total extinguishment of the loan and an additional \$200m cash payment it labelled a fair value increase.

Jordan Valley Medical Centre and Davis Hospital & Medical Centre were certainly not the largest hospitals in this portfolio. Their combined appraised value is \$111m in 2017

Hospital	Location	Licensed# of Beds
Davis Hospital and Medical Center	Layton, UT	220
Jordan Valley Medical Center	West Jordan, UT	172
Jordan Valley Medical Center—West	West Valley, UT	102
Mountain Point Medical Center	Lehi, UT	-40
Salt Lake Regional Medical Center	Sait Lake City, UT	158
Mountain Vista Medical Center	Mesa, AZ	178
St. Luke's Medical Center	Phoenix, AZ	200
St. Luke's Behavioral Health Center	Phoenix AZ	124
Tempe St. Luke's Hospital	Phoenix AZ	87
Odessa Regional Medical Center	Odessa, TX	225
Southwest General Hospital	San Antonio, TX	327
St. Joseph Medical Center	Houston, TX	790
The Medical Center of Southeast Texas	Port Arthur, TX	199
The Medical Center of Southeast Texas-Victory	Beaumont, TX	17
Wadley Regional Medical Center	Texarkana, TX	370
Glenwood Regional Medical Center	West Monroe, LA	278
Wadley Regional Medical Center	Hope, AR	79
Pikes Peak Regional Hospital	Woodland Park, CO	13
A CONTRACTOR OF THE CASE OF TH		3,581

Figure 8 – Steward Health Care Annual Report 2018

Davis and Jordan Valley	2017 Value - Viceroy Research				
Hospital	Owner	Parcel ID	Address	2017	Appraised value
David Hannikal and		90230086		\$	34,979,886
Davis Hospital and Medical Center	MPT of Layton-Steward Property LLC	90230013	1600 W Antelope Dr, Layton,	\$	365,900
Wicarcar cerrer		90230012	UT 84041	\$	8,895,000
	nl MPT of West Jordan-Steward Property LLC	27-05-251-024-2000	3580 W 9000 S	\$	10,744,200
		27-05-251-024-2001	3580 W 9000 S	\$	40,491,400
Jordan Valley Medical Center		27-05-251-024-2002	3580 W 9000 S	\$	6,049,700
center		27-05-251-026-0000	3590 W 9000 S	\$	2,965,000
		27-05-251-025-0000	3592 W 9000 S	\$	5,681,600
		27-05-251-006-0000	3434 W 9000 S	\$	616,900
		27-05-251-005-0000	3434 W 9000 S	\$	1,113,700
Total .	·			\$	111,903,286

Figure 9 – Davis and Jordan Valley 2017 Value – Viceroy Research

The first \$700m loan was exchanged for 9 properties, and the second \$700m loan was secured against a further 2, but lasis owned and operated 18 facilities in total at the time of acquisition. Steward basically received 7 of them for free.

Steward Transactions

On September 29, 2017, we acquired, from IASIS Healthcare LLC ("IASIS"), a portfolio of ten acute care hospitals and one behavioral health facility along with ancillary land and buildings that are located in Arizona, Utah, Texas, and Arkansas. The portfolio is now operated by Steward which separately completed its acquisition of the operations of IASIS on September 29, 2017. Our investment in the portfolio includes the acquisition of eight acute care hospitals and one behavioral health facility for approximately \$700 million, the making of \$700 million in mortgage loans on two acute care hospitals, and a \$100 million minority equity contribution in Steward, for a combined investment of approximately \$1.5 billion.

At the time of the completion of the IASIS Merger, IASIS owned and operated seventeen hospitals, one behavioral health hospital, and several affiliated outpatient service facilities and physician clinics. The hospitals acquired include:

Figures 10 & 11 - MPW Annual Report 2017 & Steward Annual Report 2017

On a back-envelope, per-beds basis, we estimate that the purchase price of Jordan Valley Medical Centre and Davis Hospital & Medical Centre was ~\$196m⁴. Given Steward is running its hospitals business to the ground, we do not believe any fair value adjustment is warranted. We believe MPW must take a \$700m write off on this transaction alone representing the \$950 mortgage and payment less a conservative \$250m for the value of Jordan Valley and Davis.

The pattern in the Masschusetts portfolio of increasing loans continued with the Salt Lake City portfolio with Steward adding a further \$27m in Q4 2018.

2016 Mortgages. The 2017 Mortgages were secured by the real property associated with hospital campuses located in Utah acquired as part of the IASIS Merger. On November 30, 2018, Steward entered into amendments to the 2017 Mortgages increasing the principal amount of these mortgages by \$27 million. The 2017 Mortgages bear the same interest rate as the 2016 Mortgages of 7.5% for 2018. All payment terms and the maturity date of October 31, 2031 are identical to the

Figure 12 – Steward 2018 Annual Report

The FTC has blocked Steward's sale of operations in Utah to HCA Healthcare on the grounds of maintaining competition in the area⁵.

Steward has sold assets purchased from IASIS at a cost effectively entirely bourne by MPW.

It has now sold those assets. Investors have a right to be pissed off.

⁴ Iasis PPE balance of \$1.79b, portfolio beds of 3,581

⁵ https://www.ftc.gov/news-events/news/press-releases/2022/06/ftc-sues-block-merger-between-utah-healthcare-rivals-hca-healthcare-steward-health-care-system



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